

#### **07 November 2013**

#### Release of the 2013/14 Invitation to Tender

The 2013/14 Invitation to Tender (2013/14 ITT) has been distributed today via the electronic tender (eTender) system.

If you do not receive an e-mail containing the link to the eTender system and you would like to participate in the 2013/14 ITT, please contact **Chloe Dimock** at <a href="mailto:chloe.dimock@pharmac.govt.nz">chloe.dimock@pharmac.govt.nz</a> so that your details can be added to our system. If you have already registered your e-mail address with us but you have not received an e-mail link we suggest that you check your e-mail spam filters (in case it has been caught by your filters) prior to contacting us.

A complete copy of the 2013/14 ITT is also available on our website at the following link <a href="http://www.pharmac.health.nz/news#tender">http://www.pharmac.health.nz/news#tender</a>. We will not be posting out any hard copies of the 2013/14 ITT.

## 1. Changes to the 2013/14 ITT product list

Please note that the product list (Schedule 2) consulted on in July 2013 has changed. Some products have been added, removed or amended either as a result of:

- clinical advice received (i.e. from the Tender Medical Evaluation Subcommittee of PTAC and/or members of the Hospital Pharmaceuticals Subcommittee); and/or
- consultation responses received from suppliers, DHBs and/or medical groups; and/or
- a review of unresolved bids from previous tenders; and/or
- Alternative Commercial Proposals accepted by PHARMAC.

The following items have been added to the 2013/14 ITT:

Chemical Name	Line Item			
Amoxycillin	Grans for oral liq 125 mg per 5 ml			
Amoxycillin	Grans for oral liq 250 mg per 5 ml			
Aprepitant	Cap 40 mg			
Aprepitant	Cap 80 mg			
Aprepitant	Cap 125 mg			
Aripiprazole	Tab 15 mg			
Aripiprazole	Tab 10 mg			
Aripiprazole	Tab 20 mg			
Aripiprazole	Tab 30 mg			
Betamethasone valerate with fusidic acid	Crm 0.1% with fusidic acid 2%			
Bisoprolol Fumarate	Tab 2.5 mg			
Bisoprolol Fumarate	Tab 5 mg			
Bisoprolol Fumarate	Tab 10 mg			
Brinzolamide	Eye Drops 1%			
Bupivacaine hydrochloride	Inj 1.25 mg per ml, 500ml bag			
Clonidine	TDDS 5 mg, 200 mcg per day			

Chemical Name	Line Item		
Clonidine	TDDS 7.5 mg, 300 mcg per day		
Clonidine	TDDS 2.5 mg, 100 mcg per day		
Cyclophosphamide	Tab 50 mg		
Doxycycline hydrochloride	Tab 50 mg		
Duloxetine	Cap 60 mg		
Duloxetine	Cap 30 mg		
Folic Acid	Tab 5 mg		
Granisetron	Tab 2 mg		
Granisetron	Tab 1 mg		
Granisetron	Inj 1 mg		
Ipratropium Bromide	Aqueous nasal spray, 0.03%		
Lidocaine [lignocaine] hydrochloride	Oral [viscous] soln 4%		
Meloxicam [widened access]	Tab 7.5 mg		
Metronidazole	Inj 5 mg per ml, 100ml		
Morphine sulphate	Tab immediate release 10 mg		
Morphine sulphate	Tab immediate release 20 mg		

Chemical Name	Line Item
Nifedipine	Cap 5 mg
Olanzapine	Tab 2.5 mg
Olanzapine	Tab 5 mg
Olanzapine	Tab 10 mg
Olanzapine	Orodispersible tab 5 mg
Olanzapine	Orodispersible tab 10 mg
Pemetrexed	Powder for infusion, 100mg
Pemetrexed	Powder for infusion, 500mg
Prochlorperazine	Tab 5 mg
Pyridostigmine	180 mg modified-release tablet
Quetiapine	Tab 12.5 mg
Quinine dihydrochloride	Inj 600 mg
Quinine Sulphate	Tab 300 mg
Rifaximin	Tab 200 mg- 550 mg
Sildenafil [widened access]	Tab 100 mg
Sildenafil [widened access]	Tab 50 mg

Chemical Name	Line Item
Sildenafil [widened access]	Tab 25 mg
Sodium chloride	Inj 0.9%, 5 ml
Sodium chloride	Inj 0.9%, 10 ml
Sodium chloride	Inj 0.9%, 20 ml
Sodium Citro-Tartrate	Grans effervescent 4 g sachets
Tramadol hydrochloride	Tab sustained release 50 mg
Travoprost	Eye drops 0.004%
Trimethoprim	Tab 300 mg
Trimethoprim	Oral liq
Vecuronium	Inj 10 mg
Vecuronium	Inj 4 mg
Water for Injection	Purified for inj 10 ml
Water for Injection	Purified for inj 5 ml
Water for Injection	Purified for inj 20 ml

# The following items that were included in consultation have been removed from the 2013/14 ITT:

Chemical Name	Line Item		
Ambrisentan	Tab 10 mg		
Ambrisentan	Tab 5 mg		
Auranofin	Tab 3 mg		
Deferiprone	Tab 500 mg		
Deferiprone	Oral liq 100 mg per 1 ml		
Diazepam	Tab 2 mg		
Diazepam	Tab 5 mg		
Dorzolamide hydrochloride with timolol maleate	Eye drops 2% with timolol maleate 0.5%		
Etanercept	Inj 50 mg autoinjector		
Etanercept	Inj 50 mg prefilled syringe		
Ethinyloestradiol with levonorgestrel	Tab 30 mcg with levonorgestrel 150 mcg and 7 inert tablets		
Ethinyloestradiol with levonorgestrel	Tab 20 mcg with levonorgestrel 100 mcg and 7 inert tablets		
Isosorbide mononitrate	Tab long-acting 40 mg		
Lidocaine [lignocaine] with prilocaine hydrochloride	Crm 2.5% with prilocaine hydrochloride 2.5% 5 g		
Lidocaine [lignocaine] with prilocaine hydrochloride	Crm 2.5% with prilocaine hydrochloride 2.5% 30 g		
Lidocaine [lignocaine] with prilocaine hydrochloride	Patch 25mcg with prilocaine 25mcg		
Lincomycin	Inj 300 mg per ml, 2 ml		
Montelukast [current access]	Tab 10 mg		
Montelukast [current access]	Tab 5 mg		
Montelukast [current access]	Tab 4 mg		
Montelukast [widened access]	Tab 4 mg		
Montelukast [widened access]	Tab 5 mg		

Chemical Name	Line Item			
Montelukast [widened access]	Tab 10 mg			
Morphine sulphate	Inj 10 mg per ml, 100 ml bag			
Morphine sulphate	Inj 1 mg per ml, 2 ml syringe			
Morphine sulphate	Inj 300 mcg in 0.3 ml syringe			
Morphine sulphate	Inj 200 mcg in 0.4 ml syringe			
Morphine sulphate	Inj 10 mg per ml, 100 mg cassette			
Pantoprazole	Inj 40 mg			
Pethidine hydrochloride	Inj 5 mg per ml, 10 ml			
Pethidine hydrochloride	Inj 10 mg per ml, 100 ml bag			
Pethidine hydrochloride	Inj 10 mg per ml, 50 ml syringe			
Pethidine hydrochloride	Inj 5 mg per ml, 100 ml bag			
Quinine dihydrochloride	Inj 300mg per ml, 2 ml vial			
Quinine dihydrochloride	Inj 60 mg per ml, 10 ml ampoule			
Rivaroxaban	Tab 10 mg			
Ropivacaine hydrochloride	Inj 10 mg per ml, 20 ml, sterile pack			
Ropivacaine hydrochloride	Inj 2 mg per ml, 10 ml, sterile pack			
Ropivacaine hydrochloride	Inj 2 mg per ml, 20 ml, sterile pack			
Ropivacaine hydrochloride	Inf 2 mg per ml, 100 ml, sterile pack			
Ropivacaine hydrochloride	Inf 2 mg per ml, 200 ml, sterile pack			
Ropivacaine hydrochloride	Inj 7.5 mg per ml, 10 ml, sterile pack			
Ropivacaine hydrochloride	Inj 7.5 mg per ml, 20 ml, sterile pack			
Ropivacaine hydrochloride	Inj 10 mg per ml, 10 ml, sterile pack			
Salmeterol	Powder for inhalation, 50 mcg			

Chemical Name	Line Item		
	per dose, breath activated		
Salmeterol	Aerosal inhaler, 25 mcg per dose		

## The following items have been amended in the 2013/14 ITT:

Chemical Name	Line Item			
Acetylcholine chloride	Inj 20mg vial with diluent			
Alfentanil	Inj 0.5 mg per ml, 2 ml ampoule			
Allopurinol	Tab 100 mg			
Allopurinol	Tab 300 mg			
Amikacin	Inj 5 mg per ml, 5 ml			
Amikacin	Inj 5 mg per ml, 10 ml			
Amikacin	Inj 250 mg per ml, 2 ml			
Amikacin	Inj 15 mg per ml, 5 ml			
Aprepitant	Cap 2 x 80 mg and 1 x 125 mg			
Aqueous Cream	Crm (100 g or less)			
Aqueous Cream	Crm (greater than 100 g)			
Bupivacaine hydrochloride	Inj 2.5 mg per ml with adrenaline			
with adrenaline	1:400,000, 20 ml sterile pack			
Bupivacaine hydrochloride with adrenaline	Inj 5 mg per ml with adrenaline 1:200,000, 20 ml sterile pack			
Bupivacaine hydrochloride	Inj 1.25mg with 2 mcg fentanyl			
with fentanyl	per ml, 15 ml syringe			
Bupivacaine hydrochloride with fentanyl	Inj 1.25mg with 2 mcg fentanyl per ml, 100 ml bag			
Bupivacaine hydrochloride	Inj 1.25mg with 2 mcg fentanyl			
with fentanyl	per ml, 200 ml bag			
Bupivacaine hydrochloride	Inj 0.5% with glucose 8%, 4 ml			
with glucose	ampoule			
Buspirone hydrochloride	Tab 10 mg			
Buspirone hydrochloride	Tab 5 mg			
Calcium chloride with	Eye drops 0.048% with magnesium chloride 0.03%,			
magnesium chloride, potassium chloride, sodium	potassium chloride 0.075%,			
acetate, sodium chloride	sodium acetate 0.39%, sodium chloride 0.64% and sodium			
and sodium citrate	acetate 0.17%, 500 ml			
Calcium chloride with	Eye drops 0.048% with			
magnesium chloride,	magnesium chloride 0.03%, potassium chloride 0.075%,			
potassium chloride, sodium	sodium acetate 0.39%, sodium			
acetate, sodium chloride and sodium citrate	chloride 0.64% and sodium			
	acetate 0.17%, 250 ml			
Calcium chloride with	Eye drops 0.048% with magnesium chloride 0.03%,			
magnesium chloride,	potassium chloride 0.075%,			
potassium chloride, sodium acetate, sodium chloride	sodium acetate 0.39%, sodium			
and sodium citrate	chloride 0.64% and sodium acetate 0.17%, 15 ml			
Carbomer	Opthalic gel 0.3%, single dose			
Chlorhexidine gluconate	Soln 4%			
Cyclopentolate				
hydrochloride	Eye drops 0.5%, single dose			
Cyclopentolate hydrochloride	Eye drops 1%, single dose			
Emulsifying ointment	Oint BP (pack size greater than			
Emulsifying ointment	200 g) Oint BP (pack size 200 g or less)			
Linuisitying omtment	Official Chack Size 200 g of less)			

Chemical Name	Line Item			
Ephedrine	Inj 30 mg per ml, 1ml			
Finasteride	Tab 5 mg			
Fluorescein sodium	Ophthalmic strips 1mg			
Fluorescein sodium	Eyedrops 2%, single dose			
Fluorescein sodium with	Eye drops 0.25% with lignocaine			
lignocaine hydrochloride	hydrochloride 4% single dose			
Glycerol	Liq BP			
Hydrocortisone with wool fat and mineral oil	Lotn 1% with wool fat hydrous 3% and mineral oil			
Hydrogen peroxide	3% (10 vol)			
Iron sucrose	Inj 20 mg per ml, 5 ml ampoule			
Lidocaine [lignocaine] hydrochloride with adrenaline	Inj 2% with adrenaline 1:200,000, 20 ml vial			
Lidocaine [lignocaine] hydrochloride with adrenaline	Inj 1% with adrenaline 1:200,000, 20 ml vial			
Lissamine green	Ophthalmic strips 1.5 mg			
Lomustine	Cap 10 mg			
Lomustine	Cap 40 mg			
Magnesium sulphate	Inj 2 mmol per ml, 5ml			
Meloxicam [current access]	Tab 7.5 mg			
Miconazole nitrate	Vaginal crm 2% with applicator			
Mitozantrone	Inj 2 mg per ml, 12.5 ml			
Nitrazepam	Tab 5 mg			
Ondansetron	Tab disp 8 mg			
Ondansetron	Tab disp 4 mg			
Oxybuprocaine hydrochloride	Eye drops 0.4%, single dose			
Pamidronate disodium	Inj 3 mg per ml, 5 ml			
Paracetamol	Oral liq 120 mg per 5 ml			
Paracetamol	Oral liq 250 mg per 5 ml			
Pentamidine isethionate	Inj 300 mg			
Phenylephrine hydrochloride	Eye drops 2.5%, single dose			
Phenylephrine hydrochloride	Eye drops 10%, single dose			
Polyvinyl alcohol with povidone	Eye drops 1.4% with povidone 0.6%, single dose			
Quetiapine	Tab 25 mg			
Rizatriptan	Tab orodispersible 10 mg			
Rose bengal sodium	Ophthalmic strips 1%			
Sildenafil [current access]	Tab 100 mg			
Sildenafil [current access]	Tab 25 mg			
Sildenafil [current access]	Tab 50 mg			
Sodium chloride	Soln 0.9% for irrigation, 30 ml			
Suxamethonium chloride	Inj 50 mg per ml, 2 ml			

Chemical Name	Line Item
Tetracaine [amethocaine] hydrochloride	Gel 4%
Zuclopenthixol hydrochloride	Tab 10 mg
Zinc and castor Oil	Oint BP (pack size 30 g or less)

## 2. Appropriate pack-size and packaging type

Where possible, PHARMAC has identified Tender Items where there is a specific preference for a pack size or packaging type in Schedule Two of the 2013/14 ITT document. For example (highlighted in red):

SCHEDULE TWO: PRODUCTS TO BE TENDERED  Chemical Name						
Line Item	Units	Cost	Unit Subsidy		DV Limi	t Comments
Allopurinol						
<u>Tab 100 mg</u>	18,654,466	\$296,606	\$0.0159	СН	1%	A scored tablet is preferred
<u>Tab 300 mg</u>	12,764,511	\$427,611	\$0.0335	СН	1%	A scored tablet is preferred
Amantadine hydrochloride Cap 100 mg	674,910	\$430,143	\$0.6373	СН	1%	
Amikacin Inj 15 mg per ml, 5 ml				н	1%	Preference for syringes

While PHARMAC has taken all reasonable care in identifying these preferences, it makes no representation as to the accuracy of this information and accepts no liability for any errors or omissions. Suppliers should always undertake their own due diligence before submitting any tender bids.

#### 3. Oncology injectables

DHBs are increasingly delivering chemotherapy treatment in satellite centers which require compounded products to have a shelf-life greater than 24 hours to account for delays in treatment transport and delivery. Due to this PHARMAC has indicated a preference for products where stability data post-compounding is greater than 48 hours in Schedule Two of the 2013/14 ITT document (highlighted in red).



### 4. Data estimates provided during consultation on the 2013/14 ITT

The following annual usage data was requested by suppliers during the consultation period. The information is approximate and indicative only. PHARMAC makes no representation as to the accuracy of this information or as to the level of sales or likely sales and, while PHARMAC has taken all reasonable care in preparing the information set out below, it accepts no liability for any errors or omissions in the information.

In order to be fair to all suppliers, we are unlikely to provide any further data relating to tender items while the 2013/14 ITT remains open.

## DHB hospital usage (1 July 2012 to 30 June 2013)

Chemical name and line item	DHB hospital usage
Imipenem with cilastatin inj 500 mg with cilastatin 500 mg	6,700 injections
Iron polymaltose inj 50 mg per ml, 2 ml	100,000 injections
Lidocaine [lignocaine] hydrochloride oral [viscous] soln 2%	380,000 ml
Losartan with hydrochlorothiazide tab 50 mg with hydrochlorothiazide 12.5 mg	4,100 tablets
Octreotide (somatostatin analogue) inj 100 mcg per ml, 1 ml	8,500 injections
Octreotide (somatostatin analogue) inj 50 mcg per ml, 1 ml	3,800 injections
Octreotide (somatostatin analogue) inj 500 mcg per ml, 1 ml	3,000 injections
Paracetamol inj 10 mg per ml, 100 ml	180,000 injections
Paracetamol Inj 10 mg per ml, 50 ml	49,000 injections
Pethidine hydrochloride inj 50 mg per ml, 1 ml	21,000 injections
Pethidine hydrochloride inj 50 mg per ml, 2 ml	13,000 injections
Vancomycin hydrochloride inj 500 mg	85,000 injections

Usage data for "PCT only" injectable products (1 July 2012 to 30 June 2013)

Chemical	Total usage (mg)
Fludarabine	42,000 mg*
Gemcitabine hydrochloride	8,300,000 mg
*This figure has been updated and corrected from the previous usage data provided in the 2013/14 Invitation	

#### 5. More information

If you have any queries regarding the tender or require any assistance with the system please contact Chloe Dimock at <a href="mailto:chloe.dimock@pharmac.govt.nz">chloe.dimock@pharmac.govt.nz</a>.