Tihei mauri ora!!
Kei te wheiao, ki te ao mārama!!
Maranga, whakatiaho;
Kua tae mai tōu māramatanga;
Kua maiangi te korōria o te Atua ki a koe:
Kua hui mai ngā iwi ki tōu māramatanga.
Kia mataara, tirohia atu,
Kei te hui mai te nuinga,
Kei te whakaeke;
E Ihoua, ko wai e tomo ki tōu whare tapu?
Ko wai hoki e piki ki tou maunga tapu.

“Ara whaiuru, whaiuru, whaiuru;
Ara whaiato, whaiato, whaiato;
Ara rā tini, ara rā tini, ara ri;
Tihei mauri ora!”
Kei ia koutou kua takahi atu i te ara whano
i te pō!
Uru atu rā koutou ki roto i te whare
matapōrehu o Hine nui te pō;
Ki kōnei koutou tangihia ai e te iwi kua
mahue mai nei ki muri;
Haere! Haere! Haere atu rā!
Tātau ngā kanohi ora, kia ora tātau katoa.

Mihi from Kaumatua Bill Kaua
On behalf of the PHARMAC Board, I am pleased to present you Te Whaioranga 2013–2023. This is the third version of Te Whaioranga, PHARMAC’s Māori Responsiveness Strategy. It reflects ten years of PHARMAC working hard to improve the health of Māori and sets up what we hope will be a continued successful partnership with Māori.

Since our Māori Responsiveness Strategy began in 2001, we have worked closely with Māori communities to help address their access to and use of medicines. Te Whaioranga has led to some important contributions to Māori health. For example, the health needs of Māori receive active consideration as part of our medicines funding decision criteria, the One Heart Many Lives campaign and the He Rongoā Pai, He Oranga Whānau training workshops. PHARMAC has taken an active role in working with others in the sector to address challenging Māori health issues, like rheumatic fever. We are proud of what we have accomplished so far, and look forward to building on our achievements.

Operating within PHARMAC’s overall business priorities, this document provides a framework for PHARMAC to strengthen our engagement and partnerships with Māori communities, empowering Māori whānau through education, information and best practice to make guided and informed choices about best use of medicines.

The PHARMAC Board will continue to support PHARMAC staff and management to put Te Whaioranga into action and ensure it is effective. Progress of Te Whaioranga will be regularly reported to the Board to confirm we are achieving our goals.

Nāku noa

Stuart McLauchlan
Chair, PHARMAC Board
**Whakarapopotanga**

- Executive summary

As a Government agency, PHARMAC has a commitment to upholding the articles expressed through the principles of the Treaty of Waitangi. PHARMAC’s Māori Responsiveness Strategy provides a framework for ensuring that PHARMAC responds to the particular needs of Māori in relation to medicines.

The primary goal of Te Whaioranga is to ensure that Māori have access to subsidised medicines and use these medicines appropriately and safely.

Te Whaioranga sets a direction for PHARMAC to move towards its goal over the next ten years, building on the gains made already over the past decade.

PHARMAC’s recognises its contribution to the wider New Zealand health sector of the Government outcome that “New Zealanders live longer, healthier, more independent lives”.

The Government’s strategy for the medicines system seeks access and optimal use outcomes: that there is equity of access to medicines that are needed (and medicines resources are allocated in a manner that reduces inequality of outcome), and that medicines are used to their best effect (high-quality, safe and effective medicines are chosen, delivered and used in a way that ensures their potential to improve health and prevent illness is maximised, wastage is reduced and resources used more effectively).

Māori are entitled to enjoy the same level of access to medicines as all other eligible New Zealanders. Yet evidence increasingly shows that Māori are disproportionately under-represented in access to key pharmaceuticals and aren’t always equipped to use these to best effect. PHARMAC has a role within the medicines system to influence these outcomes.

Achievement of Te Whaioranga requires an approach consistent with the health sector’s focus on whānau ora: supporting Māori whānau to achieve best health and wellbeing through access to, and optimal use of, medicines. This involves a collective approach with everyone active in the process to help build a community of shared responsibility and accountability to empower, educate and support.
The key strategies to do this over the next ten years include:

1. Advance tino rangatiratanga with whānau in health interventions;
2. Establish and maintain authentic strategic connections;
3. Champion evidence based Māori medicine management;
4. Support and engage in indigenous research and development about pharmaceutical management; and
5. Enhance and enable internal expertise and capability in te ao Māori.

As part of these strategies, PHARMAC will work together with Māori communities and the wider Health Sector in pursuit of common purposes to both:

- further and better identify differences in access to medicines treatment by Māori, or their use, that cannot be explained by factors such as demographics and disease burden, and which are specific and remediable; and then
- reduce those differences where we can (within PHARMAC’s funding role and the funding provided).

A detailed action plan every two years will provide milestones to assess progress on these ten year strategies.

---

PHARMAC has been concerned for some time that the benefits of subsidised medicines are not reaching Māori at the same rates as other New Zealanders. PHARMAC has made a commitment to reducing this gap. Māori too deserve and are entitled to the best health outcomes reasonably achievable through health interventions.

Strategies to improve the health of all New Zealanders are relevant to improving Māori health specifically. However, emerging evidence of disparities in the use of medicines for Māori, when compared with other New Zealanders suggests a strong need for ongoing information and action that is specific to Māori.

To redress disparities, Te Whaioranga supports and contributes to the New Zealand Medicines outcomes through:

- Access: New Zealanders have access to the medicines they need, including equity of access to medicines; and
- Optimal use: medicines are used to their best effect.

It also aligns with the overall aim of the Ministry of Health’s He Korowai Oranga: Māori Health Strategy of whānau ora: “Māori families supported to achieve their maximum health and wellbeing through the safe and appropriate use of medicines.”
Ngā hua á te whaioranga
- Successes of te whaioranga

The new Factors for Consideration decision-making framework includes a factor to explicitly consider the health needs of Māori, and the areas of focus identified with Māori (as noted in Te Whaioranga p 11). This change represents PHARMAC’s continued commitment to be a great Te Tiriti partner.

In the past fifteen years significant progress has been achieved in PHARMAC’s Māori responsiveness work and activities. PHARMAC has had the opportunity to:

• Make people aware of the opportunities to get access to medicines;
• Reduce the barriers; and
• Educate people how to use medicines appropriately.

PHARMAC’s ability to implement Māori responsiveness work has been facilitated by:

• Recognition of Te Tiriti o Waitangi;
• A commitment to the reduction of Māori health disparities as well as the facilitation of Māori health aspirations;
• Leadership within PHARMAC for Māori responsiveness;
• Engagement and communication with Māori;
• Staff training and development for Māori responsiveness;
• Organisational support for Māori responsiveness;
• Evidence-informed decisions.

Some key highlights of the last fifteen years of Māori Responsiveness work within PHARMAC include:

• PHARMAC’s prioritisation process; Decision Criterion 2 actively considers Māori access within its overall evidence-based approach.
• Greater awareness of the impact of our work on Māori access to health care, and identifying opportunities to improve access and optimal use of medicines.
• Acknowledgement of whānau /hapū/ iwi driven initiatives.
• Incorporation of Whānau Ora into its whānau engagement and delivery of whānau centred services.
• Initiating and consolidating the One Heart Many Lives programme.
• Collection of data and evidence that provides baseline credibility for investment in access and optimal activity.
• Initiating the medicines information training programme, He Rongoā Pai He Oranga Whānau, to improve access to subsidised medicines and help people understand how to use their medicines.
• Incorporating a need for Māori responsiveness into contracts PHARMAC holds with other providers such as BPAC which provides information to GPs and primary care nurses.
• Picking up the challenge of inequality issues such as Rheumatic fever.
• Recruiting and retaining key staff with strong links with Māori communities.
• Signing Memorandum of Agreements with Whānau Ora organisations:
  Te Pū o te Wheke
  Te Arawa
  Ngā Matāpuna Oranga
  Kōtahitanga
  Te Ao Marama
  Te Taiwhenua o Heretaunga,
  as a commitment to improving the well being of Māori in the rohe of these organisations.

The MoA provides an exemplar of how partnerships work positively for Māori
• Signing Memorandum of Agreements with Māori health professional associations:
  Ngā Kaitiaki o te Puna Rongoā
  Te Ohu Rata o Aotearoa
  Te Rūnanga o Aotearoa/NZNO
• The gifting of a PHARMAC waiata by Whetu Tipiwai.
• The fifth year of celebrating Matariki, the Māori New Year.
**Te Tiriti o Waitangi**  
- Treaty of Waitangi

PHARMAC acknowledges the special relationship that exists between the Crown and Māori and recognises the articles of the Te Tiriti o Waitangi expressed through the principles of Partnership, Protection and Participation.

**Partnership** – forging and maintaining enduring relationships with whānau, hapū and iwi.

**Protection** – ensuring Māori have the same access to medicines as non-Māori and receive at least the same level of health outcomes through advancing tino rangatiratanga.

**Participation** – respecting and trusting each other’s ability and knowledge about how best to do the work to achieve shared outcomes.

**Declaration on the rights of indigenous peoples**

The New Zealand Te Tiriti o Waitangi is complemented by the Declaration on the Rights of Indigenous Peoples adopted by the United Nations General Assembly in 2007 and supported by the New Zealand Government in April 2010. The Declaration provides international support to Te Tiriti on responsible government, tino rangatiratanga and equal rights for all, including for health (articles 21, 24 and 43 of the Declaration).
# Mahi Rangatira

Te Whaioranga is underpinned by the following guiding principles, Mahi Rangatira, which is the physical manifestation of the following cultural values:

<table>
<thead>
<tr>
<th>Manaaki Tangata</th>
<th>Ensuring a happy, supportive, safe working environment to achieve the shared outcome(s).</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kotahitanga</td>
<td>Working in harmony toward a single purpose, a shared vision.</td>
</tr>
<tr>
<td>Whanaungatanga</td>
<td>Forging and maintaining enduring relationships to support the advancement of our combined work.</td>
</tr>
<tr>
<td>Mātauranga</td>
<td>Acquiring, creating, using and sharing knowledge for mutual benefit.</td>
</tr>
<tr>
<td>Rangatiratanga</td>
<td>Respecting and trusting each others ability and knowledge about how best to do the work to achieve shared outcome(s).</td>
</tr>
<tr>
<td>Whaioranga</td>
<td>Ensuring that the work we do and the way that we do it contributes positively to health and wellbeing for ourselves and those we work with.</td>
</tr>
<tr>
<td>Wairua</td>
<td>Respecting the whole person and the essence of who they are.</td>
</tr>
</tbody>
</table>

*Kia pai te whakatere i te waka
Kei pariparia e te tai te mōnenehu o te kura

*Caution as you launch the canoe
Lest the tide buffer it about and spoil the plumage on the prow*
### PHARMAC- Vision Mission and Values

<table>
<thead>
<tr>
<th>PHARMAC Vision</th>
<th>Te Whaioranga Vision</th>
</tr>
</thead>
<tbody>
<tr>
<td>Leaders in maximising national benefits from health interventions</td>
<td>Whānau achieve at least the same level of health outcomes through advancing Tino Rangatiratanga²</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PHARMAC Outcome Success</th>
<th>Te Whaioranga Outcome Success</th>
</tr>
</thead>
<tbody>
<tr>
<td>The external results we achieve and our contribution within the sector</td>
<td>Māori have increased access to subsidised medicines and know how to use these medicines appropriately and safely</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PHARMAC External Success</th>
<th>Te Whaioranga External Success</th>
</tr>
</thead>
<tbody>
<tr>
<td>Our understanding of stakeholder views and how well we explain our views in order to build public confidence and serve the community</td>
<td>Māori have increased confidence and trust in the role of medicines in promoting wellness and preventing illness.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PHARMAC Internal Success</th>
<th>Te Whaioranga Internal Success</th>
</tr>
</thead>
<tbody>
<tr>
<td>Attracting and retaining our key asset – our employees</td>
<td>Recruiting and retaining key staff with strong links with Māori communities.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Values the PHARMAC way</th>
<th>Te Whaioranga the PHARMAC way</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Fresh Thinking</th>
<th>Develop and implement solutions based on Mātauranga Māori³</th>
</tr>
</thead>
<tbody>
<tr>
<td>Can Do</td>
<td>Working in harmony towards a single purpose, a shared vision⁴</td>
</tr>
<tr>
<td>Within our Means</td>
<td>Ko tāu rourou, ko tāku rourou⁵</td>
</tr>
<tr>
<td>Due Respect</td>
<td>Wairuatanga - respecting the whole person and essence of who they are.</td>
</tr>
</tbody>
</table>

---

² Tino rangatiratangā = self-management
³ Mātauranga Māori= knowledge founded on a Māori world view
⁴ Whaia te iti kahurangi = pursuit of excellence
⁵ A proverb about sharing resources to achieve wellness
Te Whaioranga strategy
2013-2023

The five strategies of Te Whaioranga are:

1. Advance tino rangatiratanga with whānau in health interventions;
2. Establish and maintain authentic strategic connections;
3. Champion evidence based Māori medicine management;
4. Support and engage in indigenous research and development about pharmaceutical management; and
5. Enhance and enable internal expertise and capability in te ao Māori.

1. Advance Tino Rangatiratanga with whānau through health interventions

Te Whaioranga recognises the desire by Māori to have control over their own health and wellbeing, and seeks to support Māori through encouragement; empowerment, facilitation and service based on respect, trust and shared mutual purposes.

2. Establish and maintain authentic strategic connections

Strategic stakeholder engagement and authentic communication is core to what we do. We will work with partners in pursuit of mutual purposes. Our strength is our ability to make linkages between different groups in the health sector, across sectors and with various community groups. Current programmes such as One Heart Many Lives and He Rongoā Pai, He Oranga Whānau are examples of communities in action. We will invest in strengthening communities through encouraging flexibility, creativity and innovation. This will enable us to do more in an enhanced way.
3. Champion evidence based Māori medicine management

Strengthening the evidence base relating to Māori use of medicines is a way that PHARMAC can make a positive contribution to Māori health. By prioritising key Māori health priority areas ensures that the area of greatest need is appropriately targeted.

4. Support and engage in indigenous research and development about pharmaceutical management;

PHARMAC has contributed to empowering Māori communities through the transfer of knowledge that is meaningful to communities. There is potential to further explore research and development opportunities in understanding pharmaceutical management and to share this.

5. Enhance and enable internal expertise and capability in te ao Māori

PHARMAC staff must have the competence to work in both worlds – te ao Māori and te ao Pākehā. A unique skill set is required in order to advance tino rangatiratanga with whānau. This unique skill set needs to be supported with on-going professional development and support in both worlds.

Table 1: Māori health areas of focus

These areas of focus were identified by individuals and organisations who participated in the consultation process to develop Te Whaioranga 2013-2023.

<table>
<thead>
<tr>
<th>Māori health areas of focus:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Diabetes and renal disease</td>
</tr>
<tr>
<td>Respiratory disease including asthma, chronic obstructive pulmonary disease (COPD), lung disease</td>
</tr>
<tr>
<td>Heart / cardiovascular disease including management of cardiovascular risk – smoking cessation, raised blood pressure, thrombosis, dyslipidaemia, metabolic syndrome</td>
</tr>
<tr>
<td>Mental health</td>
</tr>
<tr>
<td>Arthritis and gout</td>
</tr>
<tr>
<td>Obesity</td>
</tr>
<tr>
<td>Rheumatic fever</td>
</tr>
</tbody>
</table>
References

PHARMAC and Te Pū o Te Wheke (2011), Memorandum of Agreement.

Consultation

He Rongoā Pai He Orangā Whānau wānanga, 2010-2012.
PHARMAC National Forum, February 2012.
PHARMAC Regional Forums, September – October 2011.
Te Matatini, Whānau Hauora Village, February 2011.
Te Roopu Āwhina Māori hui (2011-2012).
**Te Tīmatanga: The Beginning**

Te Tīmatanga, the waiata has been composed for PHARMAC staff use. It was composed and gifted to PHARMAC by Mr Whetū Tipiwai, kaumatua of the New Zealand Māori All Blacks. The waiata is conceptually similar to the haka performed by the team before every match and spins off well-known Māori folklore relating to the creation of the world the separation of Ranginui and Papatūānuku by their children.

The waiata talks about climbing to the highest peaks of lofty mountains resonating achievement and ambition.

The waiata goes further to describe the importance of whānau and the achievement of all-round wellness embracing the Whare Tapa Whā holistic health model created by Professor Mason Durie.

---

<table>
<thead>
<tr>
<th>Te Tīmatanga</th>
<th>The Beginning <em>(simple translation)</em></th>
</tr>
</thead>
<tbody>
<tr>
<td>Ī, ī</td>
<td>Be established</td>
</tr>
<tr>
<td>E te tīmatanga e (echo)</td>
<td>In the beginning</td>
</tr>
<tr>
<td>Ko te pō nui, ko te pō roa</td>
<td>There was the big and long darkness</td>
</tr>
<tr>
<td>Āue ko te kore.</td>
<td>And there was the nothingness</td>
</tr>
<tr>
<td>Wehe nga mātua e</td>
<td>Through the separation of the parents</td>
</tr>
<tr>
<td>Here ngā tāngata e</td>
<td>Came the permanence of the human form</td>
</tr>
<tr>
<td>He toa rangatahi</td>
<td>Youthful passion</td>
</tr>
<tr>
<td>He toa rangatira</td>
<td>The creation of a chief</td>
</tr>
<tr>
<td>Whakakī ki te maunga</td>
<td>Be fulfilled by the mountain</td>
</tr>
<tr>
<td>Tae atu ki te whenua</td>
<td>As it is on the land</td>
</tr>
<tr>
<td>Āue</td>
<td>Great balls of fire</td>
</tr>
<tr>
<td>Hoki ki te rangi</td>
<td>Return to the heavens</td>
</tr>
<tr>
<td>Tae ki te puke runga</td>
<td>As you rest</td>
</tr>
<tr>
<td>Piki ake ki te ara poutama</td>
<td>(However) ascend along the path of achievement and fulfill your ambitions</td>
</tr>
<tr>
<td>Ki ngā taumata e.</td>
<td></td>
</tr>
<tr>
<td><em>(2x)</em> Wairua hinengaro</td>
<td></td>
</tr>
<tr>
<td>Me te tinana e.</td>
<td></td>
</tr>
<tr>
<td>Tae ātu ki a tātou katoa</td>
<td></td>
</tr>
<tr>
<td>Āue, te whānau e.</td>
<td></td>
</tr>
<tr>
<td>Ū, ū</td>
<td></td>
</tr>
<tr>
<td>(2x) Wairua hinengaro</td>
<td>The spiritual intent, the mind and the body are infused in all of us as well as our family</td>
</tr>
<tr>
<td></td>
<td>Let us rest and rejoice</td>
</tr>
</tbody>
</table>