

4 August 2020

Dear Supplier

INVITATION TO TENDER – SUPPLY OF PHARMACEUTICALS TO DHB HOSPITALS AND/OR TO COMMUNITY PHARMACIES

PHARMAC invites tenders for the supply of certain pharmaceuticals to DHB hospitals and/or to community pharmacies in New Zealand.

This invitation to tender incorporates the following schedules:

- (a) Schedule 1 sets out the definitions used in this invitation;
- (b) Schedule 2 specifies the pharmaceuticals for which you may submit a Tender Bid in relation to community supply and/or hospital supply;
- (c) Schedule 3 describes the process PHARMAC intends to follow in relation to this tender, and provides instructions on how to submit a Tender Bid in relation to community supply and/or hospital supply;
- (d) Schedule 4 sets out terms that will apply if your Tender Bid in relation to community and/or hospital supply is awarded Principal Supply Status;
- (e) Schedule 5 sets out the additional terms that will apply if your Tender Bid in relation to community supply is awarded Principal Supply Status;
- (f) Schedule 6 sets out the additional terms that will apply if your Tender Bid in relation to hospital supply is awarded Principal Supply Status; and
- (g) Schedule 7 sets out the additional special terms that will apply if your Tender Bid in relation to a particular pharmaceutical is awarded Principal Supply Status.

This invitation to tender also incorporates the information on the Electronic Portal referred to in this invitation.

If you wish to submit a Tender Bid in relation to community supply and/or hospital supply, you must submit it via the Electronic Portal to PHARMAC no later than **4 pm** (New Zealand time) on **Thursday 17 December 2020**.

If you have any inquiries about this invitation you should contact the **Tender Analysts** at tender@pharmac.govt.nz.

We look forward to receiving your tender.

Yours sincerely,

Lisa Williams
Director of Operations

Contents

Schedule 1: Definitions and interpretation	4
1. Definitions	4
2. Interpretation.....	10
Schedule 2: Products to be tendered	11
1. Information about Tender Items.....	11
2. List of Products	14
Schedule 3: Tender Process	34
1. General.....	34
2. Information about submitting a Tender Bid.....	39
3. What to include in your Offer Letter and Tender Submission Form	40
4. How to submit a Tender Bid	43
5. Evaluation.....	43
6. Conformity.....	44
7. Decision.....	45
8. Back-up supply	46
9. Dealing with information.....	47
10. Miscellaneous	47
Schedule 4: Contract terms for Principal Supply Status for both community and hospital supply	49
1. General.....	49
2. Crown Direction	52
3. Audit.....	52
4. Miscellaneous	53
Schedule 5: Additional contract terms for Principal Supply Status for community supply	56
1. Effect of Principal Supply Status for community supply	56
2. Consents	59
3. Price.....	59
4. Shelf-life of Pharmaceutical	60
5. Out-of-stock arrangements.....	61
6. Termination and restrictions	64

7. Guarantee	64
Schedule 6: Additional contract terms for Principal Supply Status for hospital supply	65
1. Effect of Principal Supply Status for hospital supply	65
2. Consents	68
3. Price	69
4. Invoicing and Payment.....	70
5. Emergency and disaster supply	71
6. Defective and short-dated Pharmaceuticals.....	72
7. Out-of-stock arrangements.....	73
8. Termination and restrictions	75
9. Guarantee	76
10. Access by PHARMAC to price and volume data.....	76
11. PCTs.....	77
Schedule 7: Additional Special Terms	79
1. Somatropin.....	79

DRAFT

Schedule 1: Definitions and interpretation

1. Definitions

In this Invitation:

Additional Stock Pharmaceutical (or ASP) means a Pharmaceutical, marked with a “@”, for which the supplier of the successful Tender Bid would be required:

- (a) to hold additional stock; and
- (b) to report to PHARMAC on the level of that additional stock each Quarter;

Aggregated Tender Bid means a Tender Bid for more than one Tender Item, which PHARMAC is to consider in aggregate, and can include a Tender Bid for more than one Tender Item of the same Chemical Entity but not aggregation within a single Tender Item;

Agreement means:

- (a) Schedule Four; and
- (b) in relation to a Pharmaceutical with Principal Supply Status for community supply, Schedule Five; or
- (c) in relation to a Pharmaceutical with Principal Supply Status for hospital supply, Schedule Six,

and includes, to the extent applicable, the other Schedules (including but not limited to Schedule Seven) and the information on the Electronic Portal comprising the Invitation;

Alternative Brand Allowance means the alternative brand allowance relating to a particular Tender Item, in relation to hospital and/or community supply, as indicated as a percentage amount of the Total Pharmaceutical Volume, in the column entitled “ABA Limit” in the list of products included in Schedule Two;

Alternative Pharmaceutical means an alternative brand of a Pharmaceutical that PHARMAC, following consultation with PTAC or its sub-committees, considers to be an acceptable substitute for that Pharmaceutical;

Back-up Supply Agreement means an alternative agreement or arrangement negotiated by PHARMAC, at its sole discretion, with a supplier other than the supplier with Principal Supply Status in respect of a particular Tender Item, to cover the contingency that Principal Supply Status is suspended or withdrawn under the terms of this Agreement in respect of that Tender Item, or that the Tender Item is otherwise out of stock or unavailable for supply;

Brand Allowance Indicator means the actual percentage of other supplier brands of the Pharmaceutical subsidised in the community and/or purchased by DHB Hospitals relative to the Total Pharmaceutical Volume in a Relevant Period;

Brand Compensation means the compensation payable to you in accordance with Schedule 4, clause 1.8 (d);

Brand Differential means the difference between the Brand Allowance Indicator and the Alternative Brand Allowance;

Schedule 1

Chemical Entity means any pharmaceutical that contains, and is described generically according to, the relevant active ingredient specified in Schedule Two and the Electronic Portal. For the avoidance of doubt, the term Chemical Entity does not include any Medical Device;

Combined Community/Hospital Tender Bid means a Community Tender Bid and a Hospital Tender Bid that you submit in combination for the same Tender Item;

Community Tender Bid means a Tender Bid in relation to community supply;

Confidential Information means all information exchanged between us under this Invitation or in relation to your Tender Bid, including during all negotiations relating to your Tender Bid;

Consents means all consents, permits, licences and authorisations, whether statutory or otherwise, required for the supply of the Tender Item in New Zealand (including Ministry of Health market approval);

Contract Manufacturer means a manufacturer or a supplier that is a party to a contract with the relevant DHB Hospital to compound Pharmaceuticals, on request from that DHB Hospital;

Crown Direction means any ministerial direction given to PHARMAC under section 103 of the Crown Entities Act 2004;

CTPP means Containered Trade Product Pack SNOMED CT code, which is the unique identifier that describes the packaged, branded product and the container it is dispensed in, as used within the New Zealand Medicines Terminology;

Deadline means 4 pm, Thursday 17 December 2020 (New Zealand time);

Designated Delivery Point means at a DHB Hospital's discretion:

- (a) a delivery point agreed between you and the relevant DHB Hospital, to which delivery point you must supply the Pharmaceutical directly at the Price; and/or
- (b) any delivery point designated by the relevant DHB Hospital or PHARMAC, such delivery point being within 30km of your national distribution centre;

DHB Hospital means a DHB, including its hospital or associated provider unit for which that DHB purchases pharmaceuticals;

District Health Board (or DHB) has the same meaning as in the New Zealand Public Health and Disability Act 2000;

Electronic Portal means the electronic tender system available via the internet address provided to you by PHARMAC through which you are required to submit your Tender Bid(s);

Eligible Volume means the Volume Multiplier multiplied by the Brand Differential, being a volume of Pharmaceuticals eligible for Brand Compensation in Units of that Tender Item;

End Date means the last day of the Principal Supply Period;

Evaluation Committee means a committee established by PHARMAC to evaluate Tender Bids;

Final Transition Period means, in respect of a Pharmaceutical with Principal Supply Status, the period of three calendar months beginning on the day after the relevant End Date;

Schedule 1

First Transition Period means, in respect of a Pharmaceutical with Principal Supply Status, the period beginning on the first day of the month following the Market Notification Date and ending on the day prior to five months from the Start Date (or such different or longer period as PHARMAC determines under clause 1.2 of Schedule Three);

Funder means the body or bodies responsible, pursuant to the New Zealand Public Health and Disability Act 2000, for the funding of pharmaceuticals listed on the Pharmaceutical Schedule (which may be, without limitation, one or more District Health Boards and/or the Ministry of Health) and their successors;

GTIN means the Global Trade Item Number for a Pharmaceutical;

Hospital Tender Bid means a Tender Bid in relation to hospital supply;

Invitation means this invitation to tender and includes the cover letter, each of the Schedules and the information on the Electronic Portal referred to in this invitation;

Lead Time means the number of months (being whole months only) indicated on your Tender Bid that, if your Tender Bid is accepted, you would require following the Successful Tenderer Notification Date in order to source sufficient stock of your brand of the Tender Item to meet the entire market demand for the Tender Item as at the Start Date. For the avoidance of doubt, the Lead Time does not affect, and should incorporate the extra time needed to allow for, your obligations in clause 3.1 of Schedule Five and clause 3.1 of Schedule Six;

Market Notification Date means the date on which PHARMAC notifies the market that your Tender Bid, in respect of a particular Tender Item, has been accepted, being greater than one month prior to the Start Date;

Medical Device means a medical device as that term is defined in the Medicines Act 1981;

Offer Letter means the letter of offer which must be attached to your Tender Submission Form, in the form set out in the Electronic Portal;

OPPs means PHARMAC's then current Operating Policies and Procedures and any relevant supplements, as applicable;

PCT means a Pharmaceutical for which DHB Hospitals are eligible to claim a subsidy through the Pharmaceutical Schedule. Tender Items that are PCTs are indicated with "PCT" in the list in clause 2 of Schedule Two and the Electronic Portal;

Pharmaceutical means the relevant Tender Item (which may be a Medical Device) for which you have submitted, and PHARMAC has accepted on behalf of the Funder, a Tender Bid;

Pharmacode means the unique six or seven digit identifier assigned to a pharmaceutical and notified to you by the Pharmacy Guild. Suppliers must apply to the Pharmacy Guild of New Zealand to receive a Pharmacode for each presentation of their pharmaceutical before it is listed;

Potential Out-of-Stock Event means:

- (a) in relation to community or hospital supply, your stock of the Pharmaceutical in New Zealand falls below two-thirds of your most recent three months' total Unit sales of the Tender Item, or, where the Pharmaceutical is designated an ASP, your stock of the Pharmaceutical in New Zealand falls below your most recent four months' total Unit sales of the Tender Item; or

Schedule 1

- (b) in relation to community or hospital supply, forecast sales demand in respect of the next two-month period is greater than your stock of the Pharmaceutical, or, where the Pharmaceutical is designated an ASP, forecast sales demand in respect of the next four-month period is greater than your stock of the Pharmaceutical; or
- (c) in relation to hospital supply, your stock of the Pharmaceutical in New Zealand falls below the average volume of stock of the Pharmaceutical required to supply the entire New Zealand DHB Hospital market for the Pharmaceutical for any given two-month period, or, where the Pharmaceutical is designated an ASP, your stock of the Pharmaceutical in New Zealand falls below the average volume of stock of the Pharmaceutical required to supply the entire New Zealand DHB Hospital market for the Pharmaceutical for any given four-month period; or
- (d) in relation to community supply, your stock of the Pharmaceutical in New Zealand falls below one-sixth of the Unit Volume, or, where the Pharmaceutical is designated an ASP, your stock of the Pharmaceutical in New Zealand falls below one-third of the Unit Volume;
- (e) in relation to community or hospital supply, your stock of the Pharmaceutical in New Zealand is insufficient to enable you to fully fill all orders as they are received (without restricting quantities that may be ordered); or
- (f) in relation to New Zealand manufactured products if either:
 - (i) forecast sales demand in respect of the next two-month period is greater than your stock of the Pharmaceutical; or
 - (ii) you have insufficient stock to enable you to fully fill all orders as they are received; or
 - (iii) your stock of the active pharmaceutical ingredient taking into account manufacturing and stock on hand falls below two months stock for the Pharmaceutical in New Zealand;

For the avoidance of doubt, references to 'your stock' in (a) to (f) above refer to stock physically held by you or on your behalf in New Zealand and do not include stock held in New Zealand by wholesalers or other parties;

Price means the price (in New Zealand dollars and exclusive of GST) at which the Pharmaceutical is to be supplied, or made available for sale and supply, by you to:

- (a) in relation to community supply, wholesalers and other such distributors, and at which the Pharmaceutical is to be subsidised by the Funder, being the price specified in your successful Tender Submission Form, unless there has been a subsequent price change in accordance with the terms of the Invitation, in which case the Price will be the price notified to you by PHARMAC upon acceptance of your Tender Bid; or
- (b) in relation to hospital supply, at a DHB Hospital's discretion, any Designated Delivery Points, and/or Contract Manufacturers (expressly for the purpose of compounding), being the price specified in your successful Tender Submission Form, unless there has been a subsequent price change in accordance with the terms of the Invitation, in which case the Price will be the price notified to you by PHARMAC upon acceptance of your Tender Bid;

Principal Supplier means a supplier which has had a Tender Bid accepted for a Tender Item in relation to community and/or hospital supply, being the principal supplier of the relevant Tender Item (subject to the Alternative Brand Allowance provisions);

Schedule 1

Principal Supply Period means the period beginning on the day after the expiry of the First Transition Period and ending on 30 June 2024;

Principal Supply Status means the status of being the Principal Supplier for community and/or hospital supply of a Pharmaceutical for the Principal Supply Period;

PTAC means the Pharmacology and Therapeutics Advisory Committee;

Quarter means the periods:

- (a) 1 January until 31 March;
- (b) 1 April until 30 June;
- (c) 1 July until 30 September; and
- (d) 1 October until 31 December;

Relevant Period means the periods:

- (a) beginning on the day after the expiry of the First Transition Period and ending on 30 June 2022;
- (b) 1 July 2022 until 30 June 2023; and
- (c) 1 July 2023 until 30 June 2024.

Section B means the relevant section or sections of the Pharmaceutical Schedule relating to community pharmaceuticals;

Section H means the relevant section or sections of the Pharmaceutical Schedule identified as such, which relate to pharmaceuticals for use in hospitals;

Start Date means:

- (a) in relation to a Tender Item for which your Tender Bid has been accepted unconditionally, the first day of the month following the date that represents:
 - (i) the Successful Tenderer Notification Date; plus
 - (ii) the Lead Time; or
- (b) in relation to a Tender Item for which your Tender Bid has received conditional acceptance, in terms of clause 7.4 of Schedule Three, the first day of the month following the date that represents:
 - (i) the date that such acceptance ceases to be conditional; plus
 - (ii) the Lead Time; or
- (c) such other date that is negotiated between you and PHARMAC under clause 1.6 of Schedule Three;

Schedule 1

Successful Tenderer Notification Date means the date on which PHARMAC notifies you, in relation to a Tender Item for which you have submitted a Tender Bid, that your Tender Bid has been accepted;

Tender Bid means the Offer Letter together with the Tender Submission Form submitted through the Electronic Portal for a particular Tender Item, including the Lead Time, and includes a Community Tender Bid, a Hospital Tender Bid and a Combined Community/Hospital Tender Bid;

Tender Item means:

- (a) in the case of a pharmaceutical that is not a Medical Device, the form and strength of a Chemical Entity (or entities, if applicable) for which you may submit a Tender Bid; or
- (b) in respect of a Medical Device, an item conforming to the individual specifications described for such item in the product list in clause 2 of Schedule Two for which you may submit a Tender Bid;

Tender Submission Form means the form on which you must submit your bid for each Tender Item, as set out in the Electronic Portal;

Total Brand Allowance Pharmaceuticals means the total volume of other supplier brands of the Pharmaceutical subsidised in the community and/or purchased by DHB Hospitals in a Relevant Period, specified in Units of that Tender Item;

Total Pharmaceutical Volume means the total volume of the Pharmaceutical (inclusive of other supplier brands) subsidised in the community and/or purchased by DHB Hospitals in a Relevant Period, specified in Units of that Tender Item;

Transition Periods collectively refers to the First Transition Period and the Final Transition Period;

Unit means an individual unit of a Tender Item (e.g. tablet, 1 ml of an oral liquid, ampoule, syringe, bag, suture or needle, roll or a dressing);

Unit Price means the relevant Price specified for a pack (or equivalent grouping for any Medical Device) of that Tender Item in Section H of the Pharmaceutical Schedule, divided by the number of Units in the pack specified in the Pharmaceutical Schedule as being the listed pack size for that Tender Item (and where that Tender Item is not listed on the Pharmaceutical Schedule, the price and pack size in the most recent issue of the Pharmaceutical Schedule published prior to that Tender Item being delisted);

Unit Subsidy means the subsidy specified for a pack of that Tender Item in Sections A to G of the Pharmaceutical Schedule, divided by the number of Units in the pack specified in the Pharmaceutical Schedule as being the subsidised pack size for that Tender Item (and where that Tender Item is not listed on the Pharmaceutical Schedule, the subsidy and pack size specified in the most recent issue of the Pharmaceutical Schedule published prior to that Tender Item being delisted);

Unit Volume means, in relation to community supply, the approximate number of Units of the Tender Item subsidised by PHARMAC, and claimed for by community pharmacies, in one year, as specified in Schedule Two and the Electronic Portal; and

Volume Multiplier means the Total Pharmaceutical Volume divided by one hundred (100) (which shall equate to 1% of the Total Pharmaceutical Volume), specified in Units of that Tender Item.

2. Interpretation

In the construction of this Invitation, unless the context otherwise requires:

- (a) a reference to a clause or a Schedule is a reference to a clause of, or a Schedule to, this Invitation;
- (b) a reference to a statute, code of conduct or other law includes any regulations and other instruments under it and consolidations, amendments, re-enactments or replacements of any of them (whether before or after the date of this Agreement);
- (c) the singular includes the plural and vice versa;
- (d) the word person includes an individual, a body corporate, an association of persons (whether corporate or not), a trust, a state and an agency of state, in each case, whether or not having a separate legal personality;
- (e) a reference to a person includes a reference to the person's executors, administrators, successors, substitutes, (including, but not limited to, persons taking by novation) and permitted assignees;
- (f) words importing one gender include the other genders;
- (g) headings in this Agreement or in the Electronic Portal are for convenience only and have no legal effect; and
- (h) unless the context requires otherwise, references to the **"listing"** of a Pharmaceutical:
 - (i) in relation to hospital supply, are to the listing of that Pharmaceutical in Section H of the Pharmaceutical Schedule (and references to "list", "listed", "delist", "delisted", and "delisting" are to be interpreted accordingly);
 - (ii) in relation to community supply, are to the listing of that Pharmaceutical in Sections A to G of the Pharmaceutical Schedule (and references to "list", "listed", "delist", "delisted", and "delisting" are to be interpreted accordingly).

Schedule 2: Products to be tendered

1. Information about Tender Items

1.1 List of Tender Items

This Schedule sets out the Tender Items and information about the Tender Items. While PHARMAC has taken all reasonable care in preparing the information contained in this Schedule, it accepts no liability for any errors or omissions in the information.

1.2 Patents

- (a) Where possible, PHARMAC has identified Tender Items that it understands may be the subject of a patent that it believes is due to expire after the Deadline.
- (b) Where PHARMAC has been advised of the existence of a patent prior to sending out this Invitation, it has shown this in the attached list by the use of a + symbol.
- (c) However, PHARMAC makes no representation as to the patent status of the Tender Items and accepts no liability for any patent infringement that might occur as a result of this tender process or PHARMAC's acceptance of a Tender Bid, including infringement of process patents.

1.3 Unit Volume and market value figures

- (a) Except where indicated otherwise, the Unit Volume figures, in relation to community supply, are based on actual volumes for the year ending 30 June 2020.
- (b) Market value figures, in relation to community supply, are expressed as the Unit Volume in the year ending 30 June 2020, multiplied by the Unit Subsidy as at 1 July 2020.
- (c) The figures referred to in paragraphs (a) and (b):
 - (i) are approximate and indicative only. PHARMAC makes no representation as to the accuracy of these figures or as to the level of sales or likely sales of any Tender Item. In particular, if these figures change at any time during the period from PHARMAC's pre-tender consultation until decisions have been made about the acceptance of Tender Bids for all Tender Items, PHARMAC is not obliged to notify you of any such change; and
 - (ii) unless specified by PHARMAC do not include DHB Hospital volumes. For the avoidance of doubt, PHARMAC makes no representation as to the size of the DHB Hospital market for any Tender Item, in relation to hospital supply.
- (d) You acknowledge and agree that in submitting your Tender Bid you will rely on your own knowledge, skill and independent advice or assessment of the market size for any Tender Item and PHARMAC is to have no liability in that regard.

1.4 Special terms

Where there are any special terms relating to a particular Tender Item, those terms are indicated in the column entitled "Comments" in the list and/or Schedule Seven. Special Authority restrictions have been noted for Tender Items where applicable in the list. Further restrictions

Schedule 2

on the supply of Tender Items within the Pharmaceutical Schedule may apply. You acknowledge and agree that in submitting your Tender Bid you will rely on your own knowledge and assessment of any restrictions applicable to a Tender Item within the Pharmaceutical Schedule.

1.5 Subsidies

- (a) The level at which each Tender Item, in relation to community supply, is specified in the attached list as being subsidised per Unit as at 1 July 2020.
- (b) Subsidies of Tender Items, in relation to community supply, may change before a Tender Bid is accepted.
- (c) Where a "*" symbol is indicated next to the Unit Subsidy in the attached list, there is no fully funded product available, in relation to community supply, for that Tender Item as at 1 July 2020.

1.6 Alternative Brand Allowance

The Alternative Brand Allowance relating to a particular Tender Item, in relation to hospital and/or community supply, is indicated as a percentage amount in the column entitled "ABA Limit" in the attached list and is also shown in the Electronic Portal.

1.7 Tender Items subject to sole supply arrangements

Where a Tender Item is underlined in the list of products below, that item is subject to a sole supply contract as at the date of this Invitation. Accordingly, the subsidy for those items is fixed until 30 June 2021 (unless otherwise indicated) and, for items that are the subject of a sole supply contract, the listing of a new brand, in relation to community supply, could only occur after that date. This information is not available in the Electronic Portal.

1.8 Hospital only products

Where an "H" is indicated, you may submit a Tender Bid for Principal Supply Status for hospital supply for that Tender Item.

1.9 Community only Products

Where a "C" is indicated, you may submit a Tender Bid for Principal Supply Status for community supply for that Tender Item.

1.10 Community and Hospital Products

Where a "C" and an "H" are indicated, you may submit a Tender Bid for Principal Supply Status for community supply and/or hospital supply for that Tender Item. You may also submit a Combined Community/Hospital Tender Bid in accordance with clause 2.5 of Schedule Three.

1.11 PCTs

Where a "PCT" is indicated, you may submit a Tender Bid for Principal Supply Status for hospital supply for that Tender Item on the basis that, if PHARMAC accepts your Tender Bid, the Tender Item would be listed in Section B and/or Part II of Section H of the Pharmaceutical Schedule subject to clause 11 of Schedule Six. This information is also shown in the Electronic Portal.

Where a Tender Item is indicated as being a "PCT" product, it is the preference of PHARMAC that products have post-compounding stability data greater than 48 hours.

Schedule 2

1.12 Capsule and tablet form

Unless otherwise stated, where a Tender Item specifies either:

- (a) a capsule; or
- (b) a tablet,

form of the Chemical Entity, your brand of the relevant Chemical Entity for which you submit a bid may be in either tablet or capsule form, provided that:

- (c) your brand of the relevant Chemical Entity is the same strength as the Tender Item; and
- (d) where the Tender Item specifies both the tablet and capsule form of that Chemical Entity as separate line items, you must submit a bid for the same form and strength for each line item.

1.13 Pack size preference

Where a Tender Item is specified as being available for a Tender Bid for Principal Supply Status for community supply, it is the preference of PHARMAC that the pack size for such a Tender Item is a 30 or 90 day pack where the Tender Item is in a tablet or capsule form.

Notwithstanding the preference of PHARMAC for Tender Items to be in pack sizes as specified above, pack sizes may be specified in the comments column in the attached list or you may submit, and PHARMAC will consider and may accept, a Tender Bid for any pack size, including larger pack sizes, following its evaluation of Tender Bids under clause 5 of Schedule Three.

1.14 Pack size for use in DHB Hospitals

Where a Tender Item is specified as being available for a Tender Bid for Principal Supply Status for hospital supply, it is the preference of DHB Hospitals that the pack size for such a Tender Item is:

- (a) 500 ml or less, where the Tender Item is in liquid form;
- (b) 200 tablets or capsules, where the Tender Item is in tablet or capsule form; and
- (c) 10 injections, where the Tender Item is in injection form.

Notwithstanding the preference of DHB Hospitals for Tender Items to be in pack sizes as specified in paragraphs (a) to (c) above, pack sizes may be specified in the comments column in the attached list or you may submit, and PHARMAC will consider and may accept, a Tender Bid for any pack size, including larger pack sizes, following its evaluation of Tender Bids under clause 5 of Schedule Three. For the avoidance of doubt, DHB Hospitals do not have a pack (or other equivalent grouping) size preference for Medical Devices and you may submit, and PHARMAC will consider and may accept, a Tender Bid for any pack size (or other equivalent grouping) following its evaluation of Tender Bids under clause 5 of Schedule Three.

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name			Unit Subsidy		ABA Limit	Comments
Line Item	Units	Cost				
Acarbose						
<u>Tab 50 mg</u>	1,505,502	\$58,549	\$0.0389		C H 5%	
<u>Tab 100 mg</u>	631,449	\$44,902	\$0.0711		C H 5%	
Acetylcysteine						
<u>Inj 200 mg per ml</u>	3,167	\$18,609	\$5.8760		C H 5%	Units and unit subsidy shown are for inj 200 mg per ml, 10 ml ampoule.
Aciclovir						
<u>Inj 250 mg</u>					H 5%	
Alpha Tocopheryl Acetate						
Oral liq 156 u per ml					C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule. Special Authority restrictions may apply.
Alprostadil						
<u>Inj 500 mcg per ml, 1 ml</u>					H 5%	
Alteplase						
Inj 2 mg					H 5%	
Inj 10 mg					H 5%	
Inj 50 mg					H 5%	
Amikacin						
<u>Inj 250 mg per ml, 2 ml</u>					H 5%	Preference for a syringe. Current restrictions may apply.
Amiloride						
Cap/tab 5 mg					C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule.
Amoxicillin clavulanate						
Grans for oral liq amoxicillin 400 mg with potassium clavulanate 57 mg per 5 ml				@	C H 5%	Additional Stock Pharmaceutical. Not currently listed in the Pharmaceutical Schedule.
Inj 500 mg with clavulanic acid 100 mg					H 5%	
Inj 1000 mg with clavulanic acid 200 mg					H 5%	
Amphotericin B						
Liposomal inj 50 mg					H 5%	Current restrictions may apply.
Aprepitant (current access)						
Cap 80 mg				+	C H 5%	Not currently listed in the Pharmaceutical Schedule. PHARMAC reserves the right to award tenders for one or both of aprepitant (current or widened access) and netupitant with palonosetron. Special Authority restrictions may apply.
Cap 125 mg				+	C H 5%	Not currently listed in the Pharmaceutical Schedule. PHARMAC reserves the right to award tenders for one or both of aprepitant (current or widened access) and netupitant with palonosetron. Special Authority restrictions may apply.
Cap 165 mg				+	C H 5%	Not currently listed in the Pharmaceutical Schedule. PHARMAC reserves the right to award tenders for one or both of aprepitant (current or widened access) and netupitant with palonosetron. Special Authority restrictions may apply.
<u>Cap 2 x 80 mg and 1 x 125 mg</u>	34,314	\$960,792	\$28.0000	+	C H 5%	PHARMAC reserves the right to award tenders for one or both of aprepitant (current or widened access) and netupitant with palonosetron. Special Authority restrictions may apply.

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name Line Item	Units	Cost	Unit Subsidy	ABA Limit	Comments
Aprepitant (widened access)					
Cap 80 mg				+ C H 5%	Not currently listed in the Pharmaceutical Schedule. PHARMAC reserves the right to award tenders for one or both of aprepitant (current or widened access) and netupitant with palonosetron. Special Authority restrictions may apply.
Cap 125 mg				+ C H 5%	Not currently listed in the Pharmaceutical Schedule. PHARMAC reserves the right to award tenders for one or both of aprepitant (current or widened access) and netupitant with palonosetron. Special Authority restrictions may apply.
Cap 165 mg				+ C H 5%	Not currently listed in the Pharmaceutical Schedule. PHARMAC reserves the right to award tenders for one or both of aprepitant (current or widened access) and netupitant with palonosetron. Special Authority restrictions may apply.
<u>Cap 2 x 80 mg and 1 x 125 mg</u>				+ C H 5%	PHARMAC reserves the right to award tenders for one or both of aprepitant (current or widened access) and netupitant with palonosetron. Special Authority restrictions may apply.
Aqueous Cream					
<u>Crn (100 g or less)</u>				H 5%	Preference for a tube pack. Preference for a sodium lauryl sulphate (SLS)-free presentation.
<u>Crn (greater than 100 g)</u>	70,526,281	\$270,821	\$0.0038	C H 5%	Preference for a sodium lauryl sulphate (SLS)-free presentation.
Atenolol					
<u>Tab 50 mg</u>	2,796,241	\$23,824	\$0.0085	C H 5%	Preference for a scored tablet.
<u>Tab 100 mg</u>	952,535	\$13,907	\$0.0146	C H 5%	
Atorvastatin					
<u>Tab 10 mg</u>	20,819,688	\$289,810	\$0.0139	C H 5%	
<u>Tab 20 mg</u>	44,221,582	\$883,547	\$0.0200	C H 5%	
<u>Tab 40 mg</u>	44,199,971	\$1,408,211	\$0.0319	C H 5%	
<u>Tab 80 mg</u>	14,194,154	\$771,878	\$0.0544	C H 5%	
Atovaquone with proguanil hydrochloride					
Tab 62.5 mg with proguanil hydrochloride 25 mg				H 5%	Preference for a pack size of one treatment course. Current restrictions may apply.
Tab 250 mg with proguanil hydrochloride 100 mg				H 5%	Preference for a pack size of one treatment course. Current restrictions may apply.
Atracurium Besylate					
<u>Inj 10 mg per ml, 2.5 ml</u>				H 5%	
<u>Inj 10 mg per ml, 5 ml</u>				H 5%	
Atropine sulphate					
<u>Inj 600 mcg, 1 ml</u>	21,499	\$25,949	\$1.2070	C H 5%	Preference for a smaller pack size.
Azacitidine					
<u>Inj 100 mg</u>				PCT H 5%	Special Authority restrictions may apply.
Azithromycin					
<u>Grans for oral liq 200 mg per 5 ml</u>	82,759	\$79,339	\$0.9587	C H 5%	
Baclofen					
Inj 0.05 mg per ml, 1 ml			\$11.5500	C H 5%	Current restrictions may apply.
<u>Inj 2 mg per ml, 5 ml</u>	276	\$20,588	\$74.5960	C H 5%	Current restrictions may apply.
Oral liq				C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule.
<u>Tab 10 mg</u>	5,167,849	\$217,050	\$0.0420	C H 5%	

sole supply

#=rebate *=part charge @=ASP +=patent

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name Line Item	Units	Cost	Unit Subsidy		ABA Limit	Comments
Bendamustine						
Inj 25 mg				+PCT	H 5%	Special Authority restrictions may apply.
Inj 100 mg				+PCT	H 5%	Special Authority restrictions may apply.
Benzathine Benzylpenicillin						
<u>Inj 1.2 mega u</u>	10,558	\$364,177	\$34.4930	@	C H 5%	Additional Stock Pharmaceutical.
Benzbromarone						
Tab 50 mg	166	\$37	\$0.2250		C H 5%	Special Authority restrictions may apply.
Tab 100 mg	40,987	\$18,444	\$0.4500		C H 5%	Special Authority restrictions may apply.
Benzoyl peroxide						
Soln/Gel/Cream/Lotion 5%					H 5%	PHARMAC would accept a bid for a solution, gel, cream or lotion.
Betamethasone Dipropionate With Calcipotriol						
<u>Gel 500 mcg with calcipotriol 50 mcg per g</u>	3,408,000	\$2,967,243	\$0.8707	+	C H 5%	
<u>Oint 500 mcg with calcipotriol 50 mcg per g</u>	2,507,110	\$1,667,228	\$0.6650	+	C H 5%	
Betamethasone Valerate						
<u>Crn 0.1%</u>	6,470,100	\$446,437	\$0.0690		C H 5%	
<u>Lotn 0.1%</u>	477,050	\$171,738	\$0.3600		C H 5%	
<u>Oint 0.1%</u>	2,407,000	\$166,083	\$0.0690		C H 5%	
<u>Scalp app 0.1%</u>	3,337,150	\$258,629	\$0.0775		C H 5%	
Bezafibrate						
<u>Tab 200 mg</u>	547,294	\$115,599	\$0.2112		C H 5%	
<u>Tab long-acting 400 mg</u>	2,909,776	\$1,250,243	\$0.4297		C H 5%	
Bimatoprost						
<u>Eye Drops 0.03%</u>	250,443	\$275,487	\$1.1000		C H 5%	For products containing BAK, PHARMAC reserves the right to list a BAK or preservative-free product for a restricted market.
Bisacodyl						
<u>Suppos 10 mg</u>	233,224	\$87,226	\$0.3740		C H 5%	
<u>Tab 5 mg</u>	1,490,501	\$44,641	\$0.0300		C H 5%	
Bleomycin Sulphate						
<u>Inj 15.000 iu vial</u>					PCT H 5%	
Bosentan						
<u>Tab 62.5 mg</u>	59,289	\$139,329	\$2.3500		C H 5%	Preference for a scored tablet. Special Authority restrictions may apply.
<u>Tab 125 mg</u>	29,210	\$68,644	\$2.3500		C H 5%	Preference for a scored tablet. Special Authority restrictions may apply.
Brimonidine tartrate						
Eye Drops 0.15% - 0.2%	222,420	\$190,836	\$0.8580		C H 5%	For products containing BAK, PHARMAC reserves the right to list a BAK or preservative-free product for a restricted market. Units and unit subsidy shown are "per ml".
Brinzolamide						
Eye drops 1%	377,555	\$737,742	\$1.9540		C H 5%	For products containing BAK, PHARMAC reserves the right to list a BAK or preservative-free product for a restricted market. Units and unit subsidy shown are "per ml".
Budesonide						
Rectal Enema 2 - 4 mg					C H 5%	Not currently listed in the Pharmaceutical Schedule. PHARMAC reserves the right to award a tender to one steroidal rectal product for the whole market.

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name			Unit Subsidy		ABA Limit	Comments
Line Item	Units	Cost				
Budesonide (current access)						
Cap modified-release	352,822	\$652,721	\$1.8500	C H	5%	Units and subsidy shown are for cap 3 mg. PHARMAC would only award a tender for either current or widened access. Special Authority restrictions may apply.
Budesonide (widened access)						
Cap modified-release				C H	5%	PHARMAC would only award a tender for either current or widened access. Special Authority restrictions may apply.
Bumetanide						
Tab 1 mg	3,607,570	\$590,198	\$0.1636	C H	5%	
Buspirone hydrochloride						
Tab 5 mg	658,828	\$133,281	\$0.2023	C H	5%	
Tab 10 mg	564,152	\$74,242	\$0.1316	C H	5%	
Cabergoline						
Tab 0.5 mg (2 pack)				C H	5%	Special Authority restrictions may apply. Units and cost for whole tab 0.5 mg market are shown below.
Tab 0.5 mg (8 pack)	77,269	\$146,386	\$1.8945	C H	5%	Special Authority restrictions may apply. Units and cost shown are for the whole tab 0.5 mg market. Unit subsidy and cost shown are weighted based on pack size and usage.
Calamine						
Crm, aqueous, BP	4,198,639	\$52,903	\$0.0126	C H	5%	Preference for a pack size of 100 g or similar.
Calcipotriol						
Soln 50 mcg per ml (pack size 30 ml or greater)				C H	5%	Not currently listed in the Pharmaceutical Schedule.
Calcitonin						
Inj 100 iu per ml, 1 ml	396	\$9,583	\$24.2000	C H	5%	
Calcium Carbonate						
Oral liq	194,609	\$15,180	\$0.0780	C H	5%	Units and unit subsidy shown are for oral liq 1,250 mg per 5 ml (500 mg elemental per 5 ml). An ingredients list may be requested for clinical review. Current restrictions may apply.
Tab eff 0.875 - 1.75 g (0.5 g - 1 g elemental)	29,137	\$41,375	\$1.4200	C H	5%	Units and unit subsidy shown are for tab eff 1.75 g.
Calcium Gluconate						
Gel 2.5%				H	5%	Preference for a pack size of 40 - 100 g.
Inj 10%, 10 ml	2,028	\$6,490	\$3.2000	C H	5%	
Candesartan						
Tab 4 mg	5,943,113	\$125,459	\$0.0211	C H	5%	
Tab 8 mg	9,224,936	\$233,668	\$0.0253	C H	5%	
Tab 16 mg	9,124,911	\$372,114	\$0.0408	C H	5%	
Tab 32 mg	6,154,190	\$436,947	\$0.0710	C H	5%	
Captopril						
Oral liq 5 mg per ml	150,480	\$150,463	\$0.9999	C H	5%	Current restrictions may apply.
Carboplatin						
Inj 10 mg per ml, 45 ml				PCT H	5%	
Carboprost						
Inj 250 mcg per ml, 1ml				H	5%	
Cefalexin Monohydrate						
Grans for oral liq 25 mg per ml	1,849,950	\$161,871	\$0.0875	C H	5%	
Grans for oral liq 50 mg per ml	10,362,469	\$1,217,590	\$0.1175	C H	5%	
Cefepime Hydrochloride						
Inj 1 g				H	5%	Current restrictions may apply.

sole supply

#=rebate *=part charge @=ASP +=patent

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name Line Item	Units	Cost	Unit Subsidy		ABA Limit	Comments
Cefepime Hydrochloride <u>Inj 2 g</u>					H 5%	Current restrictions may apply.
Cefoxitin Sodium Inj 1 g					H 5%	
Celecoxib Cap 100 mg	10,615,057	\$642,211	\$0.0605	+	C H 5%	PHARMAC reserves the right to award a tender for the whole oral selective 'coxib' COX-2 inhibitor market to either celecoxib or etoricoxib.
Cap 200 mg	11,921,076	\$913,989	\$0.0767	+	C H 5%	PHARMAC reserves the right to award a tender for the whole oral selective 'coxib' COX-2 inhibitor market to either celecoxib or etoricoxib.
Cetomacrogol <u>Crm BP</u>	64,334,503	\$319,099	\$0.0050		C H 5%	
<u>Crm BP (100 g or less)</u>					H 5%	Preference for a tube pack.
Cidofovir Inj 75 mg per ml, 5 ml					H 5%	Current restrictions may apply.
Cinacalcet (current access) <u>Tab 30 mg</u>	12,457	\$93,561	\$7.5107		C H 5%	Special Authority restrictions may apply. PHARMAC would only award a tender for either current or widened access.
Cinacalcet (widened access) <u>Tab 30 mg</u>					C H 5%	PHARMAC would only award a tender for either current or widened access.
Ciprofloxacin Eye drops 0.3%	87,615	\$175,055	\$1.9980		C H 5%	Current restrictions may apply.
<u>Inj 2 mg per ml, 100 ml</u>					H 5%	Current restrictions may apply.
Cisplatin Inj 1 mg per ml, 50 ml					PCT H 5%	
<u>Inj 1 mg per ml, 100 ml</u>					PCT H 5%	
Citalopram hydrobromide <u>Tab 20 mg</u>	29,097,951	\$526,673	\$0.0181		C H 5%	Tablets require a break line.
Clonazepam <u>Tab 500 mcg</u>	6,979,390	\$393,638	\$0.0564		C H 5%	
<u>Tab 2 mg</u>	982,809	\$105,947	\$0.1078		C H 5%	
Clonidine <u>Inj 150 mcg per ml, 1 ml</u>	16,967	\$44,046	\$2.5960		C H 5%	
<u>Tab 25 mcg</u>	3,616,121	\$282,491	\$0.0781		C H 5%	
Tab 150 mcg	555,023	\$190,484	\$0.3432		C H 5%	
Colchicine <u>Tab 500 mcg</u>	4,367,733	\$418,429	\$0.0958		C H 5%	
Crotamiton <u>Crm 10%</u>	733,940	\$120,733	\$0.1645		C H 5%	
Lotn 10%					C H 5%	Not currently listed in the Pharmaceutical Schedule.
Cyclizine Hydrochloride <u>Tab 50 mg</u>	1,815,851	\$99,872	\$0.0550		C H 5%	
Cyclophosphamide <u>Inj 1 g</u>					PCT H 5%	
<u>Inj 2 g</u>					PCT H 5%	
Tab 50 mg	170,946	\$270,094	\$1.5800		PCT C H 5%	
Cyproterone Acetate <u>Tab 50 mg</u>	738,637	\$194,557	\$0.2634		C H 5%	
<u>Tab 100 mg</u>	57,266	\$30,637	\$0.5350		C H 5%	

sole supply

#=rebate *=part charge @=ASP +=patent

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name			Unit Subsidy		ABA Limit	Comments
Line Item	Units	Cost				
Cytarabine						
Inj 100 mg		\$20,427	\$80.0000		PCT C H 5%	
<u>Inj 2 g</u>		\$80,779	\$41.3600		PCT C H 5%	
Dantrolene Sodium						
Inj					H 5%	
Cap 25 mg	190,676	\$185,909	\$0.9750		C H 5%	
Cap 50 mg			\$0.7700		C H 5%	
Dapsone						
Tab 25 mg	118,520	\$318,226	\$2.6850		C H 5%	Preference for a small pack size. Current restrictions may apply.
Tab 100 mg	45,823	\$150,986	\$3.2950		C H 5%	Preference for a small pack size. Current restrictions may apply.
Daptomycin						
Inj 350 mg - 500 mg				+	H 5%	Current restrictions may apply.
Dasatinib						
Tab 20 mg	2,370	\$149,075	\$62.9010#		C H 5%	A confidential rebate applies. Current restrictions may apply.
Tab 50 mg	79,202	\$8,202,952	\$103.5700#		C H 5%	A confidential rebate applies. Current restrictions may apply.
Tab 70 mg	10,680	\$1,369,279	\$128.2097#		C H 5%	A confidential rebate applies. Current restrictions may apply.
Desferrioxamine mesilate						
<u>Inj 500 mg</u>	5,856	\$49,501	\$8.4530		C H 5%	
Dexamethasone						
<u>Tab 0.5 mg - 1 mg</u>	523,811				C H 5%	Units shown are for tab 0.5 mg. Preference for 1 mg tablets to be scored.
<u>Tab 4 mg</u>	914,479	\$57,914	\$0.0633		C H 5%	
Dexamfetamine Sulphate						
<u>Tab 5 mg</u>	1,739,046	\$347,809	\$0.2000		C H 5%	Preference for pack size of a 100 tablets or less. Special Authority restrictions may apply.
Diclofenac sodium						
<u>Tab EC 25 - 50 mg</u>	2,544,777	\$62,602	\$0.0246		C H 5%	Units and unit subsidy shown are for tab EC 50 mg.
Tab 50 mg dispersible	978,214	\$73,366	\$0.0750		C H 5%	
Inj 25 mg per ml, 3 ml	22,925	\$60,522	\$2.6400		C H 5%	
<u>Suppos 12.5 - 25 mg</u>	5,939	\$1,212	\$0.2040		C H 5%	Units and unit subsidy shown are for suppos 12.5 mg.
Suppos 100 mg	106,282	\$74,397	\$0.7000		C H 5%	
Eye drops 0.1%	174,235	\$480,889	\$2.7600		C H 5%	Preference for a multi-dose bottle.
Diltiazem hydrochloride						
Tab 30 mg	548,640	\$25,237	\$0.0460		C H 5%	
Tab 60 mg	250,785	\$21,317	\$0.0850		C H 5%	
Inj 5 mg per ml, 5 ml vial					H 5%	
Disopyramide phosphate						
Cap 100 mg	28,343	\$6,765	\$0.2387		C H 5%	
Dobutamine						
<u>Inj 12.5 mg per ml, 20 ml</u>					H 5%	
Docusate Sodium with Sennosides						
Tab 50 mg with sennosides 8 mg	60,958,915	\$944,863	\$0.0155		C H 5%	
Domperidone						
<u>Tab 10 mg</u>	9,280,257	\$208,806	\$0.0225		C H 5%	
Dopamine						
<u>Inj 40 mg per ml, 5 ml</u>					H 5%	

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name				Unit Subsidy		ABA Limit	Comments
Line Item	Units	Cost					
Dorzolamide hydrochloride with timolol maleate							
<u>Eye drops 2% with timolol maleate 0.5%</u>	483,830	\$277,718	\$0.5740		C H	5%	For products containing BAK, PHARMAC reserves the right to list a BAK or preservative-free product for a restricted market. Units and unit subsidy shown are "per ml".
Doxorubicin							
Inj 10 mg					PCT H	5%	
Inj 50 mg					PCT H	5%	
Inj 100 mg					PCT H	5%	
<u>Inj 200 mg</u>					PCT H	5%	
Econazole Nitrate							
Crn 1%	24,983	\$1,249	\$0.0500	*	C H	5%	
Efavirenz							
Oral liq 30 mg per ml			\$0.8099		C H	5%	Special Authority restrictions may apply.
Tab 50 mg					C H	5%	Not currently listed in the Pharmaceutical Schedule. Special Authority restrictions may apply.
Tab 200 mg	5,074	\$10,720	\$2.1128		C H	5%	Special Authority restrictions may apply.
Tab 600 mg	38,764	\$81,896	\$2.1127		C H	5%	Special Authority restrictions may apply.
Enoxaparin sodium							
Inj 20 mg per 0.2 ml	16,743	\$46,763	\$2.7930		C H	5%	Access may be widened and/or SA restrictions removed.
Inj 40 mg per 0.4 ml	184,919	\$689,193	\$3.7270		C H	5%	Access may be widened and/or SA restrictions removed.
Inj 60 mg per 0.6 ml	77,055	\$432,895	\$5.6180		C H	5%	Access may be widened and/or SA restrictions removed.
Inj 80 mg per 0.8 ml	78,049	\$584,587	\$7.4900		C H	5%	Access may be widened and/or SA restrictions removed.
Inj 100 mg per ml, 1 ml	90,479	\$848,693	\$9.3800		C H	5%	Access may be widened and/or SA restrictions removed.
Inj 120 mg per 0.8 ml	56,522	\$658,764	\$11.6550		C H	5%	Access may be widened and/or SA restrictions removed.
Inj 150 mg per ml, 1 ml	30,757	\$409,683	\$13.3200		C H	5%	Access may be widened and/or SA restrictions removed.
Entacapone							
<u>Tab 200 mg</u>	746,172	\$164,158	\$0.2200		C H	5%	
Epirubicin							
Inj 2 mg per ml, 5 ml					PCT H	5%	
Inj 2 mg per ml, 25 ml					PCT H	5%	
<u>Inj 2 mg per ml, 100 ml</u>					PCT H	5%	
Eplerenone (current access)							
<u>Tab 25 mg</u>	103,058	\$40,777	\$0.3957		C H	5%	PHARMAC would only award a tender for either current or widened access. Special Authority restrictions may apply.
<u>Tab 50 mg</u>	5,792	\$3,282	\$0.5667		C H	5%	PHARMAC would only award a tender for either current or widened access. Special Authority restrictions may apply.
Eplerenone (widened access)							
Tab 25 mg					C H	5%	PHARMAC would only award a tender for either current or widened access. Special Authority restrictions may apply.
<u>Tab 50 mg</u>					C H	5%	PHARMAC would only award a tender for either current or widened access. Special Authority restrictions may apply.
Epoprostenol							
<u>Inj 0.5 mg vial</u>	494	\$18,085	\$36.6100		C H	5%	Special Authority restrictions may apply.
Inj 1.5 mg vial	848	\$62,082	\$73.2100		C H	5%	Special Authority restrictions may apply.

sole supply

#=rebate *=part charge @=ASP +=patent

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name			Unit			
Line Item	Units	Cost	Subsidy	ABA Limit	Comments	
Ethambutol hydrochloride						
Tab 100 mg	39,690	\$34,026	\$0.8573	C H 5%	Current restrictions may apply.	
Tab 400 mg	113,362	\$99,879	\$0.8811	C H 5%	Current restrictions may apply.	
Ethinylestradiol						
<u>Tab 10 mcg</u>	150,222	\$26,439	\$0.1760	C H 5%		
Etoricoxib						
Tab 30 mg				C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule. PHARMAC reserves the right to award a tender for the whole oral selective 'coxib' COX-2 inhibitor market to either celecoxib or etoricoxib.	
Tab 60 mg				C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule. PHARMAC reserves the right to award a tender for the whole oral selective 'coxib' COX-2 inhibitor market to either celecoxib or etoricoxib.	
Tab 90 mg				C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule. PHARMAC reserves the right to award a tender for the whole oral selective 'coxib' COX-2 inhibitor market to either celecoxib or etoricoxib.	
Tab 120 mg				C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule. PHARMAC reserves the right to award a tender for the whole oral selective 'coxib' COX-2 inhibitor market to either celecoxib or etoricoxib.	
Felodipine						
<u>Tab long-acting 2.5 mg</u>	11,457,922	\$553,761	\$0.0483	C H 5%		
<u>Tab long-acting 5 mg</u>	16,518,246	\$721,352	\$0.0437	C H 5%		
<u>Tab long-acting 10 mg</u>	11,402,205	\$547,306	\$0.0480	C H 5%		
Fenofibrate						
Cap/tab 48 mg				C H 5%	Not currently listed in the Pharmaceutical Schedule. Special Authority restrictions may apply.	
Cap/tab 145 mg				C H 5%	Not currently listed in the Pharmaceutical Schedule. Special Authority restrictions may apply.	
Fentanyl						
Patches 6.25 mcg per hour				C H 5%	Not currently listed in the Pharmaceutical Schedule.	
Patches 12.5 mcg per hour	188,278	\$111,084	\$0.5900	C H 5%		
Patches 25 mcg per hour	142,750	\$104,493	\$0.7320	C H 5%		
Patches 50 mcg per hour	57,579	\$76,580	\$1.3300	C H 5%		
Patches 75 mcg per hour	18,016	\$33,330	\$1.8500	C H 5%		
Patches 100 mcg per hour	24,285	\$55,370	\$2.2800	C H 5%		
Inj 10 mcg per ml, 10 ml syringe				H 5%		
Inj 10 mcg per ml, 50 ml prefilled syringe				H 5%		
Inj 10 mcg per ml, 50 ml premixed bag				H 5%		
Inj 20 mcg per ml, 100 ml bag				H 5%		
<u>Inj 20 mcg per ml, 50 ml prefilled syringe</u>				H 5%		
<u>Inj 50 mcg per ml, 2 ml</u>	252,923	\$90,041	\$0.3560	C H 5%		
<u>Inj 50 mcg per ml, 10 ml</u>	31,891	\$30,009	\$0.9410	C H 5%		
Ferrous Fumarate						
<u>Tab 200 mg</u>	12,358,197	\$381,868	\$0.0309	C H 5%		
Ferrous Fumarate with Folic Acid						
<u>Tab 310 mg with folic acid 350 mcg</u>	1,136,141	\$88,619	\$0.0780	C H 5%		
Ferrous Gluconate with Ascorbic Acid						
Tab 170 mg with ascorbic acid 40 mg				C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule.	

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name			Unit				
Line Item	Units	Cost	Subsidy		ABA Limit	Comments	
Fexofenadine Hydrochloride							
Tab 60 mg	74,137	\$16,087	\$0.2170 *		C H 5%		
Tab 120 mg	156,987	\$74,406	\$0.4740 *		C H 5%	Unit subsidy and cost shown are weighted based on pack size and usage.	
Tab 180 mg					C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule.	
Filgrastim							
<u>Inj 300 mcg per 0.5 ml prefilled syringe</u>	15,172	\$145,985	\$9.6220		C H 5%	There may be longer transition periods for this product. Special Authority restrictions may apply.	
Inj 300 mcg per ml, 1 ml vial					H 5%	There may be longer transition periods for this product. Current restrictions may apply.	
<u>Inj 480 mcg per 0.5 prefilled syringe</u>	6,184	\$99,872	\$16.1500		C H 5%	There may be longer transition periods for this product. Special Authority restrictions may apply.	
Flucloxacillin							
<u>Grans for oral liq 25 mg per ml</u>	1,066,383	\$24,422	\$0.0229		C H 5%	Bids would be accepted for either the sodium or magnesium salts.	
<u>Grans for oral liq 50 mg per ml</u>	5,078,231	\$186,681	\$0.0368		C H 5%	Bids would be accepted for either the sodium or magnesium salts.	
Flucloxacillin sodium							
<u>Cap 250 mg</u>	781,200	\$52,590	\$0.0673		C H 5%		
<u>Cap 500 mg</u>	11,681,414	\$1,322,570	\$0.1132		C H 5%		
Flumazenil							
<u>Inj 0.1 mg per ml, 5 ml</u>					H 5%		
Fluorouracil sodium							
<u>Crn 5%</u>	1,368,480	\$543,971	\$0.3975		C H 5%		
<u>Inj 50 mg per ml, 20 ml</u>					PCT H 5%		
<u>Inj 50 mg per ml, 100 ml</u>					PCT H 5%		
Fluticasone propionate							
<u>Metered aqueous nasal spray, 50 mcg per dose</u>	108,033,240	\$1,782,548	\$0.0165		C H 5%		
Fosfomycin							
Powder for oral solution, 3 g sachet					H 5%	Current restrictions may apply.	
Furosemide							
<u>Tab 500 mg</u>	380,963	\$190,482	\$0.5000		C H 5%		
Fusidic acid							
<u>Crn 2 %</u>	272,545	\$86,669	\$0.3180		C H 5%	Preference for a pack size of 10 g or less.	
<u>Oint 2 %</u>	341,570	\$108,619	\$0.3180		C H 5%	Preference for a pack size of 10 g or less.	
Ganciclovir							
Inj 500 mg					H 5%	Current restrictions may apply.	
Gentamicin Sulphate							
Inj 10 mg per ml, 1 ml	1,783	\$8,915	\$5.0000		C H 5%	Current restrictions may apply.	
Inj 10 mg per ml, 2 ml	550	\$7,920	\$14.4000		C H 5%	Not currently listed in Section H of the Pharmaceutical Schedule. Current restrictions may apply.	
Inj 40 mg per ml, 2 ml	15,082	\$26,394	\$1.7500		C H 5%	Current restrictions may apply.	
Glibenclamide							
<u>Tab 5 mg</u>	451,116	\$27,067	\$0.0600		C H 5%		
Glipizide							
<u>Tab 5 mg</u>	13,148,571	\$429,958	\$0.0327		C H 5%		
Glyceryl Trinitrate							
Oint 0.2%	203,970	\$149,577	\$0.7333		C H 5%	Special Authority restrictions may apply.	
Inj 1 mg per ml, 5 ml					H 5%		
Inj 1 mg per ml, 10 ml					H 5%		

sole supply

#=rebate *=part charge @=ASP +=patent

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name	Units	Cost	Unit Subsidy	ABA Limit	Comments
Glyceryl Trinitrate					
Inj 1 mg per ml, 50 ml				H 5%	
Tab sublingual 600 mcg				C H 5%	Not currently listed in the Pharmaceutical Schedule.
Haloperidol decanoate					
Inj 50 mg per ml, 1 ml	3,051	\$17,324	\$5.6780	C H 5%	
Inj 100 mg per ml, 1 ml	6,280	\$70,210	\$11.1800	C H 5%	
Heparin Sodium					
Inj 1,000 iu per ml, 20 - 35 ml				C H 5%	Not currently listed in the Pharmaceutical Schedule.
Hydrocortisone					
Oint 1% (pack size 100 g or less)				C H 5%	Not currently listed in the Pharmaceutical Schedule. Preference for a tube pack.
Oint 1% (pack size greater than 100 g)				C H 5%	Not currently listed in the Pharmaceutical Schedule. Preference for a tube pack.
Oral liq				C H 5%	Not currently listed in the Pharmaceutical Schedule.
Tab 1 mg				C H 5%	Not currently listed in the Pharmaceutical Schedule.
<u>Tab 5 mg</u>	3,475,190	\$281,490	\$0.0810	C H 5%	
<u>Tab 20 mg</u>	95,036	\$19,311	\$0.2032	C H 5%	
Inj 50 mg per ml	6,342	\$33,613	\$5.3000	C H 5%	Units and unit subsidy shown are for inj 100 mg vial.
Hydrocortisone Acetate					
Rectal foam 10 - 15%	12,560	\$15,804	\$1.2583	C H 5%	Preference for a CFC-free product. Units and unit subsidy shown are for rectal foam 10%, CFC-free. PHARMAC reserves the right to award a tender to one steroidal rectal product for the whole market.
Hydrocortisone Butyrate					
Lipocream 0.1% (pack size 30 g or less)				C H 5%	Units and cost for whole lipocream 0.1% market are shown below.
Lipocream 0.1% (pack size greater than 30 g)	22,768,700	\$1,639,149	\$0.0720	C H 5%	Units shown are for the whole lipocream 0.1% market. Unit subsidy and cost shown are weighted based on pack size and usage.
<u>Milky Emulsion 0.1%</u>	1,401,400	\$191,992	\$0.1370	C H 5%	
<u>Oint 0.1%</u>	3,668,100	\$502,530	\$0.1370	C H 5%	
<u>Scalp lotn 0.1%</u>	4,045,600	\$295,329	\$0.0730	C H 5%	
Hydrocortisone with Miconazole					
<u>Crm 1% with miconazole nitrate 2%</u>	6,011,805	\$801,554	\$0.1333	C H 5%	Preference for pack size of 50 g or less.
Hydrogen Peroxide					
Crm 1%	1,978,300	\$1,690,072	\$0.8543#	C H 5%	Unit subsidy and cost shown are weighted based on pack size and usage.
Crm 2%				C H 5%	Not currently listed in the Pharmaceutical Schedule. Preference for a pack size of 50 g or more. Preference for a tube pack.
Hydroxocobalamin					
<u>Inj 1 mg per ml</u>	352,532	\$222,095	\$0.6300	C H 5%	A 10% strength variation (plus or minus) would be considered.
Hydroxychloroquine Sulphate					
<u>Tab 200 mg</u>	4,033,800	\$321,897	\$0.0798	C H 5%	Current restrictions may apply.
Ibuprofen					
<u>Oral liq 20 mg per ml</u>	49,657,131	\$466,777	\$0.0094	C H 5%	Preference for a 200 ml bottle pack or similar. Preference for a product with a CRC.
<u>Tab long-acting 800 mg</u>	11,991,042	\$2,394,251	\$0.1997	C H 5%	
Idarubicin Hydrochloride					
<u>Inj 5 mg</u>				PCT H 5%	

sole supply

#=rebate *=part charge @=ASP +=patent

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name	Units	Cost	Unit Subsidy	ABA Limit	Comments
Line Item					
Idarubicin Hydrochloride					
<u>Inj 10 mg</u>				PCT H 5%	
Indomethacin					
Inj				C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule.
Cap 25 - 50 mg				C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule.
Cap long-acting 75 mg				C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule.
Suppos 100 mg				C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule.
Irinotecan					
<u>Inj 20 mg per ml, 5 ml</u>				PCT H 5%	
Isoniazid					
<u>Tab 100 mg</u>	97,337	\$21,414	\$0.2200	C H 5%	Current restrictions may apply.
Isoniazid with rifampicin					
<u>Tab 100 mg with rifampicin 150 mg</u>				C H 5%	Current restrictions may apply.
<u>Tab 150 mg with rifampicin 300 mg</u>				C H 5%	Current restrictions may apply.
Isotretinoin					
<u>Cap 5 mg</u>	197,218	\$26,757	\$0.1357	C H 5%	Preference for patient/clinician information on appropriate use available on a supplier's website. Preference for a blister pack. Special Authority restrictions may apply.
<u>Cap 10 mg</u>	2,044,291	\$227,264	\$0.1112	C H 5%	Preference for patient/clinician information on appropriate use available on a supplier's website. Preference for a blister pack. Special Authority restrictions may apply.
<u>Cap 20 mg</u>	797,221	\$136,125	\$0.1708	C H 5%	Preference for patient/clinician information on appropriate use available on a supplier's website. Preference for a blister pack. Special Authority restrictions may apply.
Ketamine					
<u>Inj 100 mg per ml, 2 ml vial</u>				H 5%	
Lanreotide					
Inj 60 mg per 0.5 ml, 0.5 ml syringe				C H 5%	Not currently listed in the Pharmaceutical Schedule. Special Authority restrictions may apply. PHARMAC reserves the right to award tenders for one or both of octreotide (current or widened access) and lanreotide.
Inj 90 mg per 0.5 ml, 0.5 ml syringe				C H 5%	Not currently listed in the Pharmaceutical Schedule. Special Authority restrictions may apply. PHARMAC reserves the right to award tenders for one or both of octreotide (current or widened access) and lanreotide.
Inj 120 mg per 0.5 ml, 0.5 ml syringe				C H 5%	Not currently listed in the Pharmaceutical Schedule. Special Authority restrictions may apply. PHARMAC reserves the right to award tenders for one or both of octreotide (current or widened access) and lanreotide.
Lansoprazole					
<u>Cap 15 mg</u>	1,697,911	\$77,764	\$0.0458	C H 5%	
<u>Cap 30 mg</u>	3,387,194	\$183,247	\$0.0541	C H 5%	
Latanoprost					
<u>Eye drops 50 mcg per ml</u>	800,353	\$502,621	\$0.6280	C H 5%	For products containing BAK, PHARMAC reserves the right to list a BAK or preservative-free product for a restricted market. Units and unit subsidy shown are "per ml".

sole supply

#=rebate *=part charge @=ASP +=patent

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name Line Item	Units	Cost	Unit Subsidy	ABA Limit	Comments
Letrozole					
<u>Tab 2.5 mg</u>	1,475,281	\$230,144	\$0.1560	C H 5%	
Lidocaine [Lignocaine] Hydrochloride					
<u>Gel 2%</u>				H 5%	Tender is for topical gel, not urethral syringe.
Linezolid					
<u>Tab 600 mg</u>				H 5%	Current restrictions may apply.
<u>Oral liq 20 mg per ml</u>				H 5%	Current restrictions may apply.
<u>Inj 2 mg per ml, 300 ml</u>				H 5%	Current restrictions may apply.
Liquid paraffin with white soft paraffin					
<u>Liquid paraffin 50% with white soft paraffin 50% ointment (pack size 100 g or less)</u>				C H 5%	Pack size currently listed in Section H of the Pharmaceutical Schedule only.
<u>Liquid paraffin 50% with white soft paraffin 50% ointment (pack size greater than 100 g)</u>	4,645,437	\$49,706	\$0.0107	C H 5%	Pack size currently listed in Section B of the Pharmaceutical Schedule only.
Lisinopril					
<u>Tab 5 mg</u>	1,586,628	\$36,492	\$0.0230	C H 5%	
<u>Tab 10 mg</u>	1,977,005	\$51,837	\$0.0262	C H 5%	
<u>Tab 20 mg</u>	2,583,375	\$90,986	\$0.0352	C H 5%	
Lithium carbonate					
Cap immediate-release 250 mg	2,026,282	\$190,876	\$0.0942	C H 5%	
Tab immediate-release 250 mg	1,492,426	\$102,380	\$0.0686	C H 5%	Current restrictions may apply.
Tab long-acting 400 mg	2,076,069	\$1,494,770	\$0.7200	C H 5%	
Lopinavir with Ritonavir					
Tab 100 mg with ritonavir 25 mg			\$3.0625	C H 5%	Special Authority restrictions may apply.
Tab 200 mg with ritonavir 50 mg	41,152	\$158,778	\$3.8583	C H 5%	Special Authority restrictions may apply.
Oral liq 80 mg with ritonavir 20 mg per ml			\$2.4500	C H 5%	Special Authority restrictions may apply.
Lorazepam					
Tab 0.5 mg				C H 5%	Not currently listed in the Pharmaceutical Schedule.
<u>Tab 1 mg</u>	7,595,497	\$295,313	\$0.0389	C H 5%	Preference for a scored tablet.
<u>Tab 2.5 mg</u>	315,359	\$39,420	\$0.1250	C H 5%	
Mefloquine hydrochloride					
Tab 250 mg				H 5%	Current restrictions may apply.
Melatonin					
Tab modified-release 2 mg	3,662,295	\$3,444,976	\$0.9407#	+ C H 5%	A confidential rebate applies. Current restrictions may apply.
Metformin Hydrochloride					
Cap/tab sustained-release 1 g				C H 5%	Not currently listed in the Pharmaceutical Schedule.
Cap/tab sustained-release 500 mg				C H 5%	Not currently listed in the Pharmaceutical Schedule.
Cap/tab immediate-release 1 g				C H 5%	Not currently listed in the Pharmaceutical Schedule.
Methadone hydrochloride					
Inj 10 mg per ml, 1 ml	35,114	\$214,195	\$6.1000	C H 5%	
<u>Oral liq 2 mg per ml</u>	1,094,323	\$31,681	\$0.0290	C H 5%	
<u>Oral liq 5 mg per ml</u>	20,166,365	\$583,816	\$0.0290	C H 5%	
<u>Oral liq 10 mg per ml</u>	3,064,864	\$104,052	\$0.0340	C H 5%	
Methotrexate					
<u>Tab 2.5 mg</u>	1,256,948	\$112,421	\$0.0894	PCT C H 5%	
<u>Tab 10 mg</u>	1,111,953	\$392,275	\$0.3528	PCT C H 5%	
Inj 7.5 mg prefilled syringe	1,376	\$20,103	\$14.6100	C H 5%	
Inj 10 mg prefilled syringe	10,532	\$154,399	\$14.6600	C H 5%	
Inj 15 mg prefilled syringe	11,946	\$176,442	\$14.7700	C H 5%	

sole supply

#=rebate *=part charge @=ASP +=patent

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name			Unit			
Line Item	Units	Cost	Subsidy	ABA Limit	Comments	
Methotrexate						
Inj 20 mg prefilled syringe	21,797	\$324,339	\$14.8800	C H 5%		
Inj 25 mg prefilled syringe	7,344	\$110,087	\$14.9900	C H 5%		
Inj 30 mg prefilled syringe	296	\$4,467	\$15.0900	C H 5%		
Inj 2.5 mg per ml, 2 ml vial		\$12,197	\$9.5000	PCT C H 5%		
Inj 25 mg per ml, 2 ml		\$4,976	\$6.0000	PCT C H 5%		
Inj 25 mg per ml, 20 ml		\$540	\$45.0000	PCT C H 5%		
Inj 100 mg per ml, 10 ml vial			\$25.0000	PCT C H 5%		
Methylprednisolone						
<u>Tab 4 mg</u>	13,021	\$14,584	\$1.1200	C H 5%		
<u>Tab 100 mg</u>	21,800	\$211,460	\$9.7000	C H 5%		
Methylprednisolone Acetate						
<u>Inj 40 mg per ml, 1 ml</u>	5,502	\$48,858	\$8.8800	C H 5%		
Methylprednisolone Sodium Succinate						
<u>Inj 40 mg</u>	261	\$4,933	\$18.9000	C H 5%		
<u>Inj 125 mg</u>	229	\$6,618	\$28.9000	C H 5%		
<u>Inj 500 mg</u>	37	\$843	\$22.7800	C H 5%		
<u>Inj 1 g</u>	88	\$2,449	\$27.8300	C H 5%		
Metoprolol Tartrate						
Tab long-acting 200 mg	63,275	\$52,880	\$0.8357	C H 5%		
Metronidazole						
Gel 0.75%				C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule. Special Authority restrictions for use on odiferous wounds only may apply.	
Oral liq benzoate 200 mg per 5 ml	237,838	\$59,459	\$0.2500	C H 5%		
Suppos 500 mg	8,022	\$19,638	\$2.4480	C H 5%		
Miconazole						
<u>Oral gel 20 mg per g</u>	431,080	\$51,083	\$0.1185	C H 5%		
Midazolam						
<u>Inj 1 mg per ml, 5 ml</u>				H 5%	Current restrictions may apply.	
<u>Inj 5 mg per ml, 3 ml</u>				H 5%	Current restrictions may apply.	
Midodrine						
Tab 2.5 mg	399,714	\$211,848	\$0.5300	C H 5%	Special Authority restrictions may apply.	
Tab 5 mg	350,873	\$277,190	\$0.7900	C H 5%	Special Authority restrictions may apply.	
Milrinone						
<u>Inj 1 mg per ml, 10 ml</u>				H 5%		
Moclobemide						
<u>Tab 150 mg</u>	798,999	\$85,229	\$0.1067	C H 5%		
<u>Tab 300 mg</u>	211,221	\$34,499	\$0.1633	C H 5%		
Modafinil						
<u>Tab 100 mg</u>	149,405	\$159,365	\$1.0667#	C H 5%	A confidential rebate applies. Special Authority restrictions may apply.	
Mometasone furoate						
<u>Crm 0.1% (pack size 30 g or less)</u>				C H 5%	Units and cost for whole crm 0.1% market are shown below.	
<u>Crm 0.1% (pack size greater than 30 g)</u>	3,007,895	\$190,262	\$0.0633	C H 5%	Units shown are for the whole crm 0.1% market. Unit subsidy and cost shown are weighted based on pack size and usage.	
<u>Lotn 0.1% (pack size 30 ml or less)</u>	506,130	\$106,287	\$0.2100	C H 5%		
<u>Oint 0.1% (pack size 30 g or less)</u>				C H 5%	Units and cost for whole oint 0.01% market are shown below.	
<u>Oint 0.1% (pack size greater than 30 g)</u>	2,476,600	\$157,287	\$0.0635	C H 5%	Units shown are for the whole oint 0.1% market. Unit subsidy and cost shown are weighted based on pack size and usage.	

sole supply

#=rebate *=part charge @=ASP +=patent

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name Line Item	Units	Cost	Unit Subsidy	ABA Limit	Comments
Morphine Hydrochloride					
<u>Oral liq 1 mg per ml</u>	9,540,334	\$442,671	\$0.0464	C H 5%	Preference for a product with child-resistant packaging.
<u>Oral liq 2 mg per ml</u>	437,889	\$35,557	\$0.0812	C H 5%	Preference for a product with child-resistant packaging.
<u>Oral liq 5 mg per ml</u>	453,796	\$44,109	\$0.0972	C H 5%	Preference for a product with child-resistant packaging.
<u>Oral liq 10 mg per ml</u>	383,838	\$53,238	\$0.1387	C H 5%	Preference for a product with child-resistant packaging.
Naloxone Hydrochloride					
<u>Inj 400 mcg per ml, 1 ml</u>	10,674	\$48,246	\$4.5200	C H 5%	
Naproxen					
<u>Tab 250 - 500 mg</u>	3,282,447	\$214,606	\$0.0654	C H 5%	Units and unit subsidy shown are for tab 250 mg.
<u>Tab long-acting 750 - 1000 mg</u>	1,162,363	\$255,720	\$0.2200	C H 5%	Units and unit subsidy shown are for tab long-acting 750 mg.
Netupitant with Palonosetron					
Cap netupitant 300 mg with palonosetron 500 mcg				C H 5%	Not currently listed in the Pharmaceutical Schedule. PHARMAC reserves the right to award tenders for one or both of aprepitant (current or widened access) and netupitant with palonosetron. Special Authority restrictions may apply.
Nevirapine					
<u>Tab 200 mg</u>	122,873	\$122,873	\$1.0000	C H 5%	
Nitrazepam					
Tab 5 mg	322,086	\$16,813	\$0.0522	C H 5%	Current restrictions may apply.
Nitrofurantoin					
<u>Tab 50 mg</u>	2,689,423	\$597,052	\$0.2220	C H 5%	
<u>Tab 100 mg</u>	762,007	\$285,753	\$0.3750	C H 5%	
Norethisterone					
<u>Tab 5 mg</u>	1,667,448	\$304,976	\$0.1829	C H 5%	
<u>Tab 350 mcg</u>	10,402,900	\$773,976	\$0.0744	C H 5%	Special Authority restrictions may apply.
Norfloxacin					
Tab 400 mg	91,849	\$123,996	\$1.3500	C H 5%	Current restrictions may apply.
Octreotide (somatostatin analogue) (current access)					
LAR 10 mg pre-filled syringe	444	\$786,992	\$1,772.5037#	+ C H 5%	A confidential rebate applies. Special Authority restrictions may apply. PHARMAC would only award a tender for either current or widened access. PHARMAC reserves the right to award tenders for one or both of octreotide and lanreotide.
LAR 20 mg pre-filled syringe	2,228	\$5,255,294	\$2,358.7497#	+ C H 5%	A confidential rebate applies. Special Authority restrictions may apply. PHARMAC would only award a tender for either current or widened access. PHARMAC reserves the right to award tenders for one or both of octreotide and lanreotide.
LAR 30 mg pre-filled syringe	2,556	\$7,543,400	\$2,951.2520#	+ C H 5%	A confidential rebate applies. Special Authority restrictions may apply. PHARMAC would only award a tender for either current or widened access. PHARMAC reserves the right to award tenders for one or both of octreotide and lanreotide.

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name Line Item	Units	Cost	Unit Subsidy		ABA Limit	Comments
Octreotide (somatostatin analogue) (widened access)						
LAR 10 mg pre-filled syringe				+	C H 5%	Special Authority restrictions may apply. PHARMAC would only award a tender for either current or widened access. PHARMAC reserves the right to award tenders for one or both of octreotide and lanreotide.
LAR 20 mg pre-filled syringe				+	C H 5%	Special Authority restrictions may apply. PHARMAC would only award a tender for either current or widened access. PHARMAC reserves the right to award tenders for one or both of octreotide and lanreotide.
LAR 30 mg pre-filled syringe				+	C H 5%	Special Authority restrictions may apply. PHARMAC would only award a tender for either current or widened access. PHARMAC reserves the right to award tenders for one or both of octreotide and lanreotide.
Oestradiol						
Tab 1 mg	327,168	\$48,138	\$0.1471	*	C H 5%	PHARMAC reserves the right to award one, multiple or all presentations of oestradiol tablets and oestradiol valerate tablets.
Tab 2 mg	227,030	\$33,404	\$0.1471	*	C H 5%	PHARMAC reserves the right to award one, multiple or all presentations of oestradiol tablets and oestradiol valerate tablets.
TDDS 25 mcg per day	372,078	\$284,640	\$0.7650		C H 5%	
TDDS 50 mcg per day	468,231	\$412,043	\$0.8800		C H 5%	
TDDS 75 mcg per day	95,383	\$94,310	\$0.9888		C H 5%	
TDDS 100 mcg per day	138,924	\$137,361	\$0.9888		C H 5%	
Oestradiol valerate						
<u>Tab 1 mg</u>	1,534,961	\$225,854	\$0.1471		C H 5%	PHARMAC reserves the right to award one, multiple or all presentations of oestradiol tablets and oestradiol valerate tablets.
<u>Tab 2 mg</u>	1,937,262	\$285,049	\$0.1471		C H 5%	PHARMAC reserves the right to award one, multiple or all presentations of oestradiol tablets and oestradiol valerate tablets.
Oestradiol with norethisterone						
Tab 1 mg with 0.5 mg norethisterone acetate	929,600	\$179,280	\$0.1929	*	C H 5%	
Tab 2 mg with 1 mg norethisterone acetate	359,352	\$69,304	\$0.1929	*	C H 5%	
Tab 2 mg with 1 mg norethisterone acetate (10), and 2 mg (oestradiol tab (12) and 1 mg oestradiol tab (6)	191,072	\$36,850	\$0.1929	*	C H 5%	
Oil in Water Emulsion						
<u>Crm (pack size 100 g or less)</u>					C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule.
<u>Crm (pack size greater than 100 g)</u>	79,814,925	\$349,589	\$0.0044		C H 5%	
Olanzapine						
<u>Inj 210 mg</u>	2,482	\$625,464	\$252.0000	+	C H 5%	Special Authority restrictions may apply.
<u>Inj 300 mg</u>	13,155	\$5,446,170	\$414.0000	+	C H 5%	Special Authority restrictions may apply.
<u>Inj 405 mg</u>	8,338	\$4,202,352	\$504.0000	+	C H 5%	Special Authority restrictions may apply.
Omeprazole						
Oral Suspension					C H 5%	Not currently listed in the Pharmaceutical Schedule.
Ornidazole						
Tab 500 mg	124,480	\$410,162	\$3.2950		C H 5%	
Orphenadrine Citrate						
<u>Tab 100 mg</u>	6,241,488	\$1,157,172	\$0.1854		C H 5%	

sole supply

#=rebate *=part charge @=ASP +=patent

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name Line Item	Units	Cost	Unit Subsidy		ABA Limit	Comments
Oxaliplatin						
<u>Inj 100 mg</u>				PCT	H 5%	
Oxycodone hydrochloride						
<u>Tab controlled-release 5 mg</u>	1,187,998	\$127,710	\$0.1075		C H 5%	Preference for a product with child-resistant packaging.
<u>Tab controlled-release 10 mg</u>	1,604,648	\$172,500	\$0.1075		C H 5%	Preference for a product with child-resistant packaging.
<u>Tab controlled-release 20 mg</u>	943,921	\$101,472	\$0.1075		C H 5%	Preference for a product with child-resistant packaging.
<u>Tab controlled-release 40 mg</u>	239,434	\$38,309	\$0.1600		C H 5%	Preference for a product with child-resistant packaging.
<u>Tab controlled-release 80 mg</u>	75,872	\$41,654	\$0.5490		C H 5%	Preference for a product with child-resistant packaging.
<u>Cap 5 mg</u>	2,062,922	\$193,915	\$0.0940		C H 5%	Preference for a product with child-resistant packaging.
<u>Cap 10 mg</u>	1,273,274	\$211,363	\$0.1660		C H 5%	Preference for a product with child-resistant packaging.
<u>Cap 20 mg</u>	405,533	\$117,807	\$0.2905		C H 5%	Preference for a product with child-resistant packaging.
Oral liq 1 mg per ml	3,692,613	\$165,429	\$0.0448		C H 5%	Preference for a pack size of 250 ml or less.
<u>Inj 10 mg per ml, 1 ml</u>	79,009	\$115,037	\$1.4560		C H 5%	
<u>Inj 10 mg per ml, 2 ml</u>	26,946	\$77,389	\$2.8720		C H 5%	
<u>Inj 50 mg per ml</u>	45,641	\$279,323	\$6.1200		C H 5%	
Oxytocin						
<u>Inj 5 iu per ml, 1 ml</u>	1,485	\$1,182	\$0.7960		C H 5%	
<u>Inj 10 iu per ml, 1 ml</u>	8,177	\$8,144	\$0.9960		C H 5%	
Oxytocin with ergometrine						
<u>Inj 5 iu with ergometrine maleate 500 mcg per ml, 1 ml</u>	4,181	\$12,543	\$3.0000		C H 5%	
Paliperidone						
Inj 25 mg	1,058	\$205,518	\$194.2519#	+	C H 5%	A confidential rebate applies. Special Authority restrictions may apply.
Inj 50 mg	2,853	\$775,868	\$271.9480#	+	C H 5%	A confidential rebate applies. Special Authority restrictions may apply.
Inj 75 mg	5,684	\$2,031,562	\$357.4176#	+	C H 5%	A confidential rebate applies. Special Authority restrictions may apply.
Inj 100 mg	13,128	\$5,712,277	\$435.1216#	+	C H 5%	A confidential rebate applies. Special Authority restrictions may apply.
Inj 150 mg	14,828	\$6,451,983	\$435.1216#	+	C H 5%	A confidential rebate applies. Special Authority restrictions may apply.
Pamidronate disodium						
Inj 3 mg per ml, 10 ml	152	\$909	\$5.9800		C H 5%	
Inj 6 mg per ml, 10 ml	22	\$330	\$15.0200		C H 5%	
Inj 9 mg per ml, 10 ml	49	\$835	\$17.0500		C H 5%	
Pancuronium bromide						
Inj 2 mg per ml, 2 ml					H 5%	There may be a preference for plastic ampoules.
Pazopanib						
Tab 200 mg	10,950	\$487,166	\$44.4901#	+	C H 5%	A confidential rebate applies. Special Authority restrictions may apply.
Tab 400 mg	23,272	\$2,070,743	\$88.9800#	+	C H 5%	A confidential rebate applies. Special Authority restrictions may apply.
Pemetrexed						
Powder for infusion, 100 mg					PCT H 5%	Special Authority restrictions may apply.
Powder for infusion, 500 mg					PCT H 5%	Special Authority restrictions may apply.

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name Line Item	Units	Cost	Unit Subsidy	ABA Limit	Comments
Pethidine hydrochloride					
<u>Tab 50 mg</u>	186,069	\$82,987	\$0.4460	C H 5%	Preference for a product with child-resistant packaging.
Phenobarbitone					
<u>Tab 15 mg</u>	64,461	\$5,157	\$0.0800	C H 5%	
<u>Tab 30 mg</u>	453,517	\$36,281	\$0.0800	C H 5%	
Phenoxymethylpenicillin (Penicillin V)					
<u>Cap 250 mg</u>	353,557	\$18,314	\$0.0518	C H 5%	
<u>Cap 500 mg</u>	1,493,961	\$127,285	\$0.0852	C H 5%	
Pioglitazone					
<u>Tab 15 mg</u>	372,528	\$14,365	\$0.0386	C H 5%	
<u>Tab 30 mg</u>	366,746	\$20,618	\$0.0562	C H 5%	
<u>Tab 45 mg</u>	187,749	\$14,812	\$0.0789	C H 5%	
Pizotifen					
<u>Tab 500 mcg</u>	1,156,081	\$268,326	\$0.2321	C H 5%	
Posaconazole					
<u>Oral liq 40 mg per ml</u>	2,520	\$18,267	\$7.2489#	+ C H 5%	A confidential rebate applies. Special Authority restrictions may apply.
Potassium citrate					
<u>Tab</u>				C H 5%	Not currently listed in the Pharmaceutical Schedule. Special Authority restrictions may apply.
<u>Oral liq 3 mmol per ml</u>	883,400	\$140,461	\$0.1590	C H 5%	Special Authority restrictions may apply.
Povidone Iodine					
<u>Antiseptic soln 10% (pack size 15 ml or less)</u>	2,004	\$512	\$0.2553	C H 5%	
<u>Antiseptic soln 10% (pack size greater than 15 ml but less than or equal to 100 ml)</u>	28,830			C H 5%	
<u>Antiseptic soln 10% (pack size greater than 100 ml)</u>	2,140,719	\$546,590	\$0.2553	C H 5%	
<u>Skin preparation, povidone iodine 10% with 30% alcohol (pack size 100 ml or less)</u>	73,900	\$1,358	\$0.0184 *	C H 5%	
<u>Skin preparation, povidone iodine 10% with 30% alcohol (pack size greater than 100 ml)</u>				C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule.
<u>Skin preparation, povidone iodine 10% with 70% alcohol (pack size 100 ml or less)</u>	226,800	\$3,697	\$0.0163 *	C H 5%	
<u>Skin preparation, povidone iodine 10% with 70% alcohol (pack size greater than 100 ml)</u>				C H 5%	Not currently listed in Section B of the Pharmaceutical Schedule.
Prednisolone					
<u>Rectal Enema 10 - 20%</u>				C H 5%	Not currently listed in the Pharmaceutical Schedule. PHARMAC reserves the right to award a tender to one steroidal rectal product for the whole market.
<u>Rectal Foam 10 - 20%</u>				C H 5%	Not currently listed in the Pharmaceutical Schedule. PHARMAC reserves the right to award a tender to one steroidal rectal product for the whole market.
<u>Oral liq 5 mg per ml</u>	2,762,490	\$552,498	\$0.2000	C H 5%	Preference for a pack size less than 50 ml. Current restrictions may apply.
Quinapril					
<u>Tab 5 mg</u>	5,612,597	\$374,809	\$0.0668	C H 5%	
<u>Tab 10 mg</u>	10,105,206	\$354,794	\$0.0351	C H 5%	
<u>Tab 20 mg</u>	18,224,202	\$990,121	\$0.0543	C H 5%	
Quinapril with Hydrochlorothiazide					
<u>Tab 10 mg with hydrochlorothiazide 12.5 mg</u>	2,097,992	\$267,851	\$0.1277	C H 5%	

sole supply

#=rebate *=part charge @=ASP +=patent

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name	Units	Cost	Unit Subsidy	ABA Limit	Comments
Quinapril with Hydrochlorothiazide					
<u>Tab 20 mg with hydrochlorothiazide 12.5 mg</u>	5,623,597	\$922,270	\$0.1640	C H 5%	
Ramipril					
Cap/tab 1.25 mg				C H 5%	Not currently listed in the Pharmaceutical Schedule.
Cap/tab 2.5 mg				C H 5%	Not currently listed in the Pharmaceutical Schedule.
Cap/tab 5 mg				C H 5%	Not currently listed in the Pharmaceutical Schedule.
Cap/tab 10 mg				C H 5%	Not currently listed in the Pharmaceutical Schedule.
Riluzole					
<u>Tab 50 mg</u>	64,308	\$149,287	\$2.3214	C H 5%	Special Authority restrictions may apply.
Risperidone					
Inj 25 mg	3,564	\$484,633	\$135.9800	C H 5%	Depot injection. Special Authority restrictions may apply. Training requirements may apply.
Inj 37.5 mg	5,066	\$905,345	\$178.7100	C H 5%	Depot injection. Special Authority restrictions may apply. Training requirements may apply.
Inj 50 mg	6,112			C H 5%	Depot injection. Special Authority restrictions may apply. Training requirements may apply.
Rivaroxaban					
Tab 10 mg	449,999	\$1,246,533	\$2.7701#	+ C H 5%	A confidential rebate applies.
Tab 15 mg	1,597,356	\$4,424,715	\$2.7700#	+ C H 5%	A confidential rebate applies.
Tab 20 mg	3,995,056	\$11,066,559	\$2.7701#	+ C H 5%	A confidential rebate applies.
Rivastigmine					
<u>Patch 4.6 mg per 24 hour</u>	56,933	\$92,516	\$1.6250	+ C H 5%	Special Authority restrictions may apply.
<u>Patch 9.5 mg per 24 hour</u>	78,034	\$126,805	\$1.6250	+ C H 5%	Special Authority restrictions may apply.
Salbutamol					
<u>Oral liq 400 mcg per ml</u>	459,682	\$61,289	\$0.1333	C H 5%	Preference for a pack size of 200 ml or less.
<u>Nebuliser soln. 1 mg per ml. 2.5 ml</u>	286,056	\$56,210	\$0.1965	C H 5%	
<u>Nebuliser soln. 2 mg per ml. 2.5 ml</u>	493,342	\$99,408	\$0.2015	C H 5%	
Salbutamol with Ipratropium Bromide					
<u>Nebuliser soln. 2.5 mg with ipratropium bromide 0.5 mg per 2.5 ml</u>	354,996	\$92,299	\$0.2600	C H 5%	
Sildenafil					
<u>Tab 25 mg</u>	144,986	\$23,198	\$0.1600	C H 5%	Special Authority restrictions may apply.
<u>Tab 50 mg</u>	227,286	\$36,366	\$0.1600	C H 5%	Special Authority restrictions may apply.
<u>Tab 100 mg</u>	14,460	\$7,953	\$0.5500	C H 5%	Special Authority restrictions may apply.
Sodium hyaluronate [hyaluronic acid]					
Eye drops 1 mg per ml	520,570	\$1,145,254	\$2.2000#	C H 5%	A confidential rebate applies. Special Authority restrictions may apply.
Solifenacin succinate					
<u>Tab 5 mg</u>	4,385,851	\$438,585	\$0.1000	C H 5%	
<u>Tab 10 mg</u>	1,091,183	\$200,046	\$0.1833	C H 5%	
Somatropin					
Inj 0.05 mg per ml - 2.5 mg per ml, including overage				C H 5%	PHARMAC reserves the right to award one, some or all presentations of somatropin. Preference for suppliers who can provide multiple presentations of somatropin. SA restrictions may apply. Refer to Schedule 7 for additional Special Terms.

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name Line Item	Units	Cost	Unit Subsidy	ABA Limit	Comments
Somatropin					
<u>Inj 2.51 mg per ml - 5.5 mg per ml, including overage</u>	2,731	\$95,257	\$34.8800	C H 5%	PHARMAC reserves the right to award one, some or all presentations of somatropin. Preference for suppliers who can provide multiple presentations of somatropin. SA restrictions may apply. Refer to Schedule 7 for additional Special Terms.
Inj 5.51 mg per ml - 9 mg per ml, including overage				C H 5%	PHARMAC reserves the right to award one, some or all presentations of somatropin. Preference for suppliers who can provide multiple presentations of somatropin. SA restrictions may apply. Refer to Schedule 7 for additional Special Terms.
<u>Inj 9.01 mg per ml - 12.5 mg per ml, including overage</u>	6,233	\$434,752	\$69.7500	C H 5%	PHARMAC reserves the right to award one, some or all presentations of somatropin. Preference for suppliers who can provide multiple presentations of somatropin. SA restrictions may apply. Refer to Schedule 7 for additional Special Terms.
<u>Inj 12.51 mg per ml or greater, including overage</u>	3,290			C H 5%	PHARMAC reserves the right to award one, some or all presentations of somatropin. Preference for suppliers who can provide multiple presentations of somatropin. SA restrictions may apply. Refer to Schedule 7 for additional Special Terms.
Sugammadex					
Inj 100 mg per ml, 2 ml				H 5%	Current restrictions may apply.
Inj 100 mg per ml, 5 ml				H 5%	Current restrictions may apply.
Sunitinib					
Cap 12.5 mg	10,127	\$837,423	\$82.6922#	C H 5%	A confidential rebate applies. Special Authority restrictions may apply.
Cap 25 mg	6,070	\$1,003,885	\$165.3847#	C H 5%	A confidential rebate applies. Special Authority restrictions may apply.
Cap 50 mg	10,492	\$3,470,431	\$330.7693#	C H 5%	A confidential rebate applies. Special Authority restrictions may apply.
Cap 37.5 mg				C H 5%	Not currently listed in the Pharmaceutical Schedule. Special Authority restrictions may apply.
Teicoplanin					
<u>Inj 400 mg</u>				H 5%	Current restrictions may apply.
Tenecteplase					
Inj 50 mg				H 5%	
Terlipressin					
Inj 1 mg per 8.5 ml ampoule				H 5%	PHARMAC reserves the right to award one, multiple or all presentations of terlipressin.
Inj 0.2 mg per ml, 5 ml				H 5%	Not currently listed in the Pharmaceutical Schedule. PHARMAC reserves the right to award one, multiple or all presentations of terlipressin.
Inj 0.2 mg per ml, 10 ml				H 5%	Not currently listed in the Pharmaceutical Schedule. PHARMAC reserves the right to award one, multiple or all presentations of terlipressin.
Testosterone					
Transdermal patch 2.5 mg				C H 5%	Not currently listed in the Pharmaceutical Schedule.
Transdermal patch 5 mg	75,111	\$225,333	\$3.0000	C H 5%	
Testosterone undecanoate					
<u>Cap 40 mg</u>	538,983	\$188,644	\$0.3500	C H 5%	

sole supply

#=rebate *=part charge @=ASP +=patent

SCHEDULE TWO: PRODUCTS TO BE TENDERED

Chemical Name Line Item	Units	Cost	Unit Subsidy	ABA Limit	Comments
Ticarcillin with clavulanic acid					
Inj 3 g with clavulanic acid 0.1 mg				H 5%	Current restrictions may apply.
Tobramycin					
Powder BP				H 5%	Current restrictions may apply.
<u>Inj 40 mg per ml, 2 ml</u>	3,123	\$9,369	\$3.0000#	C H 5%	A confidential rebate applies. Current restrictions may apply.
Inj 100 mg per ml, 5 ml				H 5%	Current restrictions may apply.
Tranexamic Acid					
Inj 100 mg per ml, 5 ml				H 5%	
Inj 100 mg per ml, 10 ml				H 5%	
Tretinoin					
<u>Crn 0.5 mg per g</u>	1,244,284	\$345,911	\$0.2780	C H 5%	
Trimethoprim					
<u>Tab 300 mg</u>	1,150,395	\$379,630	\$0.3300	C H 5%	
Trimethoprim with sulphamethoxazole [Co-trimoxazole]					
Tab trimethoprim 80 mg - 160 mg and sulphamethoxazole 400 mg - 800 mg	4,117,524	\$444,363	\$0.1079	C H 5%	Units and unit subsidy shown are for tab 480 mg.
Tropisetron					
<u>Inj 1 mg per ml, 2 ml</u>				H 5%	
Inj 1 mg per ml, 5 ml				H 5%	
Valaciclovir					
<u>Tab 500 mg</u>	3,195,681	\$612,516	\$0.1917	C H 5%	
<u>Tab 1000 mg</u>	396,045	\$149,836	\$0.3783	C H 5%	
Valganciclovir					
<u>Tab 450 mg</u>	63,067	\$236,502	\$3.7500	+ C H 5%	Special Authority restrictions may apply. Access may be widened.
Varenicline Tartrate					
<u>Tab 0.5 mg x 11 and 1 mg x 42</u>	855,261	\$413,750	\$0.4838	C H 5%	Special Authority restrictions may apply.
<u>Tab 1 mg</u>	1,248,358	\$604,118	\$0.4839	C H 5%	Special Authority restrictions may apply.
Vecuronium					
Inj 10 mg				H 5%	
Zidovudine					
Inj 10 mg per ml, 20 ml				H 5%	Current restrictions may apply.
Ziprasidone					
<u>Cap 20 mg</u>	142,519	\$34,443	\$0.2417	C H 5%	
<u>Cap 40 mg</u>	87,590	\$36,058	\$0.4117	C H 5%	
<u>Cap 60 mg</u>	24,183	\$13,623	\$0.5633	C H 5%	
<u>Cap 80 mg</u>	34,702	\$22,961	\$0.6617	C H 5%	
Zoledronic Acid					
<u>Inj 4 mg per 5 ml</u>	2,551	\$97,015	\$38.0300	C H 5%	Special Authority restrictions may apply.
Zopiclone					
<u>Tab 7.5 mg</u>	24,370,345	\$465,961	\$0.0191	C H 5%	Preference for a scored tablet. Preference for a pack size of 30 tablets or less.

Schedule 3: Tender Process

1. General

1.1 Principal Supply Period

- (a) Hospital Tender Bids are to be submitted on the basis that if your Hospital Tender Bid is accepted, you will have Principal Supply Status for hospital supply for the particular Tender Item for the Principal Supply Period.
- (b) Community Tender Bids are to be submitted on the basis that if your Community Tender Bid is accepted, you will have Principal Supply Status for community supply for the particular Tender Item for the Principal Supply Period.
- (c) Combined Community/Hospital Tender Bids are to be submitted on the basis that if your Combined Community/Hospital Tender Bid is accepted, you will have Principal Supply Status for the particular Tender Item for community and hospital supply for the Principal Supply Period.

1.2 Transition Periods

- (a) In relation to hospital supply:
 - (i) there will be two Transition Periods (the First Transition Period and the Final Transition Period) during which the successful tenderer's brand is to be available for supply and purchase by DHB Hospitals. Additionally, where the successful tenderer's brand of the Pharmaceutical is not listed immediately prior to the First Transition Period, the successful tenderer's brand must be available for supply and purchase by DHB Hospitals from the applicable dates specified in clause 3 of Schedule Six;
 - (ii) the First Transition Period is intended to allow for an orderly transition to the arrangements that will apply during the Principal Supply Period;
 - (iii) the Final Transition Period is intended to allow for an orderly transition to any new arrangements following the end of the Principal Supply Period.
- (b) Subject to paragraph (d) below, in relation to community supply:
 - (i) there will be two Transition Periods (the First Transition Period and the Final Transition Period) during which the successful tenderer's brand is to be available for supply and subsidised. Additionally, where the successful tenderer's brand of the Pharmaceutical is not listed immediately prior to the First Transition Period, the successful tenderer's brand must be available for supply from the applicable dates specified in clause 3 of Schedule Five;
 - (ii) the First Transition Period is intended to allow for an orderly transition to the arrangements that will apply during the Principal Supply Period;
 - (iii) the Final Transition Period is intended to allow for an orderly transition to any new arrangements following the end of the Principal Supply Period.
- (c) In relation to community and/or hospital supply, PHARMAC may, in its sole discretion:

Schedule 3

- (i) determine a different commencement date for the First Transition Period, including where it considers that a different commencement date is necessary to ensure appropriate stock management or appropriate supply of the Tender Item; and/or
- (ii) extend the period of the First Transition Period, by determining a different end date, and may do so before or after the commencement date of the First Transition Period. For the avoidance of doubt, in the event that PHARMAC extends the First Transition Period under this clause 1.2(c)(ii):
 - (A) the delisting (subject to Alternative Brand Allowance arrangements) of other brands of that form and strength of the Chemical Entity is to be deferred until the actual commencement date of the Principal Supply Period, notwithstanding any date previously notified to suppliers by PHARMAC as being the intended date of delisting;
 - (B) other brands of that form and strength of the Chemical Entity are to remain listed in accordance with the terms of any existing contract between PHARMAC and the particular pharmaceutical supplier in respect of the relevant brand(s) until such time as that supplier's brand of that form and strength of the Chemical Entity is actually delisted.
- (d) In relation to community supply, if the successful tenderer's brand is the only brand of the Tender Item listed on the Pharmaceutical Schedule as at the Market Notification Date, then the First Transition Period and clause 1.1(a) of Schedule Five will not apply.
- (e) For the avoidance of doubt, any notification by PHARMAC of the delisting (subject to Alternative Brand Allowance arrangements) of all other brands of that form and strength of the Chemical Entity on the first day of the Principal Supply Period operates solely as advance notice of the intended delisting of those pharmaceuticals and does not constitute a notice of termination of any existing contract for the supply of those other brands.

1.3 Contract

If PHARMAC accepts your:

- (a) Community Tender Bid, then a contract on the terms and conditions set out in:
 - (i) your Tender Bid (incorporating any variations as a result of negotiations or discussions under clause 1.6 of this Schedule); and
 - (ii) Schedule Four; and
 - (iii) Schedule Five; and
 - (iv) Schedule Seven (as applicable),will be deemed to have been entered into between you and PHARMAC for Principal Supply Status for community supply for the relevant Pharmaceutical and, where applicable, its listing on the Pharmaceutical Schedule;
- (b) Hospital Tender Bid, then a contract on the terms and conditions set out in:
 - (i) your Tender Bid (incorporating any variations as a result of negotiations or discussions under clause 1.6 of this Schedule); and

Schedule 3

- (ii) Schedule Four; and
- (iii) Schedule Six; and
- (iv) Schedule Seven (as applicable),

will be deemed to have been entered into between you and PHARMAC for Principal Supply Status for hospital supply for the relevant Pharmaceutical and, where applicable, its listing on the Pharmaceutical Schedule;

- (c) Combined Community/Hospital Tender Bid, then:

- (i) a contract on the terms and conditions set out in:

- (A) your Tender Bid, to the extent applicable (incorporating any variations as a result of negotiations or discussions under clause 1.6 of this Schedule); and
- (B) Schedule Four; and
- (C) for the Community Tender Bid element of that Combined Community/Hospital Tender Bid, Schedule Five; and
- (D) Schedule Seven (as applicable),

will be deemed to have been entered into between you and PHARMAC for Principal Supply Status for community supply for the relevant Pharmaceutical and, where applicable, its listing on the Pharmaceutical Schedule; and

- (ii) a separate contract on the terms and conditions set out in:

- (A) your Tender Bid, to the extent applicable (incorporating any variations as a result of negotiations or discussions under clause 1.6 of this Schedule); and
- (B) Schedule Four; and
- (C) for the Hospital Tender Bid element of that Combined Community/Hospital Tender Bid, Schedule Six; and
- (D) Schedule Seven (as applicable),

will be deemed to have been entered into between you and PHARMAC for Principal Supply Status for hospital supply for the relevant Pharmaceutical and, where applicable, its listing on the Pharmaceutical Schedule.

For the avoidance of doubt, the terms and conditions specified in Schedule Four, Schedule Five, Schedule Six and Schedule Seven, as applicable, apply from the date when PHARMAC notifies you in accordance with clause 7.2 of this Schedule of its acceptance of your Tender Bid, and do not apply solely for the Principal Supply Period.

1.4 **Extension of Principal Supply Status for hospital supply to include Principal Supply Status for community supply**

- (a) You acknowledge and agree that if your Hospital Tender Bid is for a Tender Item that is specified in the product list in clause 2 of Schedule Two and the Electronic Portal as being

Schedule 3

a Tender Item for which you may submit a Tender Bid for Principal Supply Status for community supply, you may agree (such consent not to be unreasonably withheld), if so requested by PHARMAC:

- (i) if PHARMAC has not yet accepted a Hospital Tender Bid for the particular Tender Item, to extend your Tender Bid to cover community supply; or
 - (ii) if PHARMAC has accepted your Hospital Tender Bid for the particular Tender Item, to supply the Tender Item for use in the community under Principal Supply Status as soon as practicable after such requirement is notified to you, and in any case no later than three months after that notification, under a separate contract for Principal Supply Status for community supply.
- (b) The Community Tender Bid referred to in paragraph (a)(i) above and the contract for Principal Supply Status for community supply referred to in paragraph (a)(ii) above will be:
- (i) at a price that is equal to the Price specified for that Pharmaceutical in your Hospital Tender Bid; and
 - (ii) on the other terms and conditions set out in your Hospital Tender Bid (incorporating any variations as a result of negotiations or discussions under clause 1.6 of this Schedule), as applicable; and
 - (iii) for supply in accordance with Schedules Four, Five and Seven; and
 - (iv) for such quantities of the Pharmaceutical as are required for use in the community.
- (c) This clause confers a benefit on, and is enforceable by, the Funder in accordance with the Contract and Commercial Law Act 2017, Part 2, Subpart 1.

1.5 **Extension of Principal Supply Status for community supply to include Principal Supply Status for hospital supply**

- (a) You acknowledge and agree that if your Community Tender Bid is for a Tender Item that is specified in the product list in clause 2 of Schedule Two as being a Tender Item for which you may submit a Tender Bid for Principal Supply Status for hospital supply, you may agree (such consent not to be unreasonably withheld), if so required by PHARMAC:
- (i) if PHARMAC has not yet accepted a Community Tender Bid for the particular Tender Item, to extend your Tender Bid to cover hospital supply; or
 - (ii) if PHARMAC has accepted your Community Tender Bid for the particular Tender Item, to supply the Tender Item for use in DHB Hospitals under Principal Supply Status as soon as practicable after such requirement is notified to you, and in any case no later than three months after that notification, under a separate contract for Principal Supply Status for hospital supply.
- (b) The Hospital Tender Bid referred to in paragraph (a)(i) above and the contract for Principal Supply Status for hospital supply referred to in paragraph (a)(ii) above will be:
- (i) at a price that is equal to the Price specified for that Pharmaceutical in your Community Tender Bid; and

Schedule 3

- (ii) on the other terms and conditions set out in your Community Tender Bid (incorporating any variations as a result of negotiations or discussions under clause 1.6 of this Schedule), as applicable; and
 - (iii) for supply in accordance with Schedules Four, Six and Seven; and
 - (iv) for such quantities of the Pharmaceutical as are required for use in DHB Hospitals.
- (c) This clause confers a benefit on, and is enforceable by, DHB Hospitals in accordance with the Contract and Commercial Law Act 2017, Part 2, Subpart 1.

1.6 PHARMAC may initiate limited negotiations

- (a) Notwithstanding clause 2.7 of this Schedule, PHARMAC may, in its sole discretion, initiate negotiations or discussions with you in relation to your Tender Bid about:
- (i) any of the terms and conditions to apply if your Tender Bid is accepted;
 - (ii) the proposed packaging or pack size of the Tender Item;
 - (iii) your ability to ensure continued availability of the Tender Item throughout the Principal Supply Period;
 - (iv) the price of the Tender Item, but only where PHARMAC determines, in its sole discretion, that an increased price for the Tender Item may be necessary for practicality of supply of the Tender Item (for example, because of particular packaging requirements);
 - (v) the Lead Time and/or the Start Date; or
 - (vi) any other matter that PHARMAC considers necessary or appropriate.
- (b) If PHARMAC initiates negotiations or discussions with you under paragraph (a), and as a result there is a change to any of the terms and conditions relating to the supply of a Tender Item, PHARMAC is not obliged to inform the other tenderers of that change, nor give those tenderers an opportunity to amend their bid for that Tender Item, unless the change is one which would result in the terms and conditions being materially different in scope from those set out in this Invitation.
- (c) The initiation and pursuit of any negotiations or discussions under this clause shall not constitute a counter-offer and your original Tender Bid will remain open for acceptance in accordance with clause 4.2(b) of this Schedule in the absence of agreement on any variation to that Tender Bid.

1.7 Termination and amendment of Invitation

PHARMAC may:

- (a) amend this Invitation at any time up to five business days before the Deadline; and/or
- (b) terminate this Invitation at any time before the acceptance of any Tender Bid by giving five business days' written notice.

2. Information about submitting a Tender Bid

2.1 Choice of forms and strengths

Where a Tender Item includes different forms and strengths of a Chemical Entity or entities, your Tender Bid may, but does not need to, include all of the forms and strengths of the Chemical Entity or entities contained in that Tender Item.

2.2 Consents not yet held

You may submit a Tender Bid for a Tender Item where your brand of the Tender Item is yet to obtain all necessary Consents. In those circumstances, you may be required to demonstrate your ability to obtain those consents within a time frame acceptable to PHARMAC. For example, you may be required to demonstrate that you have the dossier for that brand of the Tender Item ready to submit to Medsafe within one month of such a request being made by PHARMAC.

For the avoidance of doubt, where your brand of the Tender Item:

- (a) is yet to obtain all necessary Consents, any time period to obtain those Consents shall be exclusive of the Lead Time indicated on your Tender Bid;
- (b) is supplied under an exemption under the Medicines Act 1981, the Tender Item shall not be classified as holding a Consent for the purposes of this Invitation.

2.3 Individual Tender Bids

You may submit more than one bid for a Tender Item (for example, you may submit separate bids for different pack sizes (or other equivalent grouping for a Medical Device) of a Tender Item).

2.4 Aggregated Tender Bids

- (a) You may, in addition to submitting a separate Tender Bid for each Tender Item, submit an Aggregated Tender Bid, provided that:
 - (i) in the case of a pharmaceutical that is not a Medical Device, each brand contained in an Aggregated Tender Bid is only a different form and strength of the same Chemical Entity;
 - (ii) you may not aggregate across different chemical entities when submitting a Tender Bid;
 - (iii) you may not aggregate within a single Tender Item (for example, two different brands or pack sizes);
 - (iv) you must also submit a separate Community Tender Bid and/or Hospital Tender Bid, as applicable, for each particular Tender Item.
- (b) Where a Tender Item includes different forms and strengths of a Chemical Entity or different entities (for example, a two-part injection), and you bid for the whole Tender Item, that is not an Aggregated Tender Bid.

Schedule 3

2.5 Combined Community/Hospital Tender Bids

You may submit a Combined Community/Hospital Tender Bid, provided that you must also submit a separate Community Tender Bid and a separate Hospital Tender Bid for each Tender Item in respect of which you submit a Combined Community/Hospital Tender Bid.

2.6 Aggregated Combined Community/Hospital Tender Bids

You may submit a Tender Bid that is both an Aggregated Tender Bid and a Combined Community/Hospital Tender Bid, provided that you comply with clauses 2.4 and 2.5 above.

2.7 No conditions

You cannot make a conditional Tender Bid nor qualify a Tender Bid in any way.

2.8 Separate offers

PHARMAC will treat each Tender Bid as a separate offer.

2.9 Tender Bid prices

You must submit, for each Tender Bid, a single price in New Zealand dollars (exclusive of GST), which will be the Price at which you will supply the Tender Item.

3. What to include in your Offer Letter and Tender Submission Form

3.1 Compulsory use of Offer Letter and Tender Submission Form

- (a) You must submit your Tender Bid using the Electronic Portal and attach the Offer Letter and a completed Tender Submission Form for each Tender Item for which you wish to submit a bid.
- (b) An electronic version of the Offer Letter is available on the Electronic Portal.

3.2 Information that must be supplied about you

In the Offer Letter, you must supply the following information about you:

- (a) your company structure;
- (b) your management and technical skills;
- (c) your financial resources;
- (d) your (or your supplier's) existing supply commitments;
- (e) your (or your supplier's) previous supply performance; and
- (f) your quality assurance processes, where applicable.

Schedule 3

3.3 Information that must be supplied about the Tender Item

In your Tender Submission Form, you must supply the following information about the Tender Item:

- (a) in the case of a pharmaceutical that is not a Medical Device, the chemical, form, strength, brand name, pack size and type of packaging;
- (b) for any Pharmaceutical that does not require Consent from Medsafe;
 - (i) evidence and justification as to why Consent from Medsafe is not required for the Tender Item(s);
 - (ii) confirmation that the Tender Item(s) that you are submitting a Tender Bid in respect of meet the relevant standards and/or regulatory requirements for its intended use and what those standards and/or regulatory requirements are; and
 - (iii) details of the Tender Item(s), including excipients and shelf life;
- (c) for any Medical Device:
 - (i) the brand name, pack size (or other equivalent grouping) and type of packaging;
 - (ii) details of the Tender Item(s) and any associated services available in relation to the Tender item(s), including training, education and product support;
 - (iii) confirmation that the Tender Item(s) that you are submitting a Tender Bid in respect of meet the relevant standards and regulatory requirements for its intended use;
 - (iv) information on current usage of and expenditure on the Tender Item(s) by DHBs;
 - (v) confirmation that you have a business continuity plan with a brief summary of the plan;
 - (vi) demonstration of experience and knowledge within the healthcare sector, and specifically DHB Hospitals;
 - (vii) the WAND registration number of the Tender Item(s); and
 - (viii) the name of the sponsor of the Tender Item for the purpose of the Medicines (Database of Medical Devices) Regulations 2003;
- (d) a single price in New Zealand dollars (exclusive of GST) at which you will supply the Tender Item:
 - (i) to wholesalers and other distributors, in respect of a Community Tender Bid; or
 - (ii) to, at a DHB Hospital's discretion, Designated Delivery Points, and/or Contract Manufacturers (expressly for the purpose of compounding), in respect of a Hospital Tender Bid;
- (e) whether it has all necessary Consents (and if not, what the status of registration is);
- (f) the Lead Time for supply of the Tender Item;

Schedule 3

- (g) the name and location of:
 - (i) the manufacturer(s) of the finished product (and name and location of the packaging site, if different); and
 - (ii) the manufacturer(s) of the active ingredients (not required in respect of Medical Devices); and
 - (iii) alternative manufacturers of the finished product and active ingredients (if any) (not required in respect of Medical Devices);
- (h) your proposed distribution and supply arrangements for the Tender Item.

3.4 Information that may be supplied about the Tender Item

In your Tender Submission Form, you may supply the following information about the Tender Item:

- (a) For any Pharmaceutical or Medical Device:
 - (i) other markets you currently provide the Pharmaceutical or Medical Device in.

3.5 PHARMAC may request further information

- (a) PHARMAC may request such further information as it considers necessary from or about you for the purposes of clarifying or evaluating your Tender Bid, including (but not limited to):
 - (i) information about your credit status;
 - (ii) information on the price of a Tender Item, but only where PHARMAC requires clarification to confirm the exact price being offered, or where PHARMAC initiates negotiations with you under clause 1.6 of this Schedule;
 - (iii) where a Tender Item is a controlled drug, information about the form in which the Tender Item will be supplied, in which case you must supply that information within 10 business days of PHARMAC requesting the information;
 - (iv) a sample pack or container of the Tender Item (and if you intend supplying it in a different form from that sample pack or container, information about the form in which it will be supplied), in which case you must supply that sample pack or container or information within 10 business days of PHARMAC requesting it; and
 - (v) digital artwork associated with the Tender Item.
- (b) If PHARMAC requests further information from or about you it is not obliged to request the same or any other information from or about any other party.

4. How to submit a Tender Bid

4.1 Submission of Tender Bids

All Tender Bids must be submitted via the Electronic Portal. Tender Bids or any copies of Tender Bids should not be delivered in person, by courier, by post, by facsimile or by email to PHARMAC.

4.2 Key dates

Your Tender Bid must:

- (a) be submitted via the Electronic Portal by no later than the Deadline; and
- (b) be irrevocable and remain open for acceptance by PHARMAC until, as applicable:
 - (i) Friday, 6 August 2021;
 - (ii) the date specified for a Tender Item in Schedule Two or on the Electronic Portal (if any); or
 - (iii) if PHARMAC so requests at any time, such later date as you agree in writing.

5. Evaluation

5.1 Process of evaluation

The Evaluation Committee, taking such regulatory, legal, medical and other advice as it considers appropriate, will evaluate all conforming Tender Bids that have been checked for conformity under clause 6(a) of this Schedule, and any non-conforming Tender Bids that are admitted for consideration under clause 6(b) of this Schedule.

5.2 Matters for evaluation

The Evaluation Committee will evaluate Tender Bids in light of PHARMAC's statutory objective which is "to secure for eligible people in need of pharmaceuticals, the best health outcomes that are reasonably achievable from pharmaceutical treatment and from within the amount of funding provided". In doing so the Evaluation Committee will be guided by the Factors for Consideration (Factors) that form part of PHARMAC's then current Operating Policies and Procedures (OPPs), as published on PHARMAC's website (www.pharmac.govt.nz), to the extent applicable. More information on the Factors can be found at www.pharmac.health.nz/factors-for-consideration.

The requirement for PHARMAC to pursue its statutory objective means that particular emphasis will be given to those aspects of proposals which demonstrate "health outcomes", and those aspects of proposals which demonstrate the impact on the "funding provided" for pharmaceuticals. Those Factors which relate directly to these aspects will be given the greatest weight by the Evaluation Committee but all Factors are important.

The information to be taken into account in applying the Factors by the Evaluation Committee will include, in particular:

Schedule 3

- (a) your ability to ensure continued availability of the Tender Item throughout the Principal Supply Period and each of the Transition Periods, as applicable, taking into account each of the following separate points:
 - (i) your financial resources;
 - (ii) your management and technical skills;
 - (iii) your, or your supplier's, existing supply commitments;
 - (iv) your, or your supplier's, previous supply performance;
 - (v) your quality assurance processes, where applicable;
 - (vi) the site of manufacture and packaging of the Pharmaceutical, and site of manufacture of the active ingredient;
 - (vii) alternative manufacturers of the finished product and active ingredients (if any);
 - (viii) other markets in which you currently supply the Pharmaceutical;
 - (ix) your proposed distribution and supply arrangements for the Tender Item; and
 - (x) the Lead Time for supply of the Tender Item;
- (b) the pack size (or other relevant grouping for a Medical Device) of the Tender Item and the type of packaging;
- (c) the price of the Tender Item;
- (d) the amount and timing of savings, including non-pharmaceutical savings accruing to the Funder or PHARMAC during the Principal Supply Period;
- (e) either:
 - (i) evidence that you have obtained, and still have, market approval for your brand of the Tender Item, and all necessary Consents; or
 - (ii) evidence that will enable the Evaluation Committee to form a view on the likelihood and timing of your brand of the Tender Item gaining all necessary Consents;
- (f) the name and location of the manufacturer of the finished product and active ingredients of the Tender Item; and
- (g) any other benefits to the Funder of selecting you as the supplier of the Tender Item.

6. Conformity

- (a) PHARMAC may, in its sole discretion, check your Tender Bid for conformity with this Invitation. If PHARMAC does elect to check your Tender Bid, it is not obliged to check all or any other Tender Bids for conformity, provided that in PHARMAC's judgment this would not be unfair to you in comparison to any other party. A Tender Bid will conform if it:
 - (i) is submitted via the Electronic Portal by the Deadline;

Schedule 3

- (ii) is submitted on the Tender Submission Form and an Offer Letter is attached;
 - (iii) has no conditions or qualifications attached;
 - (iv) includes all information required under clauses 3.2 and 3.3 of this Schedule; and
 - (v) otherwise complies, both as to form and substance, with the requirements of this Invitation.
- (b) PHARMAC may, in its sole discretion, provided that in PHARMAC's judgment this would not be unfair to you in comparison to any other party:
- (i) exclude any non-conforming Tender Bid from consideration; or
 - (ii) consider, and accept, any non-conforming Tender Bid.

7. Decision

7.1 Decision on acceptance of Tender Bid

- (a) The Evaluation Committee will make a recommendation as to which Tender Bid should be accepted to PHARMAC's Board of Directors (or its delegate under Delegated Authority pursuant to Section 73 of the Crown Entities Act 2004, where applicable).
- (b) PHARMAC's Board of Directors (or its delegate, where applicable) will have the sole discretion to decide whether or not to accept a Tender Bid for any Tender Item.
- (c) PHARMAC's Board of Directors (or its delegate, where applicable):
 - (i) will use the Factors in PHARMAC's then current OPPs as applicable, in deciding whether or not to accept a Tender Bid for any Tender Item; and
 - (ii) is not obliged to act in accordance with any recommendation of the Evaluation Committee.

7.2 Notification of acceptance

- (a) Once PHARMAC's Board of Directors (or its delegate, where applicable) has decided under clause 7.1 above which Tender Bid (if any) to accept for a Tender Item, PHARMAC will, within a reasonable period of time, notify the successful tenderer in writing that it has been successful and in addition:
 - (i) subject to paragraph (b) below, if the successful Tender Bid is unconditionally accepted, PHARMAC will, within a reasonable period of time, notify each unsuccessful tenderer in writing of the identity of the successful tenderer; or
 - (ii) subject to paragraph (b) below, if the successful Tender Bid is conditionally accepted, PHARMAC will, within a reasonable period of time of that tender becoming unconditionally accepted, notify each unsuccessful tenderer in writing of the identity of the successful tenderer.
- (b) If for any reason you do not receive written notification from PHARMAC in accordance with paragraph (a) above, you will be deemed to have received the required notification on the date that each Tender Item you bid for is notified in the Pharmaceutical Schedule.

Schedule 3

7.3 PHARMAC's rights reserved

- (a) PHARMAC reserves the right to accept or reject any Tender Bid.
- (b) While it is PHARMAC's current intention, unless specified otherwise in Schedule Two or the Electronic Portal, to enter into an agreement to award Principal Supply Status for community and/or hospital supply for each Tender Item, PHARMAC will not in any circumstances be bound to accept any or all Tender Bids and, in particular, PHARMAC will not be bound to accept the lowest or any other Tender Bid for a Tender Item.
- (c) Acceptance only occurs if, and when, PHARMAC's Board of Directors (or its delegate, where applicable) resolves to accept a Tender Bid and this acceptance is notified to the successful tenderer.
- (d) PHARMAC may take any action, including making any adjustments to the tender process that it considers appropriate, acting reasonably (provided that it notifies tenderers materially affected by such adjustments).
- (e) PHARMAC may, at any time, suspend or cancel in whole or in part, this tender process in order to fulfil its public law obligations through consultation, or otherwise. In this situation PHARMAC may (without limitation) ask you to adapt and resubmit your Tender Bid in light of consultation, or alternatively we may request that new Tender Bids be submitted (or in the case of a suspension PHARMAC may also resume the tender process without further change following the end of the period of suspension).

7.4 Conditional acceptance

- (a) Where the successful tenderer's brand of a Tender Item is yet to receive all necessary Consents:
 - (i) the contract referred to in clause 1.3 of this Schedule will be conditional upon such Consents being received within a time period specified by PHARMAC; and
 - (ii) PHARMAC may terminate the contract if such Consents have not been obtained, or in PHARMAC's view are unlikely to be obtained, within the period specified by PHARMAC.
- (b) Acceptance of a Tender Bid by PHARMAC's Board of Directors (or its delegate, where applicable), and the contract referred to in clause 1.3 of this Schedule may be conditional upon you satisfying PHARMAC that you will have sufficient stock of the Tender Item available to commence supply as at a date reasonably determined by PHARMAC.

8. Back-up supply

Back-up Supply Agreements

- (a) PHARMAC may at any time negotiate a Back-up Supply Agreement with another supplier for any Tender Item.
- (b) PHARMAC may, at its sole discretion, seek proposals for Back-up Supply Agreements under a separate process to this Invitation to Tender. PHARMAC does not seek submissions for Back-up Supply Agreements in response to this Invitation and is not obliged to consider proposals or bids for back-up supply submitted as part of the tender process.

9. Dealing with information

9.1 Confidentiality

Subject to clause 9.2 below, all Confidential Information is confidential to us and our employees, legal advisers, electronic procurement providers and other consultants (including PTAC and its sub-committees), the Ministry of Health, DHBs and the Funder. You acknowledge that it may be necessary or appropriate for PHARMAC to disclose Confidential Information:

- (a) pursuant to the Official Information Act 1982; or
- (b) in publicly notifying any acceptance of your Tender Bid; or
- (c) otherwise pursuant to PHARMAC's public law or any other legal obligations.

PHARMAC may consult with you before deciding whether to disclose Confidential Information for the purposes described in paragraphs (a) and (c) above, in order to ascertain any objections you may have to the disclosure of any of the Confidential Information. You acknowledge, however, that it is for PHARMAC to decide, in its absolute discretion, whether it is necessary or appropriate to disclose information for any of the above purposes, provided that PHARMAC shall act in good faith in disclosing any Confidential Information. Outside the circumstances described in paragraphs (a) and (c) above, Confidential Information must not be disclosed by either of us (or by our employees, legal advisers and other consultants) unless:

- (d) the information is publicly available without any cause attributable to the disclosing party; or
- (e) the other party has been reasonably informed prior to disclosure, and the disclosure is:
 - (i) for the purposes of this Agreement; or
 - (ii) required by law; or
 - (iii) in a form, and of content, agreed to by us.

For the avoidance of doubt, information released by PHARMAC in accordance with paragraphs (a) to (c) above ceases to be Confidential Information and you agree that PHARMAC may release that information again at any time in future without consulting with you or obtaining your prior agreement.

9.2 Use of information

Generalised aggregated information regarding your Tender Bid that does not identify you or that cannot reasonably be expected to identify you or lead to the connection of you with your Tender Bid is not Confidential Information and PHARMAC may use and publish such information as it sees fit.

10. Miscellaneous

10.1 Process contract

In submitting a Tender Bid, you agree that you and PHARMAC are contractually bound to follow the process and comply with the obligations expressly contained in this Invitation.

Schedule 3

10.2 **Costs**

PHARMAC is not liable in any way whatsoever for any direct or indirect costs incurred, or loss (including loss of profit) or damage sustained, by you in respect, or arising out, of this tendering process or the obtaining or granting of Principal Supply Status for community and/or hospital supply, as applicable, for your supply of the Tender Item including, without limitation, costs of obtaining all necessary Consents for any Tender Item.

10.3 **No reliance**

Your Tender Bid is submitted in reliance on your own knowledge, skill and independent advice, and not in reliance on any representations made by PHARMAC (including for these purposes the sales and market information (if any) provided in Schedule Two or on the Electronic Portal).

10.4 **No further liability**

PHARMAC is not, in any event, liable in contract, tort or any other way whatsoever for any direct or indirect loss (including loss of profit), damage or cost of any kind incurred by you or any other person in relation to this tendering process.

10.5 **No lobbying**

- (a) You are not to initiate any communication with PHARMAC or its advisors, the Minister of Health (or any Associate Ministers), the Ministry of Health (including its operating unit Medsafe), or a District Health Board or any of their officers or directors, at any time with a view to influencing the outcome of the tendering process.
- (b) Failure to comply with this clause will entitle PHARMAC, in its sole discretion, to disqualify you from this tendering process.

10.6 **Enquiries**

If you have any enquiries about this Invitation you should contact Chippy Compton or Ollie Cox at PHARMAC. Any additional information that PHARMAC gives to you as a result of your enquiry will also be given by PHARMAC to other potential tenderers, if PHARMAC determines that such information is material.

10.7 **Jurisdiction and governing law**

We each submit to the exclusive jurisdiction of the New Zealand courts and agree that this Invitation is governed by New Zealand law.

Schedule 4: Contract terms for Principal Supply Status for both community and hospital supply

1. General

1.1 Operating Policies and Procedures

- (a) You acknowledge that:
- (i) PHARMAC is required to pursue the objectives, carry out the functions, and otherwise comply with the statutory obligations, prescribed for PHARMAC in the New Zealand Public Health and Disability Act 2000;
 - (ii) PHARMAC is subject to other statutory and public law obligations, which govern PHARMAC's decision-making processes;
 - (iii) PHARMAC has OPPs which provide guidance on the way in which PHARMAC carries out its statutory responsibilities in relation to the management of the Pharmaceutical Schedule;
 - (iv) PHARMAC's OPPs may be amended or updated from time to time, following consultation with relevant groups;
 - (v) the actions which PHARMAC may take under its OPPs include (without limitation):
 - (A) listing new pharmaceuticals;
 - (B) changing guidelines or restrictions on the purchasing, prescribing and dispensing of listed pharmaceuticals;
 - (C) changing the subsidy levels and/or market dynamics for pharmaceuticals as a result of PHARMAC adopting one of the strategies set out in the OPPs or by any other means;
 - (D) amending the basis on which pharmaceuticals are classified into therapeutic groups and sub-groups;
 - (E) delisting pharmaceuticals, or delisting all or part of a therapeutic group or sub-group;
 - (vi) any action taken by PHARMAC pursuant to its OPPs may impact on the listing of the Pharmaceutical.
- (b) PHARMAC agrees not to apply, amend or update its OPPs in order to avoid any of PHARMAC's obligations under this Agreement.

1.2 Amendments to Pharmaceutical Schedule

PHARMAC will consult with you before amending the Pharmaceutical Schedule if a proposed amendment would have a material adverse effect on the listing of the Pharmaceutical.

Schedule 4

1.3 Product identification

- (a) You agree to obtain and notify PHARMAC by submitting a notification of product changes form of the Pharmacode, the GTIN and the CTPP for the Pharmaceutical as soon as these are notified to you, and in any event:
- (i) for brand changes, no later than the earlier of:
 - (A) the 12th of the month following the Market Notification Date; or
 - (B) the 5th of the month immediately prior to the Start Date.
 - (ii) for price changes, on the 12th of the month prior to the Start Date.
- For the avoidance of doubt, this requirement does not apply in relation to any Pharmaceutical that is a Medical Device.
- (b) You agree to provide PHARMAC with digital photos of the artwork of the Pharmaceutical and its associated packaging when the Pharmaceutical is available for distribution in New Zealand. If any changes are made to the artwork of the Pharmaceutical and its associated packaging whilst the Pharmaceutical is listed on the Pharmaceutical Schedule, you shall provide PHARMAC with updated digital photos of the artwork and its associated packaging as soon as practicable following those changes being implemented.

1.4 Stock Reporting

You shall provide PHARMAC with reports on stock levels for the Pharmaceuticals upon PHARMAC's request during the Principal Supply Period.

1.5 Supplier Code of Conduct

You shall comply with the New Zealand Government's Supplier Code of Conduct (see <https://www.procurement.govt.nz/assets/procurement-property/documents/supplier-code-of-conduct.pdf>).

1.6 Principal Supplier

- (a) You shall have Principal Supply Status during the Principal Supply Period, which shall be subject to the Alternative Brand Allowance, where other supplier brands of the Pharmaceutical may be subsidised in the community and/or purchased by DHB Hospitals.
- (b) The Alternative Brand Allowance referred to in paragraph (a) above is specified as a percentage of the Total Pharmaceutical Volume for the Pharmaceutical, that percentage being as set out in Schedule Two.
- (c) You acknowledge and agree that any other supplier brands of the Pharmaceutical may be concurrently listed on the Pharmaceutical Schedule at any time during the First Transition Period, the Principal Supply Period and the Final Transition Period and your rights under this Agreement do not extend to an exclusive listing of the Pharmaceutical on the Pharmaceutical Schedule.

Schedule 4

1.7 Exceptions to Principal Supply Status

- (a) PHARMAC may, from time to time during the Principal Supply Period or the First Transition Period, amend the Alternative Brand Allowance for the Pharmaceutical after consultation with a relevant medical adviser (being either the Ministry of Health, PTAC or its sub-committees), provided that PHARMAC may only increase the Alternative Brand Allowance without your prior agreement if it has a direction to that effect from Medsafe or its successor, or a recommendation that it do so from PTAC or its sub-committees, based on a significant clinical issue.
- (b) Subject to clause 1.8 of this Schedule, you acknowledge and agree that while you have Principal Supply Status:
 - (i) other supplier brands of the Pharmaceutical may be subsidised in the community and/or purchased by DHB Hospitals, subject to the Alternative Brand Allowance; and
 - (ii) without derogating from any other rights available to PHARMAC, the Funder or DHB Hospitals under this Agreement or otherwise, if you fail to supply the Pharmaceutical in accordance with this Agreement (other than for a reason that PHARMAC reasonably considers, following discussion with you, to be wholly outside your control) at any time during the Principal Supply Period, then the Alternative Brand Allowance shall not apply and other supplier brands of the Pharmaceutical may be subsidised in the community and/or purchased by DHB Hospitals without limitation during that period of non-supply and any calculation performed in accordance with clause 1.8 below shall exclude that period of non-supply.

1.8 Principal Supply Status Monitoring

- (a) If you reasonably believe that the percentage usage of other supplier brands of the Pharmaceutical subsidised in the community and/or purchased by DHB Hospitals exceeds the Alternative Brand Allowance for a particular Pharmaceutical during the Principal Supply Period, you may at any date after a three (3) month period following the end of any Relevant Period, request that PHARMAC carry out calculations for that Relevant Period in accordance with the procedure set out in this clause 1.8, and PHARMAC may, in its discretion, agree to carry out such calculations, provided that if PHARMAC refuses to carry out such calculations, it will provide you with the reasons for refusing to do so. For the avoidance of doubt, where you have Principal Supply Status for both community and hospital supply of a Pharmaceutical, PHARMAC will carry out any calculations for those markets in combination, with a single, combined figure to be used for each of Total Pharmaceutical Volume and Total Brand Allowance Pharmaceuticals when carrying out the calculations below.
- (b) Within 30 business days of PHARMAC accepting your request to carry out calculations in accordance with paragraph (a) above, PHARMAC shall carry out the following calculations for the Relevant Period in question:
 - (i) $(\text{Total Brand Allowance Pharmaceuticals} / \text{Total Pharmaceutical Volume}) \times 100 = \text{Brand Allowance Indicator}$;
 - (ii) $\text{Brand Allowance Indicator} - \text{Alternative Brand Allowance} = \text{Brand Differential}$
- (c) In the event the Brand Differential is a number greater than zero i.e. a positive amount, PHARMAC shall carry out the following calculations for the Relevant Period in question:

Schedule 4

- (i) Total Pharmaceutical Volume / 100 = Volume Multiplier;
 - (ii) Volume Multiplier x Brand Differential = Eligible Volume;
 - (iii) (Eligible Volume x Unit Price and/or Unit Subsidy) / 2 = Brand Compensation
- (d) PHARMAC will notify you in writing of any Brand Compensation payable in accordance with paragraph (c) above and will provide you with the details of the relevant party or parties to be invoiced, for example the relevant DHB(s). Following such notification to you from PHARMAC, you may invoice the relevant party or parties for the Brand Compensation.
- (e) PHARMAC's calculation for the purposes of this clause 1.8, shall not be subject to audit by you and you acknowledge and agree that the data extracted from the records used by PHARMAC are the best data and those records are the best records, for the purposes of carrying out the calculations.

2. Crown Direction

- (a) You acknowledge that PHARMAC must comply with any Crown Direction.
- (b) PHARMAC may terminate or amend the Agreement, or impose restrictions on the prescribing or dispensing of a Pharmaceutical, at any time during the Principal Supply Period or the Transition Periods, if the termination, amendment or imposition of restrictions is required to give effect to a Crown Direction.
- (c) In the event that a Crown Direction is issued to PHARMAC that requires an amendment to be made to this Agreement to give effect to that direction:
 - (i) PHARMAC will give you as much notice as practicable of the Crown Direction and of any amendments to this Agreement that are required to give effect to that direction;
 - (ii) the Agreement will be deemed to be amended so as to give effect to the Crown Direction from the date when such direction is due to take effect; and
 - (iii) you may terminate this Agreement on not less than six months' written notice to PHARMAC where the effect of the amendment required under sub-paragraph (ii) above is such that it is no longer viable, financially or otherwise, for you to continue supplying the Pharmaceutical or to perform your obligations under this Agreement.

3. Audit

- (a) PHARMAC may, from time to time, review your records and any other information you hold that relates to this Agreement with regard to stock levels, registration information and supply issues, for the purposes of auditing your compliance with this Agreement. In these circumstances, PHARMAC, in consultation with you, will determine the terms and manner of any such audit, which as a minimum, must include the following:
 - (i) the audit will be conducted by an auditor authorised by PHARMAC;
 - (ii) you agree to co-operate fully with PHARMAC and provide PHARMAC and the auditor with all reasonable assistance to ensure that any audit conducted under this clause is fully and properly completed to PHARMAC's satisfaction, including:

Schedule 4

- (A) allowing the auditor access to your premises, records and other information you hold that relates to this Agreement with regard to stock levels, registration information and supply issues, for the purposes of, and during the course of, conducting the audit;
 - (B) answering promptly any questions from PHARMAC or the auditor concerning any aspect of your compliance with this Agreement.
- (iii) PHARMAC will give you 10 business days' notice of its intention to conduct an audit under this clause and will ensure that the conduct of any such audit, and access in terms of sub-paragraph (A) above, does not unreasonably disrupt your business operations.
- (b) PHARMAC will notify you in writing if an audit under this clause reveals any non-compliance with this Agreement. You agree to remedy any non-compliance within 10 business days of receiving such notice from PHARMAC or such other period as agreed with PHARMAC.

4. Miscellaneous

4.1 Litigation support

If this Agreement or its terms (including the basis on which the Pharmaceutical is listed):

- (a) give rise to proceedings being issued against PHARMAC; or
- (b) result in PHARMAC being made a party to any proceedings issued by a third party,

you will give PHARMAC all assistance it reasonably requires to gather evidence (including expert medical and clinical evidence) for the purpose of those proceedings.

4.2 Dispute resolution

If there is a dispute between us arising out of, or in connection with, this Agreement, neither of us is to commence any proceedings relating to that dispute until the following procedure has been complied with:

- (a) the party claiming a dispute has arisen must give written notice to the other party specifying the nature of the dispute;
- (b) we will endeavour, in good faith, to resolve the dispute referred to in the notice by using informal dispute resolution techniques;
- (c) if we do not agree on a dispute resolution technique within 14 days after the date notice of a dispute was given, the dispute is to be mediated according to the standard mediation agreement of LEADR & IAMA (a body corporate incorporated in Australia, registered as an overseas company in New Zealand in accordance with Part 18 of the Companies Act 1993, trading as the Resolution Institute), and the Chair of LEADR & IAMA (or the Chair's nominee) will select the mediator and determine the mediator's remuneration;
- (d) a party seeking urgent interlocutory relief may, by notice to the other party, elect not to comply with the provisions of this clause, but only to the extent of the relief sought, and only for the period required to dispose of the application for interlocutory relief; and

Schedule 4

- (e) pending resolution of the dispute, this Agreement will remain in full effect without prejudicing our respective rights and remedies.

For the avoidance of doubt you acknowledge and agree that where a dispute arises in respect of hospital supply, PHARMAC may elect to involve any relevant DHB in any part, or all, of the above procedure.

4.3 Advertising

You must ensure that any Advertisement aimed at consumers of pharmaceuticals which you procure to be published, or in any way participate or assist in publishing, does not breach any applicable:

- (a) statute or regulation, including the Fair Trading Act 1986, Medicines Act 1981 and Medicines Regulations 1984; or
- (b) industry standard, including the Advertising Standards Authority Codes of Practice and Medicines New Zealand Code of Practice.

For the purposes of this clause:

- (c) "**Advertisement**" means any words, whether written, printed or spoken, any pictorial representation or design, any sounds or visual images, or combination of sounds and visual images, or any other form of communication used or appearing to be used to promote:
 - (i) the sale of a Pharmaceutical; or
 - (ii) the use of a method of treatment involving a Pharmaceutical; and
- (d) references to a statute, regulation or industry standard include that statute, regulation or industry standard as amended or replaced from time to time.

4.4 No derogation

For the avoidance of doubt, the express provision of a remedy for, or consequence of, breach of any term of this Agreement does not derogate from any other legal right or remedy available to PHARMAC under this Agreement or otherwise in respect of such breach.

4.5 No waiver

A failure or delay by either of us to exercise any right arising under this Agreement is not a waiver of that right, and a waiver of a breach of this Agreement is not a waiver of any other breach.

4.5 Agreement prevails

Where any of your terms of supply, whether recorded on your invoices or in credit arrangements entered into or elsewhere, conflict with or detract from any of the terms of this Agreement, the terms of this Agreement will prevail and will apply to the exclusion of any of your terms or documentation.

4.6 Entire agreement

This Agreement:

Schedule 4

- (a) is the entire agreement between us regarding the terms on which the Pharmaceutical is, as applicable:
 - (i) listed in Section B of the Pharmaceutical Schedule and subsidised by the Funder; and/or
 - (ii) listed in Section H of the Pharmaceutical Schedule and purchased by DHB Hospitals; and
- (b) supersedes and extinguishes, from the Start Date, all prior agreements and understandings between us, and between you and any District Health Board regarding supply of the Pharmaceutical.

4.7 Amendments

Amendments to this Agreement are only effective if in writing and signed by both of us.

4.8 Assignment

You will not permit any part of this Agreement to be transferred, assigned or sub-contracted (either directly or due to a change of ownership or control) without PHARMAC's prior written consent (such consent not to be unreasonably withheld). Any such consent may be given subject to such reasonable conditions as PHARMAC sees fit but no such consent will relieve you from any liability or obligation under the terms of the Agreement, and you will continue to be responsible for the acts, defaults and neglects of your transferee, assignee or sub-contractor.

4.9 Further assurances

We both agree to execute any further documents and do any further acts within our power as may be reasonably necessary from time to time to give effect to the terms and intentions of this Agreement.

4.10 Contracts Privity

- (a) For the purposes of the Contract and Commercial Law Act 2017, Part 2, Subpart 1, we both acknowledge that your obligations in this Agreement constitute promises which confer or are intended to confer a benefit on the Funder and related persons and/or DHB Hospitals and related persons (as applicable), and are enforceable at the suit of the Funder, any such DHB Hospitals or any related persons.
- (b) Except as expressly provided in paragraph (a) above, the parties do not intend to create rights in, or grant remedies to, any third party as a beneficiary of this Agreement, and all the provisions of this Agreement shall be for the sole and exclusive benefit of the parties.
- (c) For the avoidance of doubt, you acknowledge that PHARMAC may pursue damages or any other claim (including injunctive or other such relief) under this Agreement on its own account and/or on behalf of the Funder and/or DHB Hospitals (as applicable), in respect of any form of loss or damage incurred by PHARMAC and/or the Funder and/or DHB Hospitals.

4.11 Jurisdiction and governing law

We each submit to the exclusive jurisdiction of the New Zealand courts and agree that this Agreement is governed by New Zealand law.

Schedule 5: Additional contract terms for Principal Supply Status for community supply

1. Effect of Principal Supply Status for community supply

1.1 Subsidy arrangements

- (a) Subject to clause 3.1 of this Schedule, the Pharmaceutical will be subsidised, and you must supply it, during the First Transition Period at the Price. If any other brands of the Chemical Entity are listed on the Pharmaceutical Schedule, those brands will continue to be subsidised for the First Transition Period at the subsidy applicable to those brands immediately before the commencement of the First Transition Period.
- (b) All other brands of that form and strength of the Chemical Entity will be delisted (except to the extent any brands remain listed under Alternative Brand Allowance arrangements) on the first day of the Principal Supply Period, with the result that you will have Principal Supply Status in the community for that form and strength of the Chemical Entity during the Principal Supply Period.
- (c) Subject to PHARMAC's other rights under this Agreement in relation to the Pharmaceutical, the Pharmaceutical will continue to be fully subsidised, and you must continue to supply it, at the Price throughout the Principal Supply Period.
- (d) Subject to PHARMAC's other rights under this Agreement in relation to the Pharmaceutical, the Pharmaceutical will not be delisted during the Final Transition Period.

1.2 Principal Supplier for the Principal Supply Period

- (a) Subject to:
 - (i) PHARMAC's other rights under this Agreement in relation to the Pharmaceutical; and
 - (ii) clauses 1.6, 1.7 and 1.8 of Schedule Four relating to the Alternative Brand Allowance,

PHARMAC will not subsidise another supplier's brand of the Pharmaceutical on the Pharmaceutical Schedule at any time during the Principal Supply Period.
- (b) This clause does not prohibit PHARMAC from entering into negotiations or arrangements with, or inviting tenders from, other suppliers to be the principal supplier of any forms and strengths of the Chemical Entity, if such supply commences after the end of the Principal Supply Period.
- (c) For the avoidance of doubt, PHARMAC may lower the subsidy applicable to a Pharmaceutical during the Final Transition Period as it sees fit, including lowering the subsidy of a Pharmaceutical as a result of the implementation of new tender arrangements.

1.3 Withdrawal of Principal Supply Status

- (a) PHARMAC may withdraw Principal Supply Status in relation to your community supply of the Pharmaceutical (in which case clauses 1.1 and 1.2 of this Schedule will no longer apply), by written notice to you at any time during the Principal Supply Period or (in anticipation) during the First Transition Period if:

Schedule 5

- (i) you have failed to notify PHARMAC as required under clause 5.1 of this Schedule;
 - (ii) you are unable to supply the Pharmaceutical in accordance with this Agreement for a period of 30 days;
 - (iii) any Consent for the Pharmaceutical is withdrawn; or
 - (iv) you otherwise fail to supply the Pharmaceutical in accordance with this Agreement.
- (b) In the event that PHARMAC exercises its rights under clause 1.3(a) above in relation to a Pharmaceutical, it may also withdraw Principal Supply Status in relation to your community supply of all forms and strengths of that Pharmaceutical (in which case clauses 1.1 and 1.2 of this Schedule will no longer apply), following a recommendation from its clinical advisors, either by the written notice provided under clause 1.3(a) above or by further written notice to you at any time during the Principal Supply Period or (in anticipation) during the First Transition Period.
- (c) Any withdrawal of Principal Supply Status for community supply is without prejudice to PHARMAC's rights under clauses 5.2 and 5.3 of this Schedule.

1.4 Suspension of Principal Supply Status for community supply

- (a) If, at any time during the Principal Supply Period or (in anticipation) during the First Transition Period, you are unable to meet demand for the Pharmaceutical, or you notify PHARMAC under clause 5.1 of this Schedule of a Potential Out-of-Stock Event, or you otherwise fail to supply the Pharmaceutical in accordance with this Agreement, PHARMAC may suspend Principal Supply Status in relation to your community supply of the Pharmaceutical for the period of such inability.
- (b) In the event that PHARMAC exercises its rights under clause 1.4(a) above in relation to a Pharmaceutical, it may also suspend Principal Supply Status in relation to your community supply of all forms and strengths of that Pharmaceutical, following a recommendation from its clinical advisors, either by the written notice provided under clause 1.4(a) above or by further written notice to you at any time during the Principal Supply Period or (in anticipation) during the First Transition Period.
- (c) Any suspension of Principal Supply Status for community supply is without prejudice to PHARMAC's rights under clauses 5.2 and 5.3 of this Schedule.
- (d) PHARMAC may, at any time, in its sole discretion, notify you of the date on which the suspension of Principal Supply Status under this clause 1.4 ceases and on which date:
- (i) Principal Supply Status for community supply is to be re-implemented in respect of the Pharmaceutical; or
 - (ii) Principal Supply Status for community supply is to be withdrawn in accordance with clause 1.3 of this Schedule.

1.5 Subsidy arrangements after the End Date

- (a) Subject to paragraphs (b) and (c) below, the Pharmaceutical is to continue to be the subject of a listing agreement between you and PHARMAC with effect from the End Date, and accordingly:
- (i) you will cease to have Principal Supply Status for community supply for that form and strength of the Chemical Entity;

Schedule 5

- (ii) the Pharmaceutical will remain listed in Section B of the Pharmaceutical Schedule subject to PHARMAC's standard terms of supply for pharmaceuticals used in the community (as recorded in the then current general listing terms Annex of PHARMAC's standard community contract template);
 - (iii) you may increase the price ex-manufacturer (exclusive of GST) at which you supply the Pharmaceutical to wholesalers and other such distributors on giving PHARMAC six months' written notice of that price increase. You may provide PHARMAC with this written notice at any time after, but not before, the End Date. PHARMAC reserves the right to consult on any price increases prior to determining whether to increase the subsidy for the Pharmaceutical to the new price notified under this paragraph (a)(iii);
 - (iv) if PHARMAC does not increase the subsidy for the Pharmaceutical to the new price notified under paragraph (a)(iii) above, you may withdraw the Pharmaceutical from supply on not less than six months' prior written notice;
 - (v) if PHARMAC does increase the subsidy for the Pharmaceutical to the new price notified under paragraph (a)(iii) above, you may withdraw the Pharmaceutical from supply on not less than two years' prior written notice (except where the withdrawal is for reasons that PHARMAC considers to be wholly outside of your control, in which case you must first provide to PHARMAC such information as it may require from you in order to satisfy it, in its sole discretion, that you are required to withdraw supply); and
 - (vi) if at the time of providing notice under paragraph (a)(v) above, you advise PHARMAC that you are required to purchase a significant quantity of extra stock of the Pharmaceutical to enable you to continue to supply for the two-year period, and you advise PHARMAC of the total cost of that stock, PHARMAC will either:
 - (A) use reasonable endeavours to enter into an agreement to reimburse you for stock that remains unsold at the end of that two-year period; or
 - (B) release you from your obligations to supply under this paragraph (a).
- (b) PHARMAC may at its sole discretion, with effect from the End Date:
- (i) require that the Pharmaceutical does not continue to be the subject of a listing agreement, in which case PHARMAC will give you written notice not less than three months prior to the End Date; and/or
 - (ii) apply any of the strategies under PHARMAC's then current OPPs to the Pharmaceutical (including delisting the Pharmaceutical after the Final Transition Period).
- (c) In the event PHARMAC applies any of the strategies described in paragraph (b)(ii) above, you may withdraw the Pharmaceutical from supply on not less than six months' prior written notice. You may provide PHARMAC with this written notice at any time after, but not before, the date that the particular strategy takes effect in the Pharmaceutical Schedule.
- (d) Where a Pharmaceutical is designated an ASP, PHARMAC will provide at least two months' written notice of another supplier's brand of the Pharmaceutical being listed on the Pharmaceutical Schedule and a seven-month initial transition period.

2. Consents

2.1 Warranty and indemnity that Consents are held

You warrant that you have, and will maintain, all necessary Consents. If a Consent is not held by you or is withdrawn or the Pharmaceutical is no longer approved for the treatment of any indication for which it is subsidised, then:

- (a) PHARMAC is entitled to terminate this Agreement by 14 days' written notice to you; and
- (b) whether or not PHARMAC terminates this Agreement under paragraph (a) above, you are to indemnify the Funder for any additional costs incurred by it (or by PHARMAC on its behalf) as a result of that failure to hold all necessary Consents. This clause confers a benefit on (and is enforceable by) the Funder in accordance with the Contract and Commercial Law Act 2017, Part 2, Subpart 1.

2.2 Changed medicine notification

If the Ministry of Health issues a changed medicine notification in relation to a Pharmaceutical, and as a result a variant of the Pharmaceutical (the "CMN Pharmaceutical") is approved:

- (a) you must immediately notify PHARMAC; and
- (b) PHARMAC may take such action as it considers appropriate in relation to that Pharmaceutical or the CMN Pharmaceutical including (but not limited to):
 - (i) withdrawing Principal Supply Status for community supply of the Pharmaceutical;
 - (ii) reviewing the terms of listing of that Pharmaceutical; and
 - (iii) determining whether, and the extent to which, the Funder may subsidise the CMN Pharmaceutical.

3. Price

3.1 Price change

- (a) Subject to clause 3.1(b)(ii), clause 3.1(b)(iii) and clause 3.1(b)(iv) of this Schedule your brand of the Pharmaceutical must be available for supply, and you must supply the Pharmaceutical, at the Price from the 12th day of the month prior to the Start Date, and the Pharmaceutical will be subsidised at the Price from the Start Date.
- (b) In the event your brand of the Pharmaceutical is currently listed on the Pharmaceutical Schedule at the beginning of the First Transition Period:
 - (i) you must ensure that wholesalers and other such distributors change the price at which they supply the Pharmaceutical to the Price on the 12th day of the month prior to the Start Date, and you shall provide price support to wholesalers and other such distributors for a maximum 4 weeks stock on hand (or such other level of stock as agreed between you and PHARMAC) of the Pharmaceutical held at wholesalers and other such distributors, provided that such wholesalers and other such distributors can provide you with stock on hand reports upon request; or

Schedule 5

- (ii) your brand of the Pharmaceutical must be available for supply, and you must supply the Pharmaceutical, at the Price from the 1st day of the month prior to the Start Date, and the Pharmaceutical will be subsidised at the Price from the Start Date (which is conditional upon you having at least 2 months Lead Time for the Pharmaceutical); and
- (iii) notwithstanding clauses 3.1(b)(i) or (b)(ii) above, if the Price would result in a price increase for your brand of the Pharmaceutical you must supply the Pharmaceutical at the Price from the 22nd day of the month prior to the Start Date, and the Pharmaceutical will be subsidised at the Price from the Start Date; and
- (iv) notwithstanding clauses 3.1(b)(i), (b)(ii) or (b)(iii) above, PHARMAC may agree a process with you, that results in your brand of the Pharmaceutical, which includes a rebate, being available for supply, and you must supply the Pharmaceutical, at the Price from the 22nd day of the month prior to the Start Date, and you shall provide price support to wholesalers and other such distributors for a maximum 4 weeks stock on hand (or such other level of stock as agreed between you and PHARMAC) of the Pharmaceutical held at wholesalers and other such distributors, provided that such wholesalers and other such distributors can provide you with stock on hand reports upon request.

For the avoidance of doubt if you do not notify PHARMAC in your Tender Bid in the electronic portal which of the options stated in clauses 3.1(b)(i) or (b)(ii) above apply to the Pharmaceutical, clause (b)(i) above shall apply.

- (c) You shall upon request by PHARMAC, provide information on how you intend to manage the price changes stated in clauses 3.1(b)(i) to (b)(iv) above. PHARMAC may, at its sole discretion, publish this information at the time the Tender Item is notified in the Pharmaceutical Schedule in accordance with clause 7.2 of Schedule Three.

3.2 Supply Price

During each of the First Transition Period, the Principal Supply Period and the Final Transition Period, the price at which the Pharmaceutical is supplied by you must not exceed the Price.

3.3 No reference pricing during Principal Supply Period

The subsidy payable for the Pharmaceutical will not be reduced as a result of a reduction in the reference price for the therapeutic sub-group of which it is a member during the Principal Supply Period. For the avoidance of doubt, PHARMAC will not be prevented from applying its reference pricing mechanisms to the Pharmaceutical to reduce the subsidy payable for it from the End Date.

3.4 Unsold stock following delisting

You acknowledge and agree that the price at which you are required to supply any Pharmaceutical under this Agreement incorporates, if applicable, any costs incurred by you associated with unsold stock of the Pharmaceutical held by you or any wholesaler or other distributor, after the Pharmaceutical has been delisted or after notification that it will be delisted.

4. Shelf-life of Pharmaceutical

- (a) You will not supply the Pharmaceutical to wholesalers, or other such distributors, or pharmacies if:
 - (i) the remaining shelf-life of the Pharmaceutical is less than six months; or

Schedule 5

- (ii) where the total shelf-life of the Pharmaceutical is less than six months, the remaining shelf-life is less than 75% of the Pharmaceutical's total shelf-life,

without prior written agreement from PHARMAC.

- (b) If you have an agreement with PHARMAC to supply the Pharmaceutical, where the total shelf-life of the Pharmaceutical is less than six months and the remaining shelf-life is less than 75% of the Pharmaceutical's total shelf-life, and a particular wholesaler, or other such distributor, or pharmacy does not distribute or dispense that Pharmaceutical before its expiry or use-by date, you agree to allow that wholesaler, or other such distributor, or pharmacy to return the Pharmaceutical to you and to provide that wholesaler, or other such distributor, or pharmacy with a credit for the Pharmaceutical.

5. Out-of-stock arrangements

5.1 Notification of Potential Out-of-Stock Event and supply of Alternative Pharmaceutical

- (a) You must notify PHARMAC in writing as soon as you have reasonable cause to believe at any time that you will fail to supply the Pharmaceutical in accordance with this Agreement and, in any event, you must notify PHARMAC if at any time a Potential Out-of-Stock Event occurs, including during the Principal Supply Period or the First Transition Period, in which case PHARMAC may suspend Principal Supply Status in relation to your community supply of the Pharmaceutical.
- (b) If a Potential Out-of-Stock Event occurs, or your failure to supply the Pharmaceutical in accordance with this Agreement will result in insufficient stock of the Pharmaceutical being available, then at PHARMAC's option:
 - (i) PHARMAC may implement an arrangement with another supplier to supply an Alternative Pharmaceutical (including an arrangement for back-up supply); or
 - (ii) you must use your best endeavours to procure wholesalers and other such distributors to supply, as soon as practicable, an Alternative Pharmaceutical to pharmacies at the Price, and PHARMAC will subsidise the Alternative Pharmaceutical at the Price.

5.2 General indemnity

You agree to indemnify the Funder if you fail to supply the Pharmaceutical in accordance with this Agreement (other than for reasons that PHARMAC reasonably considers, following discussion with you, to be wholly outside your control) whether as a result of:

- (a) your inability to meet demand for supply of the Pharmaceutical;
- (b) your withdrawal of the Pharmaceutical from supply;
- (c) any failure to have and maintain a Consent as specified in clause 2 of this Schedule;
- (d) any failure to notify PHARMAC in accordance with clause 5.1 above; or
- (e) for any other reason.

This indemnity:

Schedule 5

- (f) covers all additional costs, including without limitation all costs (if any) incurred in securing and subsidising an Alternative Pharmaceutical, incurred by the Funder (or by PHARMAC on its behalf) as a result of your failure that are additional to any costs specified in clause 5.3; and
- (g) confers a benefit on (and is enforceable by) the Funder in accordance with the Contract and Commercial Law Act 2017, Part 2, Subpart 1.

5.3 Liquidated damages

- (a) If you fail to supply the Pharmaceutical in accordance with this Agreement (other than for reasons that PHARMAC reasonably considers, following discussion with you, to be wholly outside your control) and:
 - (i) you have not notified PHARMAC under clause 5.1 of this Schedule, then without prejudice to PHARMAC's rights under clause 5.2:
 - (A) subject to paragraph (e) below, you must pay to PHARMAC (for the benefit of PHARMAC and the Funder) liquidated damages for the administrative and/or operational costs incurred by PHARMAC as a result of your failure to supply in the amount of \$50,000 per Pharmaceutical in respect of which you failed to notify PHARMAC; and
 - (B) PHARMAC may withdraw Principal Supply Status in relation to your community supply of the Pharmaceutical under clause 1.3 of this Schedule; or
 - (ii) you have notified PHARMAC under clause 5.1 of this Schedule, then without prejudice to PHARMAC's rights under clause 5.2:
 - (A) you are not liable to pay any liquidated damages under this clause 5.3; and
 - (B) if you fail to supply the Pharmaceutical in accordance with this Agreement for more than 30 days, PHARMAC may withdraw Principal Supply Status in relation to your community supply of the Pharmaceutical under clause 1.3 of this Schedule.
- (b) If, having notified PHARMAC under clause 5.1 of this Schedule, you remain able to, and you continue to, supply the Pharmaceutical, or an Alternative Pharmaceutical in accordance with clause 5.1(b)(ii) of this Schedule, such that there is no interruption to supply of the Pharmaceutical or of the Alternative Pharmaceutical in accordance with this Agreement, you will not be liable for any costs unless PHARMAC, in its sole discretion, has considered it necessary to enter into an arrangement with an alternative supplier under which PHARMAC has agreed to make a payment to that supplier to ensure continuity of supply, in which case you must indemnify the Funder or PHARMAC for that payment. Such indemnity will be limited to an amount of \$10,000.
- (c) You acknowledge and agree that:
 - (i) the amounts of liquidated damages in this clause represent a reasonable estimate of the administrative and operational costs incurred by PHARMAC (including the use of staff and loss of opportunity as a result of use of staff time, and communication costs), the estimate being based on PHARMAC's previous experience; and

Schedule 5

- (ii) the amounts referred to as liquidated damages are not intended to include any penalty element nor any amount for costs relating to the securing of an Alternative Pharmaceutical, or the subsidisation of an Alternative Pharmaceutical,

provided that PHARMAC may, in its sole discretion, require you to pay less than the amount specified as liquidated damages if it is satisfied that the actual costs in the particular circumstances are less than the relevant amount so specified.

- (d) Where a Pharmaceutical in respect of which you are liable to pay liquidated damages pursuant to clause 5.3(a)(i)(A) above also has Principal Supply Status for hospital supply and where you would otherwise be liable to pay the same amount of liquidated damages in respect of any corresponding failure under the terms of such Principal Supply Status, you will only be required to pay liquidated damages of \$50,000 in total in respect of both supply failures.
- (e) All amounts referred to in this clause are plus GST.

5.4 Failure to supply

References in this clause 5 and elsewhere in this Schedule to your failure or inability to supply the Pharmaceutical in accordance with this Agreement, or your inability to meet demand for the Pharmaceutical, or insufficient stock of the Pharmaceutical being available, include, but are not limited to, circumstances where:

- (a) no stock of the Pharmaceutical is physically held by you or on your behalf in New Zealand;
- (b) the only stock of the Pharmaceutical physically held by you or on your behalf in New Zealand is stock to which clause 4(a)(i) or (ii) of this Schedule applies and no agreement has been reached with PHARMAC in terms of clause 4(a) of this Schedule;
- (c) you fail, directly or indirectly, to ensure that all orders for the Pharmaceutical are filled (without restricting quantities that may be ordered), including in particular where, for reasons attributable (wholly or partly) to you, not all patients for whom the Pharmaceutical is prescribed receive the full amount of the Pharmaceutical they require, or to which they are entitled, under their prescriptions, within the required time frames for dispensing under the then current contract, or notice under section 88 of the New Zealand Public Health and Disability Act 2000, in respect of pharmacy services;
- (d) you fail to supply the Pharmaceutical on and from the Start Date.

5.5 Default interest and recovery costs

If payment of any amount required to be paid by you under this clause 5 is not made by you, in full, by the due date for payment of that amount as notified to you in writing by PHARMAC, then:

- (a) interest will accrue in such sum as remains unpaid at a rate per annum equal to the relevant SME overdraft rate (weighted average rate) of the Reserve Bank of New Zealand plus five percentage points, calculated and compounded on a daily basis, from the due date until such time as the sum due (including interest) is paid in full. This obligation to pay default interest is to arise without the need for a notice or demand from PHARMAC for such default interest; and
- (b) PHARMAC may take any action, including legal action, without first needing to implement the dispute resolution procedure contained in clause 4.2 of Schedule Four, to recover that amount and you agree to pay to PHARMAC actual enforcement costs incurred in relation to that action.

6. Termination and restrictions

6.1 Termination and restrictions for clinical reasons

PHARMAC reserves the right, but only after consultation with you and a relevant medical adviser (being either the Ministry of Health, PTAC or its sub-committees), to:

- (a) terminate this Agreement at any time during the Principal Supply Period or the First Transition Period if the medical adviser determines for clinical reasons that it is no longer appropriate to have either:
 - (i) a principal supplier of that form and strength of the Chemical Entity; or
 - (ii) the Pharmaceutical as the principal brand; and/or
- (b) impose at any time during the Principal Supply Period or the Transition Periods restrictions on the prescribing or dispensing of a Pharmaceutical if those restrictions are necessary for clinical reasons.

6.2 Termination following an audit

PHARMAC may terminate the Agreement, or withdraw Principal Supply Status for community supply in relation to a Pharmaceutical, at any time during the Principal Supply Period or the Transition Periods, if you fail to remedy any area of non-compliance in accordance with clause 3(b) of Schedule Four.

7. Guarantee

- (a) PHARMAC may require an entity acceptable to it to provide a guarantee (in a form satisfactory to PHARMAC) of your performance obligations under clauses 5.2 and 5.3 of this Schedule including, without limitation, the payment of any sum payable under the indemnity or as liquidated damages pursuant to those clauses for any failure to supply the Pharmaceutical in accordance with this Agreement during the Principal Supply Period.
- (b) The guarantor's liability under such a guarantee will be limited to a total of \$100,000 per Chemical Entity for all claims made by PHARMAC under the guarantee.

Schedule 6: Additional contract terms for Principal Supply Status for hospital supply

1. Effect of Principal Supply Status for hospital supply

1.1 Pricing arrangements

- (a) Subject to PHARMAC's other rights under this Agreement and clause 3.1 of this Schedule, on and from the Start Date, during the remainder of the First Transition Period and during the Principal Supply Period, the Pharmaceutical is to be:
 - (i) listed at the Price set out in Section H of the Pharmaceutical Schedule;
 - (ii) sold by you to, at a DHB Hospital's discretion, any Designated Delivery Points, and/or Contract Manufacturers (expressly for the purpose of compounding), at the Price.
- (b) Where the Pharmaceutical is included in an order by a DHB Hospital for pharmaceuticals where the total value (excluding GST) of the order is less than \$1,000, you may invoice the DHB Hospital, in accordance with clause 4.1 below, for the cost of freight for that particular order. For the avoidance of doubt, this clause 1.1(b) does not entitle you to invoice a DHB Hospital for any other costs in relation to the particular order.
- (c) Subject to PHARMAC's other rights under this Agreement in relation to the Pharmaceutical (including under clause 1.3 of this Schedule), and provided that there are no Alternative Pharmaceuticals listed in Section H of the Pharmaceutical Schedule at the start of the Final Transition Period, the Pharmaceutical:
 - (i) is to continue to be listed, sold and purchased at the Price referred to in clauses 1.1(a)(i) and (ii) above during the Final Transition Period and beyond; and
 - (ii) is not to be delisted during the Final Transition Period.

1.2 Principal supplier for Principal Supply Period

- (a) Subject to:
 - (i) PHARMAC's other rights under this Agreement in relation to the Pharmaceutical, and
 - (ii) clauses 1.6, 1.7 and 1.8 of Schedule Four relating to the Alternative Brand Allowance,

your brand of the Pharmaceutical will be the brand listed in Section H of the Pharmaceutical Schedule, and purchased by DHB Hospitals at any time during the Principal Supply Period, as the brand having Principal Supply Status for hospital supply.

- (b) This clause does not prohibit PHARMAC (on behalf of DHB Hospitals) from entering into negotiations or arrangements with, or inviting tenders from, other suppliers to be the supplier of any forms and strengths of the particular Pharmaceutical with Principal Supply Status for hospital supply, or a relevant Alternative Pharmaceutical having a status equivalent to Principal Supply Status for hospital supply, if notification of such an

Schedule 6

arrangement (once finalised) occurs, and such supply commences, after the end of the Principal Supply Period.

1.3 Supply arrangements after the End Date

- (a) Subject to paragraphs (b) and (c) below, the Pharmaceutical is to continue to be the subject of a listing agreement between you and PHARMAC with effect from the End Date, and accordingly:
- (i) you will cease to have Principal Supply Status for hospital supply for that form and strength of the Pharmaceutical (in the case of any Pharmaceutical that is not a Medical Device); or
 - (ii) you will cease to have Principal Supply Status for hospital supply in respect of an item conforming to the individual specifications described for the item in the product list in clause 2 of Schedule Two which the Pharmaceutical was listed as conforming with (in the case of any Pharmaceutical that is a Medical Device); and
 - (iii) the Pharmaceutical will remain listed in Section H of the Pharmaceutical Schedule subject to PHARMAC's standard terms of supply for pharmaceuticals used in DHB Hospitals (as recorded in the then current general listing terms Annex of PHARMAC's standard hospital contract template);
 - (iv) you may increase the price (exclusive of GST) at which you supply the Pharmaceutical to, at a DHB Hospital's discretion, any Designated Delivery Points, and/or Contract Manufacturers (expressly for the purpose of compounding), on giving PHARMAC six months' written notice of that price increase. You may provide PHARMAC with this written notice at any time after, but not before, the End Date;
 - (v) you may withdraw the Pharmaceutical from supply on not less than two years' prior written notice (except where the withdrawal is for reasons that PHARMAC considers to be wholly outside of your control, in which case you must first provide to PHARMAC such information as it may require from you in order to satisfy it, in its sole discretion, that you are required to withdraw supply); and
 - (vi) if at the time of providing notice under paragraph (a)(v) above, you advise PHARMAC that you are required to purchase a significant quantity of extra stock of the Pharmaceutical to enable you to continue to supply for the two-year period, and you advise PHARMAC of the total cost of that stock, PHARMAC will either:
 - (A) use reasonable endeavours to enter into an agreement to reimburse you for stock that remains unsold at the end of that two-year period; or
 - (B) release you from your obligations to supply under this paragraph (a).
- (b) PHARMAC may, at its sole discretion, with effect from the End Date:
- (i) require that the Pharmaceutical does not continue to be the subject of a listing agreement, in which case PHARMAC will give you written notice not less than three months prior to the End Date; and/or
 - (ii) apply any of the strategies under PHARMAC's then current OPPs to the Pharmaceutical (including delisting the Pharmaceutical after the Final Transition Period).

Schedule 6

- (c) In the event PHARMAC applies any of the strategies described in paragraph (b)(ii) above, you may withdraw the Pharmaceutical from supply on not less than six months' prior written notice. You may provide PHARMAC with this written notice at any time after, but not before, the date that the particular strategy takes effect in the Pharmaceutical Schedule.

1.4 Withdrawal of Principal Supply Status

- (a) PHARMAC may withdraw Principal Supply Status in relation to your hospital supply of the Pharmaceutical (in which case clauses 1.1 and 1.2 of this Schedule will no longer apply), by written notice to you at any time during the Principal Supply Period or (in anticipation) during the Principal Supply Period if:
 - (i) you have failed to notify PHARMAC as required under clause 7.1 of this Schedule;
 - (ii) you fail, for a period of 30 days, to supply the Pharmaceutical in accordance with this Agreement to any of the DHB Hospitals including to, at a DHB Hospital's discretion, any Designated Delivery Points, and/or Contract Manufacturers (expressly for the purpose of compounding);
 - (iii) any Consent for the Pharmaceutical required under clause 2 of this Schedule is withdrawn;
 - (iv) you have failed to comply with clause 6 of this Schedule on more than one occasion; or
 - (v) you otherwise fail to supply the Pharmaceutical in accordance with this Agreement.
- (b) In the event that PHARMAC exercises its rights under clause 1.4(a) above in relation to a Pharmaceutical, it may also withdraw Principal Supply Status in relation to your hospital supply of all forms and strengths of that Pharmaceutical (or your supply of all other Medical Devices under this Agreement, where PHARMAC has exercised its rights under clause 1.4(a) above in respect of a Medical Device) (in which case clauses 1.1 and 1.2 of this Schedule will no longer apply), following a recommendation to that effect from its clinical advisors, either by the written notice provided under clause 1.4(a) above or by further written notice to you at any time during the Principal Supply Period or (in anticipation) during the First Transition Period.
- (c) Any withdrawal of Principal Supply Status for hospital supply is without prejudice to PHARMAC's rights under clauses 7.2 and 7.3 of this Schedule.

1.5 Suspension of Principal Supply Status

- (a) If, at any time during the Principal Supply Period or (in anticipation) during the First Transition Period, you are unable to meet demand for the Pharmaceutical, or you notify PHARMAC under clause 7.1 of this Schedule of a Potential Out-of-Stock Event, or you otherwise fail to supply the Pharmaceutical in accordance with this Agreement, then PHARMAC may suspend Principal Supply Status in relation to your hospital supply of the Pharmaceutical for the period of such inability.
- (b) In the event that PHARMAC exercises its rights under clause 1.5(a) above in relation to a Pharmaceutical, it may also suspend Principal Supply Status in relation to your hospital supply of all forms and strengths of that Pharmaceutical (or your supply of all other Medical Devices under this Agreement, where PHARMAC has exercised its rights

Schedule 6

under clause 1.5(a) above in respect of a Medical Device), following a recommendation from its clinical advisors, either by the written notice provided under clause 1.5(a) above or by further written notice to you at any time during the Principal Supply Period or (in anticipation) during the First Transition Period.

- (c) Any suspension of Principal Supply Status for hospital supply is without prejudice to PHARMAC's rights under clauses 7.2 and 7.3 of this Schedule.
- (d) PHARMAC may, at any time, in its sole discretion, notify you of the date on which the suspension of Principal Supply Status under this clause 1.5 ceases and on which date:
 - (i) Principal Supply Status for hospital supply is to be re-implemented in respect of the Pharmaceutical; or
 - (ii) Principal Supply Status for hospital supply is to be withdrawn in accordance with clause 1.4 of this Schedule.

2. Consents

2.1 Warranty and indemnity that Consents are held

You warrant that you have, and will maintain, all necessary Consents. If a Consent is not held by you or is withdrawn or the Pharmaceutical is no longer approved for the treatment of any indication for which it is listed in Section H of the Pharmaceutical Schedule, then:

- (a) PHARMAC is entitled to terminate this Agreement by 14 days' written notice to you; and
- (b) whether or not PHARMAC terminates this Agreement under paragraph (a) above, you are to indemnify the Funder for any additional costs incurred by it (or by PHARMAC on its behalf) as a result of that failure to hold all necessary Consents. This clause confers a benefit on (and is enforceable by) the Funder in accordance with the Contract and Commercial Law Act 2017, Part 2, Subpart 1.

2.2 Changed medicine notification

If the Ministry of Health issues a changed medicine notification in relation to a Pharmaceutical, and as a result a variant of the Pharmaceutical (the "**CMN Pharmaceutical**") is approved:

- (a) you must immediately notify PHARMAC; and
- (b) PHARMAC may take such action as it considers appropriate in relation to that Pharmaceutical or the CMN Pharmaceutical including (but not limited to):
 - (i) withdrawing Principal Supply Status for hospital supply of the Pharmaceutical;
 - (ii) reviewing the terms of listing of that Pharmaceutical; and
 - (iii) determining whether, and the extent to which, DHB Hospitals may purchase the CMN Pharmaceutical.

3. Price

3.1 Price change

- (a) Subject to clause 3.1(b)(ii), clause 3.1(b)(iii) and clause 3.1(b)(iv) of this Schedule, you must change the price at which you supply the Pharmaceutical to, at a DHB Hospital's discretion, any Designated Delivery Points, and/or Contract Manufacturers (expressly for the purpose of compounding), to the Price with effect from the 12th day of the month prior to the Start Date. If your brand of the Pharmaceutical is not listed on the Pharmaceutical Schedule at the beginning of the First Transition Period, it must be available for supply or sale, and you must supply or sell it, at the Price on and from the 12th day of the month prior to the Start Date.
- (b) In the event your brand of the Pharmaceutical is currently listed on the Pharmaceutical Schedule at the beginning of the First Transition Period:
- (i) you must ensure that wholesalers and other such distributors change the price at which they supply the Pharmaceutical to the Price on the 12th day of the month prior to the Start Date, and you shall provide price support to wholesalers and other such distributors for a maximum 4 weeks stock on hand (or such other level of stock as agreed between you and PHARMAC) of the Pharmaceutical held at wholesalers and other such distributors, provided that such wholesalers and other such distributors can provide you with stock on hand reports upon request; or
 - (ii) your brand of the Pharmaceutical must be available for supply, and you must supply the Pharmaceutical, at the Price from the 1st day of the month prior to the Start Date, and the Pharmaceutical will be subsidised at the Price from the Start Date (which is conditional upon you having at least 2 months Lead Time for the Pharmaceutical); and
 - (iii) notwithstanding clauses 3.1(b)(i) or (b)(ii) above, if the Price would result in a price increase for your brand of the Pharmaceutical you must supply the Pharmaceutical at the Price from the 22nd day of the month prior to the Start Date, and the Pharmaceutical will be subsidised at the Price from the Start Date; and
 - (iv) notwithstanding clauses 3.1(b)(i), (b)(ii) or (b)(iii) above, PHARMAC may agree a process with you, that results in your brand of the Pharmaceutical, which includes a rebate, being available for supply, and you must supply the Pharmaceutical, at the Price from the 22nd day of the month prior to the Start Date, and you shall provide price support to wholesalers and other such distributors for a maximum 4 weeks stock on hand (or such other level of stock as agreed between you and PHARMAC) of the Pharmaceutical held at wholesalers and other such distributors, provided that such wholesalers and other such distributors can provide you with stock on hand reports upon request.

For the avoidance of doubt if you do not notify PHARMAC in your Tender Bid in the electronic portal which of the options stated in clauses 3.1(b)(i) or (b)(ii) above apply to the Pharmaceutical, clause (b)(i) above shall apply.

- (c) You shall upon request by PHARMAC, provide information on how you intend to manage the price changes stated in clauses 3.1(b)(i) to (b)(iv) above. PHARMAC may, at its sole discretion, publish this information at the time the Tender Item is notified in the Pharmaceutical Schedule in accordance with clause 7.2 of Schedule Three.

Schedule 6

3.2 Supply price

Subject to clause 3.1 of this Schedule, during each of the First Transition Period, the Principal Supply Period and the Final Transition Period, if applicable in accordance with clause 1.1(b) of this Schedule, the price at which the Pharmaceutical is supplied by you to, at a DHB Hospital's discretion, any Designated Delivery Points, and/or Contract Manufacturers (expressly for the purpose of compounding), must not exceed the Price.

3.3 Supply at lower price

Notwithstanding clauses 3.1 and 3.2 above but subject to clause 3.4 below, you may supply the Pharmaceutical to, at a DHB Hospital's discretion, any Designated Delivery Points, and/or Contract Manufacturers (expressly for the purpose of compounding) at a price lower than the Price, provided that where you decide to supply the Pharmaceutical in respect of any one or more DHB Hospital(s) at a price lower than the Price, you must supply the Pharmaceutical at the same lower price to all DHB Hospitals in respect of which you supply the Pharmaceutical, in which case that lower price will be deemed to be the Price of that Pharmaceutical for the purposes of this Agreement.

3.4 Unsold stock following delisting

You acknowledge and agree that the price at which you are required to supply any Pharmaceutical under this Agreement incorporates, if applicable, any costs incurred by you associated with unsold stock of the Pharmaceutical held by you or any wholesaler or other distributor, after the Pharmaceutical has been delisted or after notification that it will be delisted.

4. Invoicing and Payment

4.1 Invoice

You are to invoice DHB Hospitals at the end of each month, but no later than the tenth day following the month to which the invoice in respect of the Pharmaceutical relates, specifying for the Pharmaceutical supplied during that month:

- (a) your delivery note reference number;
- (b) the particular DHB's purchase order reference number (if applicable);
- (c) the net amount payable in respect of the Pharmaceutical supplied to that DHB in accordance with this Agreement;
- (d) full details in respect of the Pharmaceutical supplied to that DHB in accordance with this Agreement, including the:
 - (i) DHB's item codes;
 - (ii) quantity of the Pharmaceutical supplied;
 - (iii) price of the Pharmaceutical;
 - (iv) cost of freight for orders that included the Pharmaceutical (only where applicable under clause 1.1(b) above);

Schedule 6

- (v) total cost for the total amount of the Pharmaceutical supplied; and
- (e) any other information that DHB Hospital requires you to supply.
- (f) The provisions of clause 4.1 do not apply to the extent that both parties have agreed to alternative or varied invoicing arrangements in respect of a particular Pharmaceutical.

4.2 Payment

- (a) Provided that the Pharmaceutical has been supplied in accordance with this Agreement, and the particular DHB receives an invoice in accordance with clause 4.1 above, payment by the DHB Hospital to you of the amount required to be paid by it is expected to occur:
 - (i) by electronic funds transfer or such other method of payment as is designated by that DHB Hospital;
 - (ii) on the 20th day of the month following the month to which the invoice for the Pharmaceutical relates, or, if the 20th day of the month is not a business day, then on the next business day following the 20th of the month.
- (b) Where you invoice a DHB Hospital later than the tenth day following the month to which the invoice in respect of the Pharmaceutical relates then, provided that the Pharmaceutical has been supplied in accordance with this Agreement, and the invoice otherwise accords with clause 4.1 above, payment by the DHB Hospital to you of the amount required to be paid by it is expected to occur:
 - (i) by electronic funds transfer or such other method of payment as is designated by that DHB Hospital;
 - (ii) on the 20th day of the month following the month in which you invoice the DHB for the Pharmaceutical, or, if the 20th day of the month is not a business day, then on the next business day following the 20th of the month.

4.3 Future payment

- (a) A particular DHB Hospital's failure to dispute any invoice prior to payment does not prejudice that DHB Hospital's right subsequently to dispute the correctness of such an invoice, nor its ability to recover any amount of overpayment from you.
- (b) A DHB Hospital may withhold, deduct or set off the amount of any overpayment or any amount recoverable by that DHB Hospital from you under this Agreement from any future amount owing to you.

4.4 Contracts Privity

This clause 4 confers a benefit on (and is enforceable by) DHB Hospitals in accordance with the Contract and Commercial Law Act 2017, Part 2, Subpart 1.

5. Emergency and disaster supply

In the event of an emergency or disaster affecting any DHB Hospital, or an emergency or disaster on a national level, you will use your best endeavours to provide such quantities of

Schedule 6

the Pharmaceutical as are required by the relevant DHB Hospital(s). Your obligations under this clause include, but are not limited to, using your best endeavours to:

- (a) source the Pharmaceutical from other suppliers and distributors within New Zealand; and
- (b) source the Pharmaceutical or a pharmaceutical that is the same brand as the Pharmaceutical from any overseas manufacturer, supplier or distributor, and air-freighting that stock to New Zealand (for which the relevant DHB Hospital will meet all reasonable costs) for supply, either under Medsafe's explicit consent to import, sell or distribute the Pharmaceutical or under section 29 of the Medicines Act 1981, to DHB Hospitals.

6. Defective and short-dated Pharmaceuticals

6.1 Pharmaceutical recall

- (a) In the event that you are required by the Ministry of Health or any other authorities to recall the Pharmaceutical or a particular batch of the Pharmaceutical, you will notify PHARMAC and the relevant DHB Hospitals immediately you become aware of the need to recall the Pharmaceutical or that batch of the Pharmaceutical.
- (b) You will use your best endeavours to provide replacement Pharmaceuticals to DHB Hospitals as soon as possible.
- (c) If you fail to provide replacement Pharmaceuticals or an Alternative Pharmaceutical within what DHBs consider to be a reasonable time frame, then DHB Hospital(s) may purchase an Alternative Pharmaceutical elsewhere. Any reasonable additional costs incurred by DHB Hospital(s) in purchasing such an Alternative Pharmaceutical will be met by you on demand by PHARMAC or the DHB Hospital(s) and will be recoverable from you as a debt due to PHARMAC and to the DHB Hospital(s), as applicable.
- (d) In the event that the Pharmaceutical or a particular batch of the Pharmaceutical is recalled as contemplated by paragraph (a) above, you shall immediately refund to the relevant DHB Hospitals all money paid by them to you for or on account of the Pharmaceutical or that batch of the Pharmaceutical and such money will be recoverable from you as a debt due to the relevant DHB Hospitals, unless you have provided a replacement Pharmaceutical to the relevant DHB Hospitals' satisfaction.
- (e) This clause confers a benefit on (and is enforceable by) DHB Hospitals in accordance with the Contract and Commercial Law Act 2017, Part 2, Subpart 1.

6.2 Shelf-life of Pharmaceutical

- (a) You will not supply the Pharmaceutical if:
 - (i) the remaining shelf-life of the Pharmaceutical is less than six months; or
 - (ii) where the total shelf-life of the Pharmaceutical is less than six months, the remaining shelf-life is less than 75% of the Pharmaceutical's total shelf-life,without prior agreement from the relevant DHB Hospital.
- (b) If you have an agreement with the relevant DHB Hospital to supply the Pharmaceutical, where the total shelf-life of the Pharmaceutical is less than six months and the

Schedule 6

remaining shelf-life is less than 75% of the Pharmaceutical's total shelf-life, and that DHB Hospital does not use the Pharmaceutical before its expiry or use-by date, you agree to allow that DHB Hospital to return the Pharmaceutical to you and to provide that DHB Hospital with a credit for the Pharmaceutical.

- (c) This clause confers a benefit on (and is enforceable by) DHB Hospitals in accordance with the Contract and Commercial Law Act 2017, Part 2, Subpart 1.

7. Out-of-stock arrangements

7.1 Notification of Potential Out-of-Stock Event and supply of Alternative Pharmaceutical

- (a) You must notify PHARMAC in writing as soon as you have reasonable cause to believe at any time that you will fail to supply the Pharmaceutical in accordance with this Agreement and, in any event, you must notify PHARMAC and the relevant DHB Hospitals if at any time a Potential Out-of-Stock Event occurs, including during the Principal Supply Period or the First Transition Period.
- (b) If a Potential Out-of-Stock Event occurs, or your failure to supply the Pharmaceutical in accordance with this Agreement will result in insufficient stock of the Pharmaceutical being available, then at PHARMAC's option:
 - (i) PHARMAC may implement an arrangement with another supplier to supply an Alternative Pharmaceutical (including an arrangement for back-up supply); and/or
 - (ii) you must use your best endeavours to procure, as soon as practicable, an Alternative Pharmaceutical for supply to, at a DHB Hospital's discretion, any Designated Delivery Points, and/or Contract Manufacturers (expressly for the purpose of compounding), at the Price, and if you are unable to do so you will pay to DHB Hospitals any additional costs incurred by DHB Hospitals as a result of the purchase price for the Alternative Pharmaceutical being higher than the Price.

7.2 General indemnity

You agree to indemnify DHB Hospitals and PHARMAC if you fail to supply the Pharmaceutical in accordance with this Agreement (other than for reasons that PHARMAC reasonably considers, following discussion with you, to be wholly outside your control) whether as a result of:

- (a) your inability to meet demand for supply of the Pharmaceutical;
- (b) your withdrawal of the Pharmaceutical from supply;
- (c) any failure to have and maintain a Consent as specified in clause 2 of this Schedule;
- (d) any failure to notify PHARMAC in accordance with clause 7.1 above; or
- (e) for any other reason.

This indemnity:

- (f) covers all additional costs, including without limitation all costs (if any) incurred in securing and purchasing an Alternative Pharmaceutical, incurred by DHB Hospitals (or

Schedule 6

by PHARMAC on their behalf) as a result of your failure that are additional to any costs specified in clause 7.3; and

- (g) confers a benefit on (and is enforceable by) DHB Hospitals in accordance with the Contract and Commercial Law Act 2017, Part 2, Subpart 1.

7.3 Liquidated damages

- (a) If you fail to supply the Pharmaceutical in accordance with this Agreement (other than for reasons that PHARMAC reasonably considers, following discussion with you, to be wholly outside your control) and:
 - (i) you have not notified PHARMAC and the relevant DHB Hospitals under clause 7.1 of this Schedule, then without prejudice to PHARMAC's and the relevant DHB Hospitals' rights under clause 7.2 above, but subject to paragraph (e) below, you must pay to PHARMAC (for the benefit of PHARMAC and DHB Hospitals) liquidated damages for the administrative and/or operational costs incurred by PHARMAC and DHB Hospitals as a result of your failure to supply in the amount of \$50,000 per Pharmaceutical in respect of which you failed to notify PHARMAC; or
 - (ii) you have notified PHARMAC and the relevant DHB Hospitals under clause 7.1 of this Schedule, then without prejudice to PHARMAC's and the relevant DHB Hospitals' rights under clause 7.2 above you are not liable to pay any liquidated damages under this clause 7.3.
- (b) If, having notified PHARMAC and the relevant DHB Hospitals under clause 7.1 of this Schedule, you remain able to, and you continue to, supply the Pharmaceutical, or an Alternative Pharmaceutical in accordance with clause 7.1(b)(ii) of this Schedule, such that there is no interruption to supply of the Pharmaceutical or of the Alternative Pharmaceutical in accordance with this Agreement, you will not be liable for any costs unless PHARMAC, in its sole discretion, has considered it necessary to enter into an arrangement with an alternative supplier under which PHARMAC or the relevant DHB Hospitals have agreed to make a payment to that supplier to ensure continuity of supply, in which case you must indemnify the relevant DHB Hospitals and PHARMAC for that payment. Such indemnity will be limited to an amount of \$10,000 per Pharmaceutical.
- (c) You acknowledge and agree that:
 - (i) the amounts of liquidated damages in this clause represent a reasonable estimate of the administrative and operational costs incurred by PHARMAC and DHB Hospitals (including the use of staff and loss of opportunity as a result of use of staff time, and communication costs), the estimate being based on PHARMAC's and DHB Hospitals' previous experience; and
 - (ii) the amounts referred to as liquidated damages are not intended to include any penalty element nor any amount for costs relating to the securing of an Alternative Pharmaceutical, or the purchasing of an Alternative Pharmaceutical,provided that PHARMAC may, in its sole discretion, require you to pay less than the amount specified as liquidated damages if it is satisfied that the actual costs in the particular circumstances are less than the relevant amount so specified.
- (d) Where a Pharmaceutical in respect of which you are liable to pay liquidated damages pursuant to clause 7.3(a)(i) above also has Principal Supply Status for community supply and where you would otherwise be liable to pay the same amount of liquidated

Schedule 6

damages in respect of any corresponding failure under the terms of such Principal Supply Status, you will only be required to pay liquidated damages of \$50,000 in total in respect of both supply failures.

- (e) All amounts referred to in this clause are plus GST.

7.4 Failure to supply

References in this clause 7 and elsewhere in this Schedule to your failure or inability to supply the Pharmaceutical in accordance with this Agreement, or your inability to meet demand for supply of the Pharmaceutical, or insufficient stock of the Pharmaceutical being available, include, but are not limited to, circumstances where:

- (a) no stock of the Pharmaceutical is physically held by you or on your behalf in New Zealand;
- (b) the only stock of the Pharmaceutical physically held by you or on your behalf in New Zealand is stock to which clause 6.2(a)(i) or (ii) of this Schedule applies and no agreement has been reached with the relevant DHB Hospital in terms of clause 6.2(a) of this Schedule;
- (c) you fail, directly or indirectly, to ensure that all orders for the Pharmaceutical are filled (without restricting quantities that may be ordered), including in particular where not all patients for whom the Pharmaceutical is prescribed receive the full amount of the Pharmaceutical they require, or to which they are entitled, under their prescriptions, without delay;
- (d) you fail to supply the Pharmaceutical on and from the Start Date.

7.5 Default interest and recovery costs

If payment of any amount required to be paid by you under this clause 7 is not made by you, in full, by the due date for payment of that amount as notified to you in writing by PHARMAC, then:

- (a) interest will accrue in such sum as remains unpaid at a rate per annum equal to the relevant SME overdraft rate (weighted average rate) of the Reserve Bank of New Zealand plus five percentage points, calculated and compounded on a daily basis, from the due date until such time as the sum due (including interest) is paid in full. This obligation to pay default interest is to arise without the need for a notice or demand from PHARMAC for such default interest; and
- (b) PHARMAC may take any action, including legal action, without first needing to implement the dispute resolution procedure contained in clause 4.2 of Schedule Four, to recover that amount and you agree to pay to PHARMAC actual enforcement costs incurred in relation to that action.

8. Termination and restrictions

8.1 Termination and restrictions for clinical reasons

PHARMAC reserves the right, but only after consultation with you and a relevant medical adviser (being either the Ministry of Health, PTAC or a sub-committee of PTAC), to:

Schedule 6

- (a) terminate this Agreement at any time during the Principal Supply Period or the First Transition Period if the medical adviser determines for clinical reasons that it is no longer appropriate to have:
 - (i) in the case of any Pharmaceutical that is not a Medical Device, any Pharmaceutical, including the Pharmaceutical or any relevant Alternative Pharmaceutical, having Principal Supply Status for hospital supply of that form and strength of the Pharmaceutical with Principal Supply Status;
 - (ii) in the case of any Pharmaceutical that is a Medical Device, any Pharmaceutical, including the Pharmaceutical or any relevant Alternative Pharmaceutical, having Principal Supply Status for hospital supply; or
 - (iii) the Pharmaceutical as the brand having Principal Supply Status for hospital supply; and/or
- (b) impose at any time during the Principal Supply Period or the Transition Periods restrictions on the prescribing or dispensing of a Pharmaceutical if those restrictions are necessary for clinical reasons.

8.2 Termination following an audit

PHARMAC may terminate the Agreement, or withdraw Principal Supply Status for hospital supply in relation to a Pharmaceutical, at any time during the Principal Supply Period or the Transition Periods, if you fail to remedy any area of non-compliance in accordance with clause 3(b) of Schedule Four.

9. Guarantee

- (a) PHARMAC may require an entity acceptable to it to provide a guarantee (in a form satisfactory to PHARMAC) of your performance obligations under clauses 7.2 and 7.3 of this Schedule including, without limitation, the payment of any sum payable under the indemnity or as liquidated damages pursuant to those clauses for any failure to supply the Pharmaceutical in accordance with this Agreement during the Principal Supply Period.
- (b) The guarantor's liability under such a guarantee will be limited to a total of \$100,000 per Pharmaceutical for all claims made by PHARMAC under the guarantee.

10. Access by PHARMAC to price and volume data

- (a) You acknowledge that PHARMAC and its agents will require access to price and volume data held by you and DHB Hospitals in respect of the Pharmaceutical covered by this Agreement to assist PHARMAC to carry out its statutory function in relation to managing the purchasing of hospital pharmaceuticals on behalf of DHBs.
- (b) Notwithstanding any other provisions in this Agreement, including clauses 9.1 and 9.2 of Schedule Three regarding confidential information, you agree that where the circumstances in this clause apply, a DHB Hospital may provide PHARMAC and its agents with any price and volume data held by that DHB Hospital in respect of a Pharmaceutical covered by this Agreement and PHARMAC and its agents may provide such data on DHBs.

Schedule 6

- (c) You agree that within 10 business days following any request from PHARMAC, you will provide PHARMAC with volume data in respect of the Pharmaceutical covered by this Agreement for each month of the period specified in that request.

11. PCTs

11.1 Listing in Section B of the Pharmaceutical Schedule

- (a) Where the Pharmaceutical is a PCT, you acknowledge and agree that PHARMAC may list the Pharmaceutical in Section B of the Pharmaceutical Schedule:
 - (i) at a price that is equal to (or subject to your agreement, less than) the Price;
 - (ii) subject to the rules and restrictions applying to PCTs in Sections A to G of the Pharmaceutical Schedule.
- (b) If PHARMAC lists the Pharmaceutical in Section B of the Pharmaceutical Schedule pursuant to paragraph (a) above, you acknowledge and agree that:
 - (i) such listing will be for reasons relating to claiming and will not, unless otherwise advised in writing by PHARMAC, enable you to supply the Pharmaceutical for use in the community;
 - (ii) listing of the Pharmaceutical in Section B will, at PHARMAC's option, be additional to or instead of listing in Part II of Section H;
 - (iii) references to the "listing" of the Pharmaceutical will, where applicable, be to the listing of the Pharmaceutical in Section B of the Pharmaceutical Schedule (and references to "list", "listed", "delist", "delisted", and "delisting" are to be interpreted accordingly); and
 - (iv) the standard terms of listing of the Pharmaceutical in Section B of the Pharmaceutical Schedule will, except to the extent otherwise advised in writing by PHARMAC, be the terms set out in Schedule Four and this Schedule, and for that purpose all references in Schedule Four and this Schedule to "Section H" will be deemed to be references to "Section B".
- (c) This clause confers a benefit on (and is enforceable by) DHB Hospitals in accordance with the Contract and Commercial Law Act 2017, Part 2, Subpart 1.
- (d) Where the Pharmaceutical is a PCT, clause 7.1 of this Schedule will be deleted and replaced by the following:
 - 7.1 **Notification of Potential Out-of-Stock Event and supply of Alternative Pharmaceutical.**
 - (a) You must notify PHARMAC in writing as soon as you have reasonable cause to believe that you will fail to supply a Pharmaceutical in accordance with this Agreement and, in any event, you must notify PHARMAC and the relevant DHB Hospitals if at any time a Potential Out-of-Stock Event occurs, including during the Principal Supply Period or the First Transition Period.
 - (b) If you fail to supply a Pharmaceutical in accordance with this Agreement for more than 1 business day to any DHB Hospital, then:

Schedule 6

- (i) you must use your best endeavours to procure, within what the relevant DHB Hospitals consider to be a reasonable period of time, an Alternative Pharmaceutical for supply to, at a DHB Hospital's discretion, any Designated Delivery Points, and/or Contract Manufacturers (expressly for the purpose of compounding) at the Price; and
- (ii) if you fail to procure an Alternative Pharmaceutical at the Price in accordance with sub-clause (i) above (other than for reasons that PHARMAC reasonably considers, following discussion with you, to be wholly outside your control) then, at PHARMAC's option:
 - (A) you must pay to PHARMAC (for the benefit of PHARMAC and DHB Hospitals) any additional costs that PHARMAC incurs or that the relevant DHB Hospitals incur as a result of the purchase of the Alternative Pharmaceutical; or
 - (B) PHARMAC may implement an arrangement with another supplier to supply an Alternative Pharmaceutical (including an arrangement for back-up supply), and you must pay to PHARMAC (for the benefit of PHARMAC and DHB Hospitals) any additional costs that PHARMAC incurs or that the relevant DHB Hospitals incur as a result of the purchase of the Alternative Pharmaceutical.
- (c) This clause confers a benefit on (and is enforceable by) DHB Hospitals in accordance with the Contract and Commercial Law Act 2017, Part 2, Subpart 1.

Schedule 7: Additional Special Terms

1. Somatropin

You shall provide the following resources and related products at no cost for the Pharmaceutical somatropin:

- The provision of education, training and support Resources to endocrinologists, paediatric endocrinologists, pharmacies and patients in respect of the use of somatropin.
- The Resources shall be provided to all endocrinologists, paediatric endocrinologists, pharmacies and patients in New Zealand or upon request by any relevant party.
- The Resources shall be provided to patients when their prescription is filled and directly to all endocrinologists, paediatric endocrinologists and pharmacies before the commencement of the Principal Supply Period.
- The provision of Related Products for your proposed brand of somatropin for the benefit of patients, in respect of the use of somatropin. The Related Products shall be delivered to the nominated delivery address of the prescribed patient.

For the purposes of this clause:

“Resources” shall include but not be limited to the:

- provision of patient training and medical education and support for endocrinologists, paediatric endocrinologists and pharmacies on the use of somatropin devices, including a requirement for clinical educators to talk specifically with patients and for an 0800 number to be available for patients to contact with any further queries;
- provision of training materials (DVDs, pamphlets, leaflets, brochures) to new patients; and
- provision of presentations and/or demonstrations on the use of somatropin devices to patients and/or healthcare professionals.

“Related Products”, which shall be inclusive of the replacement of any defective Related Product, shall include but not be limited to devices, needles, needle clippers, sharps bins, and other products which are required for the safe treatment of your brand of somatropin.